

EVALUATION OF BID PROPOSALS

Page 1

FOR: REQUIREMENTS CONTRACT FOR RELOADABLE CONTACTLESS SMART CARD (CSC)
MEDIA

Bid File No. 9527
Bid Opening: 12/17/19

BIDDERS

BID AMOUNT

- | | |
|---|---|
| 1. Paragon Identification SAS
1000 River Street, Bldg 966 Dock
Essex Junction, VT 05452 | \$494,525.50 <i>MP</i>
*Non-responsive |
| 2. Electronic Data Magnetics
210 Old Thomasville Rd
High Point, NC 27260 | \$686,721.00 <i>MP</i> |

*Bidder failed to acknowledge Addendums #1 and #2, Proper form of deposit was not received prior to bid opening

Each bidder has agreed to allow the City one hundred twenty (120) days from the date bids are opened to accept or reject the bidders' proposal. The Purchasing Division requests that you complete the following sections and return this bid evaluation by Monday, February 3, 2020 5:00 P.M.

The Engineer's Estimate/Budget Allocation for this expenditure is \$ 747,000.00 . The contract price is 8 % **below** the Engineer's Estimate/Budget Allocation.

The Requirements Contract was posted on November 20, 2019, and advertised in the Fresno Business Journal and MassTransitMag.com. The Notice Inviting Bids was faxed to four Building Exchanges and directly distributed to nine prospective bidders. Two sealed bid proposal was received and opened in a public bid opening on December 17, 2019. The bid from Electric Data Magnetics is comparable to the price analysis performed by FAX staff and has been found to be fair and reasonable.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

This project will provide a convenient method for riders to purchase and store bus passes onto a durable, wallet-sized card.

The reloadable smart card will give riders the opportunity to purchase and save an "un-activated" pass onto a reloadable smart card and use it at a later date. Riders will also be able to use their smart card to quickly board the bus by tapping their smart card onto a validator located on the buses eliminating the need to carry U.S. currency to ride the bus.

Riders will be able to purchase a smart card at any of the 12 authorized retail outlets, Manchester Transit Center, and the Ticket Vending Machine located at any of the 52 Bus Rapid Transit stations and City Hall.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

- ☒ Award a contract in the amount of \$686,721.00
to Electronic Data Magnetix
as the lowest responsive and responsible bidder.

Remarks:

- ☐ Reject all bids. Reason:

Department Head Approval



Gregory Barfield

Title Director, Department of Transportation

Date 1/29/2020

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A DBE goal of 0 % was established for this project. The recommended Contractor complied with the DBE requirements pursuant to the bid specifications.

 02/04/2020
DBE Program Coordinator Date

☒ Approve Dept. Recommendation

☒ Approve Finance/Purchasing Recommendation

☐ Disapprove

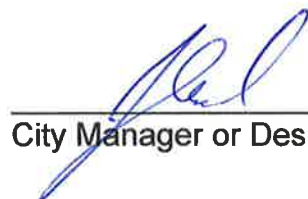
☐ Disapprove

☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER

 02/04/2020
Purchasing Manager Date

 2/7/20
City Manager or Designee Date

 2/5/20
Finance Director Date