

EVALUATION OF BID PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR BUS RAPID TRANSIT SHELTERS

Bid File No. 9545
Bid Opening: 06/30/20

<u>BIDDERS</u>	<u>BID AMOUNT</u>
1. Next Stage Engineering 516 W. Shaw Ave., Suite 200 Fresno, CA 93704	\$264,538.75 *Non-Responsive
2. LNI Custom Manufacturing, Inc. 12536 Chadron Ave. Hawthorne, CA 90250	\$310,968.00
3. Future Systems, Inc. 230 West Monroe St., Suite 310 Chicago, IL 60606	\$399,542.04

*Bidder submitted an unacceptable Buy America Certificate per the FTA regulation 49 CFR part 661.13 by signing both compliance and non-compliance

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, July 13, 2020 5:00 P.M.

The Budget Allocation for this expenditure is \$300,667. The contract price is 3.426% above the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City of Fresno's Department of Transportation/Fresno Area Express (FAX) operates scheduled fixed-route services throughout the Fresno-Clovis Metropolitan Area (FMCA).

In 2018, FAX expanded its operation by implementing its first Bus Rapid Transit (BRT) service with 48 transit shelters and two transit facilities which carries approximately 3,500 passengers a day.

FAX seeks to procure and store spare BRT shelters to facilitate the replacement of amenities in the event of catastrophic damage, such as a vehicle collision.

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Page 2

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ \$310,968.00
to LNI Custom Manufacturing, Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

Ray Sal
Title Director
Date July 15, 2020

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A DBE goal of 0 % was established for this project. The recommended Contractor complied with the DBE requirements pursuant to the bid specifications.

msperal 07/16/2020
DBE Program Coordinator Date

- Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
- Disapprove Disapprove
- See Attachment

FINANCE DEPARTMENT

CITY MANAGER

msperal 07/16/2020
Purchasing Manager Date

[Signature] 7/21/2020
City Manager or Designee Date

Michael [Signature] 7/16/20
Finance Director Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$310,968.00</u>	<u>\$35,000.00</u>
Indirect Cost	<u>\$0.00</u>	<u>\$0.00</u>
TOTAL COST	<u>\$310,968.00</u>	<u>\$35,000.00</u>
Additional Revenue or Savings Generated	<u>\$0.00</u>	<u>\$0.00</u>
Net City Cost	<u>\$310,968.00</u>	<u>\$35,000.00</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$310,968.00</u>	<u>\$35,000.00</u>

With Council Approval, the City will enter into a multi-year Requirements Contract. The cost shown in the annualized cost column is an estimate only and may be more or less than the initial current cost. Additional purchases shall be consistent with annual budget appropriations for transit amenities.