

**EVALUATION OF BID  
PROPOSALS**

**FOR: REQUIREMENTS CONTRACT FOR TRUCK MOUNTED SERVICE AND UTILITY,  
FLATBED AND DUMP BODIES**

Bid File No. 9631  
Bid Opening: 01/11/22

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<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. Douglass Truck Bodies 231 21 St. Bakersfield, CA 93301	Base Bid: \$195,210.16 Add. Alt. No. 1: \$814,944.49 Total Net Bid Amount: \$1,010,154.65
2. P B Loader Corporation 5778 W. Barstow Ave. Fresno, CA 93722	Base Bid: \$337,458.24 Add. Alt. No. 1: \$890,615.33 Total Net Bid Amount: \$1,228,073.57*

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**Note:** \*Local preference was taken into consideration but did not affect the outcome of the bid award.

Per the bid specifications, the lowest bid shall be determined by the lowest responsive and responsible Bid for the Total Amount of the BASE BID plus ADDITIVE ALTERNATE NO. 1, whether or not the Additive Alternative is included in the award, pursuant to the Fresno Municipal code, Section 4-103(c)(2).

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, February 7, 2022, 5:00 P.M.

The current contract pricing is 22% below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

The previous requirements contract was awarded to Scelzi Enterprises, Inc. in 2015 for \$1,294,139. This price comprised of thirteen (13) utility truck bodies including optional accessories. The current requirements contract requested bids for six (6) utility truck bodies, eight (8) flatbed truck bodies, and two (2) dump truck bodies including optional accessories. It requires less material and labor to fabricate flatbed truck bodies than utility truck bodies. The current requirements contract requested fewer utility truck bodies than the previous one in 2015, therefore impacting the bid price.

**BACKGROUND OF PROJECT**

The Department of Transportation, Fleet Management Division is seeking to establish a requirements contract for new utility, flatbed, and dump truck bodies. A requirements contract gives the Fleet Management Division the ability to lock pricing on various truck bodies and make annual purchases not to exceed the award value. These bodies will be installed on City-owned trucks used by various departments within the City of Fresno. New truck bodies will be purchased as both replacements and additions to the municipal fleet as needed to complete vehicle purchases annually. The purchases from this contract will be funded through appropriations, subject to Council approval, within each adopted annual budget.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a contract in the amount of \$ 1,010,154.65  
to Douglas Truck Bodies  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

[Signature]  
Title Assistant Director  
Date 2/28/22

Approve Dept. Recommendation  
Recommendation

Approve

Finance/Purchasing

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

[Signature] 02/28/2022  
Purchasing Manager Date

[Signature] 3/1/22  
City Manager or Designee Date

[Signature] 3/1/22  
Finance Director Date

## FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$562,219</u>	<u>                    </u>
Indirect Cost	<u>\$0</u>	<u>                    </u>
<b>TOTAL COST</b>	<b><u>\$562,219</u></b>	<b><u>                    </u></b>
Additional Revenue or Savings Generated	<u>\$0</u>	<u>                    </u>
<b>Net City Cost</b>	<b><u>\$562,219</u></b>	<b><u>                    </u></b>
<b>Amount Budgeted (If none budgeted, identify source)</b>	<b><u>\$562,219</u></b>	<b><u>                    </u></b>