

EVALUATION OF BID
PROPOSALS

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FOR: REQUIREMENTS CONTRACT FOR OEM POLICE PATROL VEHICLES

Bid File No. 9387
Bid Opening:
10/11/16

BIDDERS	TOTAL NET BID AMOUNT
1. Swanson Fahrney Ford 3105 Highland Ave. Selma CA 93662	\$1,817,920.26

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, October 24, 2016 5:00 P.M.

The current contract pricing is N/A% above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation: This is the first time the City of Fresno is establishing a requirements contract for OEM Police SUV Patrol units.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment): The Police Department is in need of 60 replacement vehicles. In prior years, budget constraints have required the life span of Patrol units to be extended from 5 years up to 7 years and more. Improvements in vehicle technology have helped with the need to lengthen the lifespan, however, the department is still in need of replacing nearly one third of the fleet which is nine years and older. These units have far surpassed the typical cost effective life cycle of a normal Patrol unit.

A competitive bid was prepared and distributed to perspective proposers, and seventeen (17) perspective proposers opened and reviewed the bid file. One response was received in a public opening on October 11, 2016. The only submitted was from Swanson Farney Ford. They are extremely competitive in bidding vehicles, as well is eligible for "local preference". It is viewed that other bidders did not submit bids in knowing the competition in which they would be bidding against.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 1,817,920.26
to Swanson Fahrney Ford
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Title Assistant Director, Transportation

Date 11/8/16

Approve Dept. Recommendation Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER


Purchasing Manager 11/9/16
Date


City Manager or Designee 11/10/16
Date


Finance Director 11/9/16
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>1,817,920.26</u>	_____
Indirect Cost	<u>0.0</u>	_____
TOTAL COST	<u>1,817,920.26</u>	_____
Additional Revenue or Savings Generated	<u>0.0</u>	_____
Net City Cost	<u>1,817,920.26</u>	_____
Amount Budgeted (If none budgeted, identify source)	<u>2,820,000.00</u>	_____