

EVALUATION OF BID
PROPOSALS

FOR: BMW POLICE MOTORCYCLES

Bid File No. 9626
Bid Opening: 12/14/2021

BIDDERS

TOTAL NET BID AMOUNT

1. Herwaldt Automotive Group, Inc.
5615 E Westover Ave
Fresno, CA 93727

\$421,844.40

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Friday, January 7, 2022, 5:00 P.M.

The current contract pricing is 6.26% below budgeted costing. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City of Fresno Police Department (PD) is requesting approval to purchase a total of 75 BMW RT-1250P marked patrol motorcycles over a five-year term. Initially, PD will purchase 15 motorcycles as replacements in FY22. The new units will mobilize law enforcement officers and transport all needed equipment safely and securely. The motorcycle patrol units are on a 5 year or 60,000-mile replacement schedule which has been established by the Public Safety Division as the optimum replacement time.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 421,850
to Herwaldt Automotive Group, Inc
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

RAS
Title ASSISTANT DIRECTOR
Date 1/19/22

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

mperal 02/02/2022
Purchasing Manager Date

[Signature] 2/2/22
City Manager or Designee Date

Michael Miller 2/2/22
Finance Director Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST*</u>
Direct Cost	<u>\$224,983.70</u>	<u>\$58,072.20</u>
Indirect Cost	_____	_____
TOTAL COST	<u>\$224,983.70</u>	<u>\$58,072.20</u>
Additional Revenue or Savings Generated	_____	_____
Net City Cost	<u>\$224,983.70</u>	<u>\$58,072.20</u>
Amount Budgeted (if none budgeted, identify source)	<u>\$294,400</u>	

*ANNUALIZED COST – Seven of the 15 approved units for the current Fiscal Year Purchase have been budgeted to be lease purchased. The annualized cost for each of the next five years is estimated to be \$58,072.20. This cost includes the motorcycle purchase, as well as third party upfit performed by a local vendor. The first payment will not be until the second half of FY23 with the term ending in FY28.