

**EVALUATION OF BID**  
**PROPOSALS**

**FOR: JOB ORDER CONTRACTING FOR GENERAL BUILDING CONSTRUCTION OR HVAC  
CONSTRUCTION**

Bid File No. 12303112  
Bid Opening: 8/8/2023

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<b><u>PROPOSERS</u></b>	<b><u>TOTAL WEIGHTED AMOUNT</u></b>
1. Quincon, Inc. 200 South 13 <sup>th</sup> Street, Suite 101 Grover Beach, Ca 93433	GB= 1.1080
2. Exbon Development Inc. 2610 E Nees Ave, Apt 176 Fresno, Ca 93720	GB= 1.1440 HVAC= 1.2340
3. Better Enterprises, Inc. 1148 N. Cypress Avenue Fresno, Ca 93727	GB= 1.1500
4. Durham Construction Company, Inc. 1025 Holland Ave Clovis, Ca 93612	GB= 1.1596
5. Puma Construction Co Inc 4387 W Santa Ana Fresno, Ca 93722	GB= 1.1620
6. Heritage General PO Box 93747 Fresno, Ca 93747	GB= 1.1882
7. Newton Construction & Management 21333 Tramonto Lane Friant, Ca 93626	GB= 1.1980
8. Strategic Mechanical Inc. 4661 E. Commerce Ave. Fresno, Ca 93725	HVAC= 1.3043
9. ACCO Engineered Systems 4980 E. University Ave. Suite 103 Fresno, Ca 93727	HVAC= 1.3400

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Each bidder has agreed to allow the City Sixty Four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, September 11, 2023 5:00 P.M.

The minimum value for each contract is \$25,000. The Contractor's are guaranteed to the receive the opportunity to perform job orders totaling at least \$25,000 during the initial term of the contract.

The maximum aggregate annual value for each contract is \$2,000,000. The Contractor is not guaranteed to receive this volume of job orders. It is merely an estimate. The City has no obligation to give the Contractor the opportunity to perform job orders in excess of the Minimum Contract Value.

No single Job Order shall be issued in an amount equal to or above \$1,000,000.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

A Job Order Contract is an indefinite quantity contract pursuant to which the Contractor may perform an ongoing series of individual Projects at different locations within the City or at any location or facility under the jurisdiction of the City. The bid documents include a Construction Task Catalog® containing construction tasks with preset Unit Prices. All Unit Prices are based on local labor, material and equipment prices and are for the direct cost of construction.

The bid solicitation included language stating the city was interested in awarding seven total contracts: five for general building and two for HVAC construction services. The bid resulted in a close competitive range from all nine qualified contractors. As a result, General Services Department is requesting approval to award contracts to all nine bidders providing additional options and capacity for Facilities Management to complete building repairs, maintenance, and construction services.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a Job Order Contract to Quincon, Inc., Exbon Development, Inc., Better Enterprises, Inc., Durham Construction Company, Inc., Puma Construction Company, Inc., Heritage General, Newton Construction & Management, Inc., Strategic Mechanical, Inc. and ACCO Engineered Systems, Inc.

Remarks:

Reject all bids. Reason:

Department Head Approval

Brian Ben

Title General Services Director

Date 8/23/23

Approve Dept. Recommendation

Disapprove

See Attachment

Approve GSD/Purchasing Recommendation

Disapprove

GENERAL SERVICES DEPARTMENT

CITY MANAGER

mperal 08/23/23  
Purchasing Manager Date

[Signature] 8/24/23  
City Manager or Designee Date

[Signature] 8/23/23  
General Services Director Date