

**EVALUATION OF BID
PROPOSALS**

FOR: REQUIREMENTS CONTRACT TO REHABILITATE PUBLIC WATER SUPPLY WELLS IN
NORTH QUADRANT

Bid File No. 9617
Bid Opening: 10/12/2021

BIDDERS

TOTAL NET BID AMOUNT

1. Zim Industries Inc.
4532 E. Jefferson Ave.
Fresno, Ca 93725

\$ 825,680.00

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, November 1, 2021 5:00 P.M.

The Engineer's Estimate/Budget Allocation for this expenditure is \$720,000. The contract price is 14.6 % above the Engineer's Estimate/Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

The overage is greater than 10% of the Engineer's Estimate, likely due to increases in materials because of supply chain interruptions brought on by the Covid-19 pandemic.

The single bid received was from the local contractor who has won similar bids in 3 of the 4 past projects. On the project for which Zim Industries was not the lowest bidder, the City of Fresno ultimately terminated the contractor for unsatisfactory work. As Zim Industries has consistently been the lowest bidder with satisfactory work, other bidders are likely discouraged from bidding.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City has approximately 260 operable wells in the public water supply system. Industry standards set by the American Water Works Association recommends rehabilitating each well at 10-year intervals to optimize the life of the steel casings, to keep the water bearing formations in the aquifer clear of blockages, and to remove buildup of mineral deposits on the casing perforations. To achieve the recommended rehabilitation intervals, the City would need to rehabilitate approximately twenty six (26) public water supply wells every year.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 825,680 to
Zim Industries, Inc. as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

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Department Head Approval



Title Assistant Director

Date October 20, 2021

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER



Purchasing Manager Date 10/21/2021



City Manager or Designee Date 10/21/2021



Finance Director Date 10/21/21

FISCAL IMPACT STATEMENT

**PROGRAM: REQUIREMENTS CONTRACT TO REHABILITATE PUBLIC WATER
SUPPLY WELLS IN NORTH QUADRANT**

PROJECT ID: WC00017 PC BU: DPU FUND: 40101 ORG: 411501
ADDRESS: Various Locations

RECOMMENDATION	TOTAL OR CURRENT	ANNUALIZED COST
Direct Costs	\$ 825,680	\$ 825,680
Indirect Costs*	<u>\$ 168,400</u>	<u>\$ 168,400</u>
Total Costs	\$ 994,080	\$ 994,080
Additional Revenue or Savings Generated	<u>-</u>	<u>-</u>
Net City Cost	\$ 994,080	\$ 994,080
Amount Budgeted (if none budgeted, identify source)	\$ 1,009,100	\$ 1,009,100

***Indirect Costs**

Project Management & Engineering	\$ 7,600
Construction Management – Internal	\$ 40,800
Consultant – Hydrogeological Support Services	<u>\$ 120,000</u>
Indirect Costs	\$ 168,400