


Form G


HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES

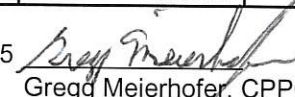
	Possible Points	Atlas Copa	Bergkamp Inc	BOMAG Americas Inc	Caterpillar Inc	CNH Industrial America LLC	Grove US LLC dba Manitowoc	John Deere Construction Retail Sales	Volvo Construction Equipment North America LLC	Wirtgin America Inc
Conformance to Terms/ Conditions to Include Documentation	50	38.00	38.00	39.25	43.75	43.25	36.25	39.25	41.75	35.50
Pricing	400	306.25	280.00	301.25	311.25	301.25	287.50	300.00	296.25	296.25
Financial, Industry and Marketplace Successes	75	58.25	53.75	57.50	68.00	68.50	63.75	67.25	65.50	60.75
Bidder's Ability to Sell/ Service Contract Nationally	100	80.00	56.25	71.25	89.25	88.75	77.50	87.25	83.25	76.75
Bidder's Marketing Plan	50	37.50	37.50	37.50	43.75	42.50	37.50	41.00	42.50	37.00
Value Added Attributes	75	58.75	52.50	52.50	63.25	63.75	53.75	64.00	62.50	58.75
Warranty Coverages and Information	50	39.25	38.75	40.00	41.25	40.75	39.00	39.75	39.25	38.75
Selection and Variety of Products and Services Offered	200	160.00	150.00	160.00	177.50	171.25	148.75	168.75	162.50	143.75
Total Points	1,000	778.00	706.75	759.25	838.00	820.00	744.00	807.25	793.50	747.50


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