

RFP PROPOSAL QUESTIONS FOR:
REBID CITY OF FRESNO ANNUAL TREE TRIMMING
RFP NO. 9623

Name of Proposer: West Coast Arborists, Inc.

DATE: 11/1/2021

CONTACT NAME: Victor Gonzalez

CONTACT TITLE: Vice President, Vice President

PHONE: 714-991-1900 FAX: 714-956-3745

EMAIL: vgonzalez@wcainc.com

1. How many crews do you anticipate providing for the one-year contract and how soon can the crews be mobilized? Define the roles or positions that make up each crew.

Please see attached sheets for complete answers to Questions No.'s 1-14.

2. Please attach org chart as requested in the bid package.

3. Please provide references of work that you've done in City or municipal neighborhoods?

4. Will you have a Certified International Society of Arboriculture Arborist on this project?
Please attach a copy of certificate.

5. What online Urban Forest Management software access will you be providing?

6. On pg 79, item F, it requires Contract to notify resident's 48 hours in advance. Please
provide a sample of the notice that you will use.

7. Is your company familiar with DAS 140 Form and how have you met the requirements?
(A: DAS 140 is the Division of Apprentice Standards Contract with Public Agencies)

8. Are you familiar with DAS 142 and how have you met the requirements? (A: DAS 142 is the
Request for Apprentices. Ration of Journeymen is 5Hr/1Hr.)

Sandra.Gamez@fresno.gov

9. How many people have you hired local to the Fresno area? Do you have an office in Fresno? What is the address?

10. Have you familiarized yourself in person to what Fresno's urban forest looks like?

11. How did you make a preliminary assessment for meeting the forestry needs?

12. How long do you estimate it will take to prune one Geobase?

13. Item #2 requires tree pruning to City and ANSI 300 Standards. Does your bid figure include prevailing wage, equipment, overhead, and traffic control?



Purchasing Unit - (559) 621-1332 - FAX (559) 457-1297 - www.fresno.gov
2600 Fresno St, Rm 2156
Fresno CA 93721

Sandra.Gamez@fresno.gov

Finance Department

Michael Lima
Director

14. Item #21 for skinning Fan Palm Trunks. Does your bid figure include equipment, prevailing wage and disposal?



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REBID CITY OF FRESNO ANNUAL TREE TRIMMING
RFP NO. 9623**

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- 1) How many crews do you anticipate providing for the one-year contract and how soon can the crews be mobilized? Define the roles or positions that make up each crew.**

For the anticipated magnitude of this project, we are prepared to assign 4 to 5 crews depending on the work assignments. The City can expect two (2) tree pruning crews, one (1) crew for tree removals and one (1) crew for service request pruning. The tree pruning crew consists of three (3) to four (4) workers including a combination of a Senior Tree Trimmer, Tree Trimmer and Groundperson. The tree removal crew consists of four (4) to five (5) workers including a combination of a Senior Tree Trimmer, Tree Trimmer and Groundperson. The service request tree pruning crew consists of three (3) workers including a Senior Tree Trimmer, Tree Trimmer and Groundperson.

Please know that our firm has over 1,000 employees and nearly 2,000 pieces of equipment. Should the City assign additional work orders, we can re-assign our workers and equipment to the city quickly.

- 2) Please attach org chart as requested in the bid package. See attachment.**

- 3) Please provide references of work that you've done in City or municipal neighborhoods?**

Our primary customer base includes working for public agencies, mainly with municipalities. We provide a variety of tree care services including, pruning, removals, planting, plant health care, tree inventory management, emergency response services, and certified arborist reporting. From the surrounding area, we are currently working for the following agencies providing various tree care services:

- City of Chowchilla (Joe Roman, Parks & Facilities Supervisor, (559) 665-8615 x 202)
- City of Madera (Hector Sanchez, Parks Supervisor, (559) 661-5485)
- City of Merced (Juan Olmos, Public Works Manager, (209) 385-6806)
- City of Visalia (Joel Hooyer, Urban Forestry Supervisor, (559) 799-1652)
- County of Tulare (Neil Pilegard, Parks Division Manager, (559) 624-7000)



WCA, Inc. has the resources and experience to handle projects valued well over \$1,000,000 annually. These contracts represent WCA corporate capabilities to provide substantial work to public agencies.

City of Anaheim/Anaheim Utilities	Since 2007	\$1,750,000
City of Beverly Hills	Since 2000	\$2,236,000
City of Corona	Since 2010	\$1,000,000
City of Fullerton	Since 1998	\$1,300,000
City of Glendale/Glendale Water & Power	Since 2015	\$2,500,000
City of Huntington Beach	Since 2008	\$1,300,000
City of Long Beach	Since 2016	\$2,900,000
City of Palo Alto	Since 2016	\$1,400,000
City of Sacramento	Since 2015	\$1,290,000
City of San Diego	Since 2015	\$3,196,000
City of Santa Ana	Since 2015	\$1,400,000
City of Santa Monica	Since 2011	\$1,100,000
County of LA	Since 2015	\$6,000,000
County of Orange	Since 2013	\$3,500,000

4) Will you have a Certified International Society of Arboriculture (ISA) Arborist on this project?

Please attach a copy of certificate. Yes, our firm employs over 90 Certified ISA Arborists. For this project, we will have the following Certified Arborists, either on-site and/or available to oversee the project. Please see the certificates attached.

