



Proposal Evaluation
Sewer Vacuum, Hydro-Excavation, and Municipal Pumping Equipment with Related Accessories and Supplies RFP #101221

Possible Points		Aries Industries, Inc.	Badger Daylighting	CUES, Inc.	Deep Trekker	DuCo, LLC (Vac-Con, Inc.)	Elgin Sweeper Co. (Vactor Manufacturing, a Division of Federal Signal)	GapVax, Inc.	Garsite Progress, LLC	Gradall Industries, Inc.	Holland Pump Company	Hurco Technologies, Inc.
Conformance to RFP Requirements	50					44	42	43	39	42	41	39
Pricing	400					340	346	340	305	307	340	338
Financial Viability and Marketplace Success	75					66	64	64	54	66	56	60
Ability to Sell and Deliver Service	100					89	84	80	76	84	70	67
Marketing Plan	50					45	41	42	39	41	38	40
Value Added Attributes	75					67	63	67	54	59	61	56
Warranty	50					41	41	39	40	40	41	40
Depth and Breadth of Offered Equipment, Products, or Services	200					179	170	161	144	159	159	144
Total Points	1,000					871	851	836	751	798	806	784
Rank Order						1	3	4	14	8	6	11

Possible Points		Kaiser Premier, LLC	Park Pumps & Controls	Ring-O-Matic	Sewer Equipment Co. of America	Stetco Group, LLC	Super Products, LLC	Texas Underground, Inc. dba Pipehunter, Inc.	Thompson Pump and Manufacturing Company, Inc.	Visual Imaging Resources, LLC dba VIR Proteus	Wachs Utility Products (Illinois Tool Works)	WasteWater Solutions, LLC
Conformance to RFP Requirements	50	40	33	41	44	38	40	39	43		40	
Pricing	400	311	238	333	341	328	311	279	310		314	
Financial Viability and Marketplace Success	75	58	49	60	68	56	63	60	64		64	
Ability to Sell and Deliver Service	100	75	58	82	86	68	78	71	84		77	
Marketing Plan	50	41	24	40	44	40	40	39	42		36	
Value Added Attributes	75	55	48	61	69	53	59	53	68		61	
Warranty	50	40	37	40	41	39	40	40	40		38	
Depth and Breadth of Offered Equipment, Products, or Services	200	150	145	178	173	135	160	165	148		158	
Total Points	1,000	770	632	835	866	757	791	746	799		788	
Rank Order		12	16	5	2	13	9	15	7		10	

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