



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #050625
Entitled

Roadway Maintenance Equipment

The following advertisement was placed March 18, 2025, in and on the Sourcewell website: www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, and The New York State Contract Reporter www.nyscr.ny.gov, March 19, 2025, in South Carolina's *The State*, the *Deseret News*, *The Salt Lake Tribune* and Oregon's *Daily Journal of Commerce*, and March 18, 2025 and March 25, 2025 in *The Oklahoman* and in *USA Today*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Roadway Maintenance Equipment to result in a procurement solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 6, 2025, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

ace cutting equipment and supply, inc	Lubecore International
AICO	M-B Compaines, Inc.
Allred Equipment Inc	Manitex Inc
Arns Equipment	Marathon Equipment
Asphalt Zipper Inc.	mark mclarty ford
Atlas Toyota Material Handling, LLC.	Mark Rite Lines Equipment Company, Inc.
BARR Plastics Inc.	MAZIO ATTACHMENTS LLC
Bergkamp Inc.	Merit Manufacturing Inc.
BestDrive, LLC	Merlo America, LLC
Broce Manufacturing Company, Inc.	Midland Machinery
BUCEPHALUS BUYER, LLC	Modern Machinery Co., Inc.
Buyers Products Company, Inc.	Muni-Quip Inc.

Chemical Containers, Inc.	NC Equipment
Cimline, Inc.	Nescon LLC
Clarvan Inc.	Niagara Machine Inc
Construction Industry Center	NPK Construction Equipment, Inc.
Core Equipment Inc.	PacWest Machinery LLC
Crafco Inc.	PB Loader Corporation
Dave Syverson Truck Centers	Phil Long Ford of Motor City
Diamond Steel Co.	PWXPress
DJC Oregon Project Center	RCM Manufacturing Inc
Donohoo Chevrolet, LLC	Regina Construction Association
Dragonfly Inc.	Ripping It Outdoors LLC
Earthborne inc	Road Groom Mfg., LLC
Eastern Lift Truck Co., Inc	RoadSafe Traffic Systems, INC
Engineering & industrial services Llc	Roadway Traffic Products
Equipt Truck & Machinery, Inc.	Sawtooth Industrial
Erixon Equipment	SBD (U.S.) INC - DBA SWS VIDMAR LISTA
Etnyre International	Shouldermaster US LLC
FAE USA, inc	Signature Equipment Corporation
Falcon Equipment Holdings, LLC	Skip-Line, LLC
Finning Canada	Spaulding Mfg Inc
Gamma Scientific Inc.	State of North Dakota
Good Earth Tools Inc	Stepp Manufacturing Company Inc
Gray's Inc.	The PlanIT Room
Green Machines Inc	Thermo-Lay Manufacturing, LLC
Heat Design Equipment Inc	ThorWorks Industries
Henderson Contracting Company Inc.	Top Cut LLC
Highway Maintenance Solutions LLC	Top5 Equipment LLC
htc enterprises	Topcon Positioning Systems
Infinity Equipment Rentals Inc.	Traffic Safety Supplies, LLC
Jackcorp, Inc	TraFFix Devices, Inc.
JHouston Holdings LLC	Trimax Mowing Systems Inc
JONAHS ENTERPRISES INC.	Tyalta Industries Inc.
Jones & Turner, LLC	United Rotary Brush Corporation
Keizer Morris International Inc	Vogel Traffic Services, Inc.
Kellar Equipment	VRCA
Keystone Engineering & Mfg., LLC	Warren Power Attachments
Kibble Equipment	Weiler Inc.
KIOTI Tractor Corporation	Winco Generators
Land Pride, A Division of Great Plains Mfg. Inc.	Wirtgen America, Inc.
LeeBoy	Zooks Welding LLC
LiuGong Construction Machinery North America, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on May 6, 2025. Proposals were received from the following:

