

EVALUATION OF BID
PROPOSALS

FOR: ASPHALT CONCRETE MATERIAL

Bid File No. 9469
Bid Opening:
April 2, 2019

BIDDERS	TOTAL NET BID AMOUNT
1. Calaveras Materials, Inc. 2095 East Central Avenue Fresno, CA 93725	\$2,838,662.75 <i>MP</i>
2. Vulcan Materials Company 11599 Old Friant Road Fresno, CA 93730	\$3,027,025.14 <i>MP</i>

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, April 29, 2019, 5:00 P.M.

The current contract pricing is 68% above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

The current bid has a 68% increase from previous contract pricing. This 68% increase is the result of a 72% increase in the material quantities that were specified. While the 68% appears to be an increase in price, the current bid actually reflects a reduction to the individual unit cost from the prior contract. The prior requirements contract was originally bid in 2013 and was based on historical material purchases and projections from 2013. The 2013 bid had the provision for 4 annual extensions, which were evaluated and granted each year.

- In 2013, bids were based on 31,050 tons of asphalt concrete material.
- In 2019, bids were based on 53,400 tons of asphalt concrete material.

The increase in quantity is due to the increase in funding sources from 2013. In addition to Measure C, this material requirements contract now has SB1 Gas Tax and Community Development Block Grant funded projects that materials will be purchased for.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Street Maintenance Division of the Public Works Department uses asphalt concrete materials for various street repair operations, such as major pavement reconstruction (overlay), pothole repairs, and localized asphalt patching. These materials are used throughout the year and are transported to various jobsites around the City. The execution of a requirements

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contract establishes a firm price, secured through competitive bidding, for a specified time and allows the City to make material purchases as needed.

The specifications for the new requirements contract, for bidding purposes, was based on the average annual quantities of twelve separate pavement related products. A Notice Inviting Bids was faxed to multiple Building Exchanges, sent directly to prospective bidders, and posted on the City's website via Planet Bids on March 6, 2019. Two (2) proposals were received and opened in a public bid opening on April 2, 2019. Calaveras Materials, Inc. was the lowest responsive and responsible bidder.

Funding for this contract is included in the FY2019 and FY2020 budget and is partially funded by Measure C, SB1 Gas Tax funding, and the HUD Community Development Block Grant (CDBG) program.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 2,838,662.75
to Calaveras Materials, Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

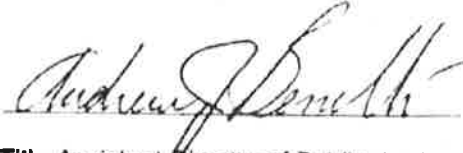
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Department Head Approval



Title Assistant Director of Public Works

Date 4/25/2019

- Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
 Disapprove Disapprove
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

 05/13/2019
Purchasing Manager Date

 5/14/19
City Manager or Designee Date

 5/13/19
Finance Director Date