



Proposal Evaluation
Class 4-8 Chassis with Related Equipment, Accessories, and Services
 RFP # 060920

Possible Points	72 Hour, LLC	Adomani, Inc.	Amthor International	Autocar Truck, LLC	Boyer Ford Trucks, Inc.	BYD Motors, LLC	Certified Stainless Service, Inc.	Chas S Wimmer, Inc.	Crane Carrier Company	Daimler Trucks North America	Don Brown Bus Sales	Eco Vehicle Systems	Federal Contracts Corp.	
Conformance to Terms/ Conditions to Include Documentation	50	44	36	33	42	41	42	43	33	41	40	35	37	40
Pricing	400	358	355	358	355	321	309	345	175	334	295	284	339	206
Financial, Industry and Marketplace Successes	75	68	54	55	62	57	62	63	51	61	62	57	54	60
Bidder's Ability to Sell/ Service Contract Nationally	100	88	60	51	88	71	69	71	52	80	87	67	61	74
Bidder's Marketing Plan	50	46	36	41	42	41	40	45	24	41	39	40	38	40
Value Added Attributes	75	64	49	52	64	52	69	63	28	63	61	60	61	66
Warranty Coverages and Information	50	42	41	34	44	40	41	41	25	40	43	39	41	40
Selection and Variety of Products and Services Offered	200	187	140	93	150	165	140	169	115	161	156	126	155	105
Total Points	1,000	897	751	517	847	785	772	840	503	821	783	708	786	635
Rank Order		3	10	22	5	14	17	7	24	3	16	20	11	21

Possible Points	Hino Motors Sales USA	Industrial Power, LLC	Kenworth Truck Company	Lion Buses, Inc.	Los Angeles Truck Centers	Mack Trucks	Navistar	Peterbilt Motors Company	Phoenix Cars, LLC	Redhead Equipment	Structural Metal Fabricators	Volvo Trucks North America	
Conformance to Terms/ Conditions to Include Documentation	50	39	41	44	42	44	45	45	40	31	30	31	
Pricing	400	334	342	358	341	321	335	338	360	313	135	224	320
Financial, Industry and Marketplace Successes	75	56	54	67	59	62	67	69	69	57	47	50	65
Bidder's Ability to Sell/ Service Contract Nationally	100	79	65	92	83	59	88	94	93	71	36	64	86
Bidder's Marketing Plan	50	33	43	43	39	41	40	43	45	40	19	28	43
Value Added Attributes	75	55	54	66	66	60	67	68	71	61	40	46	65
Warranty Coverages and Information	50	43	39	42	45	42	44	44	43	41	27	34	43
Selection and Variety of Products and Services Offered	200	165	167	170	151	169	161	174	171	120	91	110	139
Total Points	1,000	804	800	882	826	796	846	897	897	752	426	586	792
Rank Order		10	11	3	8	12	6	4	15	18	25	22	13

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