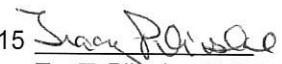


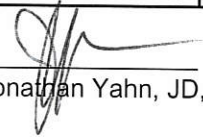
**Form G**

**HEAVY CONSTRUCTION EQUIPMENT WITH RELATED ACCESSORIES, ATTACHMENTS, AND SUPPLIES**

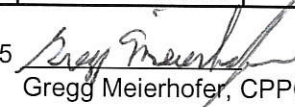
|                                                           | Possible Points | Atlas Copa    | Bergkamp Inc  | BOMAG Americas Inc | Caterpillar Inc | CNH Industrial America LLC | Grove US LLC dba Manitowoc | John Deere Construction Retail Sales | Volvo Construction Equipment North America LLC | Wirtgin America Inc |
|-----------------------------------------------------------|-----------------|---------------|---------------|--------------------|-----------------|----------------------------|----------------------------|--------------------------------------|------------------------------------------------|---------------------|
| Conformance to Terms/ Conditions to Include Documentation | 50              | 38.00         | 38.00         | 39.25              | 43.75           | 43.25                      | 36.25                      | 39.25                                | 41.75                                          | 35.50               |
| Pricing                                                   | 400             | 306.25        | 280.00        | 301.25             | 311.25          | 301.25                     | 287.50                     | 300.00                               | 296.25                                         | 296.25              |
| Financial, Industry and Marketplace Successes             | 75              | 58.25         | 53.75         | 57.50              | 68.00           | 68.50                      | 63.75                      | 67.25                                | 65.50                                          | 60.75               |
| Bidder's Ability to Sell/ Service Contract Nationally     | 100             | 80.00         | 56.25         | 71.25              | 89.25           | 88.75                      | 77.50                      | 87.25                                | 83.25                                          | 76.75               |
| Bidder's Marketing Plan                                   | 50              | 37.50         | 37.50         | 37.50              | 43.75           | 42.50                      | 37.50                      | 41.00                                | 42.50                                          | 37.00               |
| Value Added Attributes                                    | 75              | 58.75         | 52.50         | 52.50              | 63.25           | 63.75                      | 53.75                      | 64.00                                | 62.50                                          | 58.75               |
| Warranty Coverages and Information                        | 50              | 39.25         | 38.75         | 40.00              | 41.25           | 40.75                      | 39.00                      | 39.75                                | 39.25                                          | 38.75               |
| Selection and Variety of Products and Services Offered    | 200             | 160.00        | 150.00        | 160.00             | 177.50          | 171.25                     | 148.75                     | 168.75                               | 162.50                                         | 143.75              |
| <b>Total Points</b>                                       | <b>1,000</b>    | <b>778.00</b> | <b>706.75</b> | <b>759.25</b>      | <b>838.00</b>   | <b>820.00</b>              | <b>744.00</b>              | <b>807.25</b>                        | <b>793.50</b>                                  | <b>747.50</b>       |

  
Ginger Line, CPPB, NJPA

4/24/2015   
Tracy Plinske, NJPA

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