

## 2016 FAT Master Plan Consultant Evaluation Summary

Four statements of qualifications (SOQ) were received by 5:00 PM January 22, 2016. The results of the evaluation committee (Dan Weber, Michael Musca, Richard Madrigal, Rick Duncan and Beth McDonell) are summarized below.

Company	Dan	Michael	Richard	Rick	Beth	Combined Avg Score	Final Ranking
C&S	3.25	2.3	3.15	2.7	2.35	2.75	<b>4</b>
Coffman	3.45	3.45	4.25	4.4	4.65	4.04	<b>3</b>
Kimley-Horn	5	4.9	4.65	4.65	4.9	4.82	<b>1</b>
RS&H	4.9	4.0	Absent	3.15	4.65	4.175	<b>2</b>

The consultants were evaluated using the criteria included in the original RFQ and subsequent information provided in the interview invitation letter. All were found to be qualified and each offered specific areas of expertise, depth, personnel and approach that could benefit FAT.

Overall, **Kimley-Horn** excelled in **all** areas of review and was selected as the most qualified to provide consulting services for the 2016 FAT Master Plan Update. The presentation team was very well prepared to answer any and all questions asked by the review panel. The project manager offered innovative approaches to specific challenges at FAT and had assembled an experienced team. The PM was forthcoming and realistic in anticipating that she would be able to dedicate approximately 45% of her time early in the project but would be freed up more as several larger projects were completed. Kimley-Horn is a large experienced firm with sufficient resources to respond to a variety of needs and undertake the majority of the work in-house.

The following is an evaluation summary of those firms NOT selected under this recruitment.

**C&S Engineers, Inc.**

C&S did not identify sufficient experience working on Master Plans at airports similar in size and complexity to FAT. The project manager seems to have more experience on sustainability and environmental projects rather than Master Plans. The presentation reflected the focus on sustainability and was not as complete and professional as the other firms. Additionally, C&S indicated that much of the work would be subcontracted but did not offer a clear understanding of the work that would be performed in-house.

**Coffman Associates**

Coffman is a small firm consisting of 24 employees dedicated to airport planning. The review committee felt that Coffman did not have the resources or the depth of expertise necessary to create an innovative approach to the FAT Master Plan. The President of the firm was also designated as the Project Manager. Our concern is that other duties he may have as President would not allow him the time necessary to commit to our project and that he would not have the back-up staff necessary to meet our needs.

**RS&H**

RS&H provided a comprehensive team with an experienced project manager located in Los Angeles. The team included Connico Inc., for cost estimating which the team thought was a valuable addition. However, the presentation was generic in nature and did not offer innovative approaches to the specific challenges at Fresno Yosemite International Airport.