



Proposal Evaluation
Fleet Management Technologies with Related Software Solutions RFP #020221

Possible Points	Agile Fleet, Inc	Calamp Wireless Networks Corporation	Carolina Software Technology	Chexin Fleet Solutions LLC	CitiTech Systems, Inc.	Computerized Fleet Analysis, Inc.	Curacy, LLC	DataRemote, Inc.	Fleet Analytics LLC	Forward Thinking Systems	Free2Move	Geotab Inc.	GPS Insight, LLC	IVS, Inc.	LB Technology, Inc.	Lytx, Inc.	Mitac Digital Corporation
Conformance to RFP Requirements	50	38	39	32	32	35	39	23	33	35	44	38	43	41	39	39	41
Pricing	400	312	338	326	296	320	335	276	275	325	354	326	341	336	338	342	335
Financial Viability and Marketplace Success	75	59	61	52	58	54	56	33	51	60	63	57	68	62	62	58	63
Ability to Sell and Deliver Service	100	73	80	63	74	61	70	51	63	70	78	68	83	81	76	73	74
Marketing Plan	50	42	39	32	34	37	38	26	33	37	40	39	45	45	42	41	42
Value Added Attributes	75	59	59	52	55	53	56	40	46	56	61	58	67	62	60	63	61
Warranty	50	58	42	34	37	41	37	57	39	59	42	58	45	41	43	39	40
Depth and Breadth of Offered Equipment, Products, or Services	200	173	173	139	157	148	144	103	162	162	172	166	183	167	174	166	168
Total Points	1,000	834	835	730	746	749	775	578	702	784	854	790	873	835	834	821	794
Rank Order		13.5	8.5	44	63.5	40	36	48	47.5	48	8	27	3	6.5	10.5	1.5	34

Possible Points	MRF Geosystems Corporation	NexTrac LLC	Noregon Systems Inc	Oakland Consulting Group	PeoplePlus Software LLC	RadioMobile, Inc.	Rarestep	Revo Technologies	RFM Technologies TX, Inc.	Ron Turley Associates	RouteWare, Inc.	Rubicon Global, LLC	Safety Vision	Samsara Networks Inc	Skyhawk Telematics	Solutions into Motion Limited (CA), Ltd (US)	SYNNEX Corporation
Conformance to RFP Requirements	50	38	38	35	34	36	39	37	37	39	42	40	43	41	41	42	37
Pricing	400	298	329	293	35	257	334	244	344	253	253	219	258	316	347	348	296
Financial Viability and Marketplace Success	75	57	58	54	43	50	59	57	49	58	58	61	61	61	58	61	57
Ability to Sell and Deliver Service	100	70	77	58	57	59	59	72	75	80	76	80	80	80	76	80	73
Marketing Plan	50	34	40	39	29	36	39	37	41	41	44	40	45	39	41	44	35
Value Added Attributes	75	56	55	55	35	57	58	51	53	59	56	60	67	54	62	66	56
Warranty	50	39	40	38	6	39	42	21	40	40	41	41	41	41	42	41	37
Depth and Breadth of Offered Equipment, Products, or Services	200	164	173	168	93	158	165	156	141	173	175	170	164	165	178	166	160
Total Points	1,000	758	810	760	251	762	803	755	770	814	840	811	855	797	850	845	796
Rank Order		48	30	38	56	38	36	41	34.5	17.5	8	18.5	3	2.5	4	5	33

Possible Points	Synovia Subsidiary of Calamp	Teletrac Navman US Ltd	TELLUS Communications (U.S.) Inc.	The Arcanum Group, Inc.	The Vestige Group, LLC	Thing Tech, Inc.	Toromont Material Handling, a division of Toromont	Track Star International, Inc.	Transfinder Corporation	Trapeze Software Group Inc.	TT FASTER LLC	Uptake	Utility Associates, Inc.	Verizon Connect NWF Inc.	WEX Bank	Zonar Systems
Conformance to RFP Requirements	50	40	38	41	40	38	40	38	38	38	38	37	35	38	40	38
Pricing	400	341	249	323	323	344	345	313	313	261	310	273	335	320	334	324
Financial Viability and Marketplace Success	75	62	61	61	61	54	57	60	55	60	58	56	54	60	64	61
Ability to Sell and Deliver Service	100	73	76	76	70	64	74	78	65	74	76	67	70	76	83	71
Marketing Plan	50	39	35	45	31	38	40	42	35	35	37	36	39	34	41	37
Value Added Attributes	75	55	59	64	54	55	54	58	53	58	57	57	54	52	62	57
Warranty	50	41	40	41	39	38	40	41	37	35	39	41	33	35	39	41
Depth and Breadth of Offered Equipment, Products, or Services	200	165	173	168	158	168	165	137	170	141	170	176	160	161	171	162
Total Points	1,000	816	712	819	777	799	815	767	766	762	783	746	770	776	838	791
Rank Order		15	45	14	31	31	34	36	39	47.5	34	41.5	34.5	35	3	25.5

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