ABM Holdings 1 LLC DBA Midland Machinery
ASH North America Inc DBA M-B Companies, Inc.
Asphalt Zipper Inc.
Broce Manufacturing Company, Inc.
BUCEPHALUS BUYER, LLC
Buyers Products Company, Inc.
Cimline, Inc.
Core Equipment Inc.
Crafco Inc.
Etnyre International
FAE USA, inc
Falcon Equipment Holdings, LLC
Good Earth Tools Inc
Green Machines Inc
Heat Design Equipment Inc
htc enterprises
Keizer Morris International Inc DBA KM International Inc.
Land Pride, A Division of Great Plains Mfg. Inc.
LeeBoy
Marathon Equipment
Mark Rite Lines Equipment Company, Inc.
Nescon LLC
PB Loader Corporation
Spaulding Mfg Inc
Stepp Manufacturing Company Inc
Thermo-Lay Manufacturing, LLC
ThorWorks Industries/Sealmaster, Inc.
Top5 Equipment LLC DBA Region Equipment
United Rotary Brush Corporation
Vogel Traffic Services, Inc. DBA EZ Liner-Arrow
Warren Power Attachments DBA Total Patcher

Proposals were reviewed by the Proposal Evaluation Committee:

Brandon Town, NIGP-CPP, CPSM, Senior Procurement Analyst
Joshua Young, CPPB, NIGP-CPP, Procurement Analyst II
Julie Riebe, NIGP-CPP, Procurement Analyst II
Nicole Lueth, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

Serving the pavement maintenance industry since 1970, Cimline, Inc. has a dealer network of 110 locations spread across the United States and Canada. Responsible for the original aggregate venturi design used on the DuraPatcher Spray Injection patcher and patented technology in on-demand mastic mixing, Cimline, Inc. has a history of introducing new ideas and approaches within the industry. Furthermore, Cimline, Inc. will be able to

provide participating entities with innovative products and services at a 12% discount from MSRP, with an additional 3% discount on purchases of 3 to 4 units and 5% on orders of 5 or more units.

Crafco is a manufacturer offering pavement preservation products and materials. They serve participating entities across fifty states with sixteen independent distributors and eighteen Crafco-owned service centers. Additionally, Crafco owns supply centers strategically located to ensure they can provide service and support for all product offerings to the United States and Canada for the products within their proposal. Furthermore, Crafco has a 2-year warranty with unlimited hours on their machine excluding the engine. They are offering a 5-20% discount off list price to participating entities.

Ethyre International provides numerous chip spreaders, crack sealers, and pavement maintenance units. Ethyre International is ready to serve Sourcewell participating entities throughout the United States and Canada utilizing their expansive dealer network representing over 277 locations. Standard start-up training comes with all products and regional ongoing training sessions are offered throughout the year. They are offering a competitive discount from their listed published price.

Falcon Equipment Holdings, LLC offers asphalt hot boxes and tack distributors, along with after-sales support to their dealers and participating entities. Their products are sold and serviced by their 30 authorized dealers in 92 locations covering all 50 states and Canada. The product support team is available on weekdays from 7am to 7pm with an available after-hours hotline for evening, weekend, and emergency calls. Falcon is offering both United States and Canadian participating entities their best fixed discount off list price and an additional volume discount for 5 or more units.

Established in 1984, Keizer Morris International Inc. manufactures pavement maintenance equipment, supplies, and materials. They stand ready to serve Sourcewell participating entities in the United States and Canada. For all trailer-mounted units, they offer a 2-year warranty against defective parts and workmanship with a lifetime warranty on the trailer frame itself. Keizer Morris offers flexible payment options to government entities consisting of rental options as well as lease to own options on all equipment lines. Additionally, Keizer Morris is offering a 10% discount off their standard MSRP pricing and an additional 5% discount on orders of 6 or more units.

LeeBoy manufactures asphalt paving equipment. Comprised of sixty independent professional asphalt dealers with approximately 205 locations located throughout North America, LeeBoy strives to serve Sourcewell participating entities no matter their location. LeeBoy's products provide users with access to remote monitoring, providing feedback to the owner of the machine's location, operating status, and any service requirements they may need. LeeBoy's pricing discounts for Sourcewell participating entities begin at 10% off manufacturer's list price, with a 5% discount on advertised price of in-stock used equipment, and a 10% discount off the advertised price of rental inventory.

