

# Regular Council Meeting

January 15, 2026

## FRESNO CITY COUNCIL



### Supplement Packet

#### ITEM(S)

#### 2-W (ID 26-71)

Approve the First Amendment to Consultant Services Agreement with BX Consulting, LLC, to increase compensation by \$62,000, for a total contract amount not to exceed \$110,000 for additional business outreach services

Contents of Supplement: First Amendment to Consultant Services Agreement

#### Item(s)

##### **Supplemental Information:**

Any agenda related public documents received and distributed to a majority of the City Council after the Agenda Packet is printed are included in Supplemental Packets. Supplemental Packets are produced as needed. The Supplemental Packet is available for public inspection in the City Clerk's Office, 2600 Fresno Street, during normal business hours (main location pursuant to the Brown Act, G.C. 54957.5(2)). In addition, Supplemental Packets are available for public review at the City Council meeting in the City Council Chambers, 2600 Fresno Street. Supplemental Packets are also available on-line on the City Clerk's website.

##### **Americans with Disabilities Act (ADA):**

The meeting room is accessible to the physically disabled, and the services of a translator can be made available. Requests for additional accommodations for the disabled, sign language interpreters, assistive listening devices, or translators should be made one week prior to the meeting. Please call City Clerk's Office at 621-7650. Please keep the doorways, aisles and wheelchair seating areas open and accessible. If you need assistance with seating because of a disability, please see Security.

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CITY CLERK'S OFFICE

## **FIRST AMENDMENT TO CONSULTANT SERVICES AGREEMENT**

THIS FIRST AMENDMENT TO AGREEMENT (Amendment) made and entered into effect the \_\_\_\_\_ day of \_\_\_\_\_, 2026, (Effective Date) amends the Agreement heretofore entered into between the CITY OF FRESNO, a California municipal corporation (City), and BX Consulting, LLC, a California Limited Liability Company (Consultant).

### **RECITALS**

WHEREAS, the City and the Consultant entered into an agreement on July 25, 2025, (Agreement) to provide business outreach, business attraction and expansion, technical assistance, and assistance with local, state, and federal business resources (Project); and

WHEREAS, the Agreement is effective in full force through July 25, 2026; and

WHEREAS, the City and the Consultant now desire to modify the Agreement to add the Council President as the sole Administrator of the Agreement, revise the Scope of Services, and include additional services; and

WHEREAS, the City desires to increase the Consultant's compensation by an amount not to exceed \$62,000, for a revised contract value not to exceed \$110,000; and

WHEREAS, with entry into this Agreement, the Consultant agrees it has no claim, demand, or dispute against the City.

### **AGREEMENT**

NOW, THEREFORE, the Parties agree that the aforesaid Agreement be amended as follows:

1. The recitals to this Amendment are incorporated and made a part of this Agreement.
2. The Council President shall be the sole Administrator of the Agreement.
3. The Scope of Services for the Agreement is amended as indicated with Exhibit A, attached hereto and incorporated herein by reference.
4. The compensation for this Agreement shall be increased by \$62,000, for a total contract amount not to exceed \$110,000.
5. The compensation for this Agreement shall be paid from the District 8 budget.
6. Except as otherwise provided herein, the Agreement entered into by the City and the Consultant on July 25, 2025, remains in full force and effect.

**[Signatures appear on the next page.]**

IN WITNESS WHEREOF, the parties have executed this Amendment at Fresno, California, the day and year first above written.

CITY OF FRESNO,  
A municipal corporation

BX Consulting, LLC,  
a California Limited Liability Company

By: \_\_\_\_\_

By: 

City Council President

Name: Blong Xiong

By: \_\_\_\_\_

Title: Principal


Miguel A. Arias,  
District 3 Councilmember

(If corporation or LLC, Board Chair,  
Pres. or Vice Pres.)

APPROVED AS TO FORM:  
ANDREW JANZ  
City Attorney

By: \_\_\_\_\_

Name: \_\_\_\_\_

By:  1/13/26  
Christine C. Charitar  
Deputy City Attorney

Title: \_\_\_\_\_

(If corporation or LLC, CFO,  
Treasurer, Secretary or Assistant  
Secretary)

ATTEST:  
Amy K. Aller,  
Interim City Clerk

By: \_\_\_\_\_

Date

Addresses:

CITY:

City of Fresno

Attention:

Address

2600 Fresno Street

Fresno, CA 93721

Phone: (559) 621-8000

Email:

Consultant:

BX Consulting, LLC

Attention: Blong Xiong, Principal

3079 W Gettysburg

Fresno, CA 93722

Phone: 559-906-4331

E-mail:

Attachments:

Exhibit A - Scope of Services

**EXHIBIT A**  
**SCOPE OF SERVICES**  
**Consultant Service Agreement between City of Fresno (City) and BX Consulting,**  
**LLC (Consultant)**

**CITY COUNCIL DISTRICT BUSINESS OUTREACH SERVICES**

BX Consulting, LLC will provide the following services to Fresno City Council, District 3 and District 2:

**Business Outreach Services:**

1. Assist Hmong businesses with accessing City resources for small businesses, such as the business façade program, the energy efficiency grant program, the Revolving Loan Fund program, and others.
2. Assist Hmong farmers with access to city, state, and federal government resources.
3. Develop an urban garden within the city boundary.
4. Assist with prime agricultural land preservation.
5. Assist Riverside Golf Course.

**Deliverables:**

1. Monthly report of service activities undertaken by BX Consulting, LLC;
2. Weekly meeting with Councilman Arias and Councilman Karbassi; and
3. Reports as requested by Councilman Arias and Councilman Karbassi.

**Compensation Schedule:**

Not to exceed \$110,000 total, paid in monthly installments of \$9,166.

No passthrough costs are included in the amended \$110,000 total.

**Project Reporting Requirements:**

BX Consulting, LLC monthly report to include the following item:

Inventory of Council-directed assignments with status update.

The Consultant must disclose any other contracts they have with the City, including the contract amounts.