



**UC SYSTEM-WIDE JOB ORDER CONTRACTING (JOC) SERVICES**  
**Executive Summary**

**Lead Agency:** University of California

**Solicitation:** 002013-MAY2020

**RFP Issued:** July 1, 2020

**Pre-Proposal Date:** July 14, 2020

**Response Due Date:** August 4, 2020

**Proposals Received:** #2

**Awarded to:** Gordian Group, Inc.

**Scope of Services include but are not limited to:**

- Development of a Unit Price Book (UPB)
- JOC Training
- Technical Support
  - Preparing construction and technical specifications
  - Site-licensed software
  - Creating executive summary reports
- On-Going Support
  - Answering technical and support questions
  - Assist with billing inquiries and disputes
  - Assist in comparing unit prices on JOC bids against UPB estimates
- Additional Services
  - JOC program development to implement and administer a JOC Program
  - Technical, procurement, bid, and program support (such as providing bidding services, reviewing proposals, financial oversight, and post-award support)
  - Providing an automated job order contracting system capable of providing full project tracking, automated development of proposals and independent estimates, generation of all project documentation, providing project scheduling and budget/cost control, and generation of customized reports.

The University of California issued RFP #002013-MAY2020 on July 1, 2020, to establish a national cooperative contract for UC System-Wide Job Order Contracting (JOC Services).

The solicitation included cooperative purchasing language in Section II on page 2 and Exhibit A:

*"The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners'*

*cooperative purchasing program. The University of California is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and, by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement (MICPA), a form of which is attached hereto on Exhibit C, or as otherwise agreed to. Attachment A contains additional information about OMNIA Partners and the cooperative purchasing program.”*

Notice of the solicitation was sent to potential offerors and Historically Underutilized Businesses were notified. The solicitation was also advertised in the following:

- University of California website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec Journal, ME

On August 4, 2020 proposals were received from the following offerors:

- Gordian Group, Inc.
- Cannon/Parkin Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Gordian Group, Inc. and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners, and Gordian Group, Inc. successfully negotiated a contract, and The University of California executed the agreement with a contract effective date of January 8, 2021.

Term:

Initial term of five (5) years from January 8, 2021 through January 7, 2026 with five (5) successive one (1) year renewal periods (January 7, 2031).

Pricing/Discount:

Percent off fee.