

**EVALUATION OF BID
PROPOSALS**

FOR: PRODUCT PURCHASE CONTRACT FOR 2023 OR NEWER FORD VEHICLES

Bid File No. 12401313
Bid Opening: 10/31/2023

BIDDERS

TOTAL NET BID AMOUNT

1. Swanson Fahrney Ford 3105 Highland Ave Selma, Ca 93662	\$806,148.65
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Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, November 20, 2023 5:00 P.M.

The Budget Allocation for this expenditure is \$ 794,239. The contract price is 1.5 % above Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

Due to continuing supply chain constraints caused by COVID 19, the automotive industry is struggling to supply vehicles at a steady rate. This has caused prices to increase across all manufactures in a short amount of time. The original budgetary costing for these vehicles was projected in February of 2021, prior to the sharp escalation in vehicle prices. Availability has also created an environment where our dealers are not comfortable bidding on vehicles and committing to pricing that could change on them while wait for a Purchase Order. Partnering with the Purchasing team, the Fleet Division has done it's best to expedite the formal process as much as possible, but unfortunately there is still a timeline to the process, and this creates risk for our potential bidders.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

This procurement includes 18 Ford light equipment vehicles for various departments.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 806,148.65
to Swanson Fahrney Ford
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval


Brian Barr (Nov 16, 2023 20:27 PST)

Title General Services Director

Date Nov 16, 2023

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER


Purchasing Manager 11/16/2023
Date


City Manager or Designee 11/20/23
Date


Brian Barr (Nov 16, 2023 20:27 PST)
General Services Director Nov 16, 2023
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>806,148.65</u>	<u>45,752</u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>806,148.65</u>	<u>45,752</u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u>806,148.65</u>	<u>45,752</u>
Amount Budgeted (If none budgeted, identify source)	<u>794,239</u>	<u>45,752</u>