

Regular Council Meeting

January 15, 2026

FRESNO CITY COUNCIL



Supplement Packet

ITEM(S)

2-W (ID 26-71)

Approve the First Amendment to Consultant Services Agreement with BX Consulting, LLC, to increase compensation by \$62,000, for a total contract amount not to exceed \$110,000 for additional business outreach services

Contents of Supplement: First Amendment to Consultant Services Agreement

Item(s)

Supplemental Information:

Any agenda related public documents received and distributed to a majority of the City Council after the Agenda Packet is printed are included in Supplemental Packets. Supplemental Packets are produced as needed. The Supplemental Packet is available for public inspection in the City Clerk's Office, 2600 Fresno Street, during normal business hours (main location pursuant to the Brown Act, G.C. 54957.5(2)). In addition, Supplemental Packets are available for public review at the City Council meeting in the City Council Chambers, 2600 Fresno Street. Supplemental Packets are also available on-line on the City Clerk's website.

Americans with Disabilities Act (ADA):

The meeting room is accessible to the physically disabled, and the services of a translator can be made available. Requests for additional accommodations for the disabled, sign language interpreters, assistive listening devices, or translators should be made one week prior to the meeting. Please call City Clerk's Office at 621-7650. Please keep the doorways, aisles and wheelchair seating areas open and accessible. If you need assistance with seating because of a disability, please see Security.

FIRST AMENDMENT TO CONSULTANT SERVICES AGREEMENT

THIS FIRST AMENDMENT TO AGREEMENT (Amendment) made and entered into effect the _____ day of _____, 2026, (Effective Date) amends the Agreement heretofore entered into between the CITY OF FRESNO, a California municipal corporation (City), and BX Consulting, LLC, a California Limited Liability Company (Consultant).

RECITALS

WHEREAS, the City and the Consultant entered into an agreement on July 25, 2025, (Agreement) to provide business outreach, business attraction and expansion, technical assistance, and assistance with local, state, and federal business resources (Project); and

WHEREAS, the Agreement is effective in full force through July 25, 2026; and

WHEREAS, the City and the Consultant now desire to modify the Agreement to add the Council President as the sole Administrator of the Agreement, revise the Scope of Services, and include additional services; and

WHEREAS, the City desires to increase the Consultant's compensation by an amount not to exceed \$62,000, for a revised contract value not to exceed \$110,000; and

WHEREAS, with entry into this Agreement, the Consultant agrees it has no claim, demand, or dispute against the City.

AGREEMENT

NOW, THEREFORE, the Parties agree that the aforesaid Agreement be amended as follows:

1. The recitals to this Amendment are incorporated and made a part of this Agreement.
2. The Council President shall be the sole Administrator of the Agreement.
3. The Scope of Services for the Agreement is amended as indicated with Exhibit A, attached hereto and incorporated herein by reference.
4. The compensation for this Agreement shall be increased by \$62,000, for a total contract amount not to exceed \$110,000.
5. The compensation for this Agreement shall be paid from the District 8 budget.
6. Except as otherwise provided herein, the Agreement entered into by the City and the Consultant on July 25, 2025, remains in full force and effect.

[Signatures appear on the next page.]

IN WITNESS WHEREOF, the parties have executed this Amendment at Fresno, California, the day and year first above written.

CITY OF FRESNO,
A municipal corporation

By: _____

City Council President

By: _____

Miguel A. Arias,
District 3 Councilmember

APPROVED AS TO FORM:

ANDREW JANZ

City Attorney

By: Christine C. Charitar 11/13/20
Christine C. Charitar Date
Deputy City Attorney

ATTEST:

Amy K. Aller,
Interim City Clerk

By: _____
Date

Addresses:

CITY:
City of Fresno
Attention:
Address
2600 Fresno Street
Fresno, CA 93721
Phone: (559) 621-8000
Email:

BX Consulting, LLC,
a California Limited Liability Company

By: Blong Xiong

Name: Blong Xiong

Title: Principal

(If corporation or LLC, Board Chair,
Pres. or Vice Pres.)

By: _____

Name: _____

Title: _____

(If corporation or LLC, CFO,
Treasurer, Secretary or Assistant
Secretary)

Attachments:
Exhibit A - Scope of Services

Consultant:
BX Consulting, LLC
Attention: Blong Xiong, Principal
3079 W Gettysburg
Fresno, CA 93722
Phone: 559-906-4331
E-mail:

EXHIBIT A
SCOPE OF SERVICES

Consultant Service Agreement between City of Fresno (City) and BX Consulting, LLC (Consultant)

CITY COUNCIL DISTRICT BUSINESS OUTREACH SERVICES

BX Consulting, LLC will provide the following services to Fresno City Council, District 3 and District 2:

Business Outreach Services:

1. Assist Hmong businesses with accessing City resources for small businesses, such as the business façade program, the energy efficiency grant program, the Revolving Loan Fund program, and others.
2. Assist Hmong farmers with access to city, state, and federal government resources.
3. Develop an urban garden within the city boundary.
4. Assist with prime agricultural land preservation.
5. Assist Riverside Golf Course.

Deliverables:

1. Monthly report of service activities undertaken by BX Consulting, LLC;
2. Weekly meeting with Councilman Arias and Councilman Karbassi; and
3. Reports as requested by Councilman Arias and Councilman Karbassi.

Compensation Schedule:

Not to exceed \$110,000 total, paid in monthly installments of \$9,166.

No passthrough costs are included in the amended \$110,000 total.

Project Reporting Requirements:

BX Consulting, LLC monthly report to include the following item:

Inventory of Council-directed assignments with status update.

The Consultant must disclose any other contracts they have with the City, including the contract amounts.