Mark Rite Lines Equipment Company, Inc., offers an expansive selection of roadway maintenance equipment encompassing a wide range of pavement marking categories. Mark Rite Lines Equipment Company has a direct sales and service staff located across the United States and Canada to serve Sourcewell participating entities. They offer new equipment specific start up training with every purchase at no charge. Their pricing reflects various discounts off MSRP based on product category.

M-B Companies, Inc. was founded with a focus on agricultural implements and later expanded into pavement marking and airport equipment. They are bringing pavement marking and road preparation equipment and asphalt and high-speed broom attachments to this offering. The broom attachments are distributed and

served across North America via 100 local dealers and their customizable pavement marking machines are sold directly by their factory trained employees. They are offering an attractive discount on both parts and products as well as various additional volume discounts on several products.

PB Loader is a manufacturer of roadway maintenance equipment from asphalt pothole patchers, asphalt hot boxes, seal coat/emulsion sprayers, and marker application bodies. PB Loader's dealer network consists of thirty dealers with forty-nine branches covering the United States and Canada. PB Loader provides Sourcewell participating entities access to free operator and maintenance training onsite with free follow up training for the life of their units. PB Loader is offering a 10% discount off their entire catalog including chassis, with a 3% quantity discount for orders of 6 or more, excluding chassis.

Stepp Manufacturing Company Inc. is a manufacturer offering asphalt maintenance equipment. Stepp Manufacturing has a network of 23 dealers with 46 locations spread across the United States, Canada, and Mexico with a wide variety of their products available through a range of e-procurement methods. Stepp Manufacturing is one of the few asphalt maintenance equipment manufacturers to offer a can buss PLC control package on most models ensuring their products are both safe and reliable. Stepp Manufacturing is offering a standard 18% discount off MSRP with an additional 2% on 5-9 units and 3% on orders of 10 or more.

ThorWorks Industries Inc. dba SealMaster, Inc., offers a large selection of roadway maintenance equipment covering all categories. They offer comprehensive product, equipment, maintenance, and operator training programs to Sourcewell participating entities. ThorWorks Industries will serve participating entities in both the United States and Canada through their franchise network that includes over 130 locations. Their pricing represents a discount off MSRP for all qualifying products.

Vogel Traffic Services, Inc. dba EZ Liner-Arrow offers a variety of paint stripers and pavement marking equipment, paint, melters, and more. They sell factory direct to all the United States and Canada from three manufacturing facilities located in the center of North America (Iowa and Montana). EZ Liner provides equipment and support in Hawaii, Alaska, and the United States Territories as well. They provide discounts based on product category and accept P-cards for no additional fee.

For these reasons, the following awards of Sourcewell **Master Agreement #050625** are recommended:

Cimline, Inc.	#050625-CME
Crafco Inc.	#050625-CFC
Etnyre International	#050625-ETN
Falcon Equipment Holdings, LLC	#050625-FRM
Keizer Morris International Inc	#050625-KMI
LeeBoy	#050625-VTL
Mark Rite Lines Equipment Company, Inc.	#050625-MAR
M-B Companies, Inc.	#050625-MBC
PB Loader Corporation	#050625-PBL
Stepp Manufacturing Company Inc	#050625-SMC
ThorWorks Industries	#050625-TWK
Vogel Traffic Services, Inc.	#050625-EZL

Sourcewell

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STATEMENT OF COMPLIANCE

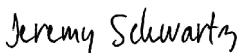
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Deputy Chief Procurement Officer and the accompanying support materials documenting the process followed for **RFP #050625 Roadway Maintenance Equipment**.

The Evaluation Committee accepted, deemed responsive, evaluated, and recommended proposals for award to the Deputy Chief Procurement Officer. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on **July 15, 2025**.

Signed by:


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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP
Sourcewell Chief Procurement Officer