

EVALUATION OF BID
PROPOSALS

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FOR: NEW 2017 FOUR DOOR MID-SIZED/MEDIUM UNLEADED SEDANS

Bid File No. 3576
Bid Opening: 11/28/17

BIDDERS

TOTAL NET BID AMOUNT

SWANSON FAHRNEY FORD
3105 HIGHLAND AVE.
SELMA CA 93662

\$226,476.69

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Wednesday, 13th, 2017, 5:00 P.M.

The Budget Allocation for this expenditure is \$233,006.00. The contract price is 2.80% below the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

Purchasing and FAX reached out to local vendors to find out why only one vendor bid. There was no response back from any of the local vendors on why they did not bid on the RFP.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The replacement of relief sedans as they reach the end of their useful life is critical to sustaining high performance, safety, reliability, cost effectiveness, and positive image. In previous years funding constraints have required FAX to retain relief vehicles for longer than the seven year life cycle target. FAX has worked to keep the existing sedans running but has suffered increased maintenance costs. Also, with the start of the new service there is a demand for more vehicles due to the number of drivers being relieved in a given period.

To address the aging fleet issue, the department developed a replacement plan to reduce the average age of the fleet to four years, which aligns with the industry. The FAX relief vehicle fleet has had only 3 new vehicles added to it in the last three years and 65% of the units are over the FTA's seven year useful life guideline and 30% are beyond ten years of age. FAX has identified funding to replace eleven units which will reduce the average fleet age from nine years to three years. Ongoing replacement of four units per year will keep the average age within the desired target.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 226,476.69
to Swanson Fahrney Ford
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

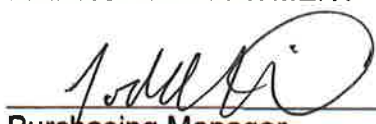
Department Head Approval


Title Director of Transportation
Date 12/11/17

- Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
 Disapprove Disapprove
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER


Purchasing Manager 12-14-17
Date


City Manager or Designee 12/15/17
Date


Finance Director 12/14/17
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$226,476.69</u>	<u>\$226,476.69</u>
Indirect Cost	<u>\$0.00</u>	<u>\$0.00</u>
TOTAL COST	<u>\$226,476.69</u>	<u>\$226,476.69</u>
Additional Revenue or Savings Generated	<u>\$0.00</u>	<u>\$0.00</u>
Net City Cost	<u>\$0.00</u>	<u>\$0.00</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$0.00 *</u>	<u>\$0.00 *</u>

*Funds are included in the Prop. 1B budget allocation of \$950,000.