- Stephen Davis – ISA Certified Arborist #WE-10894ATM
- Steve Hunt – ISA Certified Arborist #WE-1044AT
- Jason Pinegar – ISA Certified Arborist #WE-2039AU
- Kelley Gilleran – ISA Board Certified Master Arborist #WE7061B
- Ediberto Serna Salazar – ISA Certified Arborist #WE-11051AT

5) What online Urban Forest Management software access will you be providing?

Nearly 30 years ago, WCA developed a modern, complete, and comprehensive computer program, called *ArborAccess Online*, with input from many California cities. This Internet driven program was developed based on the needs of our customers and is only accessible by our customers. Since it is a sole-proprietary program, we have the capability to customize the program to our customers' specific needs. The user-friendly program allows customers to store, retrieve, update, delete and add tree records and work histories. Over the past several years, we have made significant upgrades to our software program, we are certain that this new development will better serve our customers and provide information more quickly and accurately. *ArborAccess Online* also features customizable options that allow for additional information to be compiled within the database such as infrastructure assets or sidewalk damage. The information contained in *ArborAccess Online* is live data that can also be linked directly to a GIS program, such as ArcView, for geo-coding purposes.



Our program allows the city to maintain information about its tree population, including the description of each tree by species, height, diameter, work history, and tree and planting site location. Additionally, our program can generate the estimated monetary value of the urban forest, recycling reports, live job balance, contractor equipment GPS location monitoring. The program has the capability to produce detailed listings of tree and site information, work histories, service requests, summary reports and pictures of City tree species. Should we be the successful bidder, we will provide access to the program and software support to the City for the entire term of the contract at no additional cost to the City.

- 6) On Page 79, item F, it requires Contract to notify resident's 48 hours in advance. Please provide a sample of the notice that you will use.**

We strongly believe in consistent and open communication with the residents and business owners. Prior to commencement of GeoBase Tree Pruning, WCA will prepare a sample door hanger notice and present it to City staff for approval. Upon approval, we will have the pruning door hangers printed and post them within 48 hours prior to the commencement of work, or as directed by the City. Please see attachment for a sample doorhanger.

- 7) Is your company familiar with DAS 140 Form and how have you met the requirements?**

(A: DAS 140 is the Division of Apprentice Standards Contract with Public Agencies)

Should our firm be awarded a new contract, we are prepared to send the information (Form DAS 140) to ALL applicable Apprenticeship Committees in our craft or trade around the site of the public works projects.

- 8) Are you familiar with DAS 142 and how have you met the requirements? (A: DAS 142 is the Request for Apprentices. Ration of Journeymen is 5Hr/1Hr.)**

Yes, we are familiar with DAS 142 form requirements. All public works contractors & subcontractors APPROVED TO TRAIN are required to request dispatch of apprentices from their local apprenticeship committee's by submitting a copy of the Division of Apprenticeship Standards (DAS 142) form for each trade to be used (unless expected to meet the required minimum ratio.)

- 9) How many people have you hired local to the Fresno area? Do you have an office in Fresno? What is the address?**

Our records indicate that we currently employ 27 employees and over the years, we have hired 75 employees from the Fresno area. These employees are based out of our current office and yard located within the City of Fresno at 5424 N. Barcus Street, Fresno CA 93722. Our local office phone # is (559)275-2086 and Fax # is (559)275-7865. We have been at this location since April 1994.

Our local office provides a great benefit to the City of Fresno as we are able to respond 24/7 to tree-related emergencies within 60 minutes using our local assets.



10) Have you familiarized yourself in person to what Fresno's urban forest looks like?

Yes, having been the City's tree maintenance contractor continuously since 1994, our staff has familiarized themselves with the City's urban forest, land use, and the City's expectations.

11) How did you make a preliminary assessment for meeting the forestry needs?

Our Area Manager, Area Supervisor and field crews drive throughout the city daily as they tend to the City's tree maintenance assignments and without any doubt, our staff is very familiar with the City's urban forest. Additionally, we recently completed the City's tree inventory update and through the data we've identified certain tree removal needs, stump locations, and possible areas suitable for tree planting opportunities. This information is valuable in assisting the city to help develop a tree maintenance program.

12) How long do you estimate it will take to prune one GeoBase?

Each GeoBase is different due to the tree species, sizes, and general terrain. However, we can estimate that a GeoBase can be pruned in its entirety within two (2) to three (3) weeks by one (1) tree pruning crew. If we were to assign multiple crews to one GeoBase, then we can complete the tree pruning in quicker fashion.

13) Item #2 requires tree pruning to City and ANSI 300 Standards. Does your bid figure include prevailing wage, equipment, overhead, and traffic control?

Yes, all our bid figures include prevailing wage, equipment, overhead, and traffic control. Additionally, our bid figures also include basic disposal fees, insurance, fuel and use of ArborAccess, our online tree inventory software program.

14) Item #21 for skinning Fan Palm Trunks. Does your bid figure include equipment, prevailing wage, and disposal?

Yes, all our bid figures include prevailing wage, equipment, overhead, and traffic control. Additionally, our bid figures also include basic disposal fees, insurance, fuel and use of ArborAccess, our online tree inventory software program.

15) Additional Information

WCA, Inc. remains a family-owned and operated business signatory with the Laborers International Union of North America (LIUNA) providing tree maintenance and urban forest management services for over 330 municipalities, counties, and public agencies. With nearly 50 years of experience, we provide superior and safe tree care operations seven days a week, 24 hours a day throughout California and Arizona. What started in 1972 as a local residential tree company with only four employees has grown into a statewide corporation with over 1,000 employees.

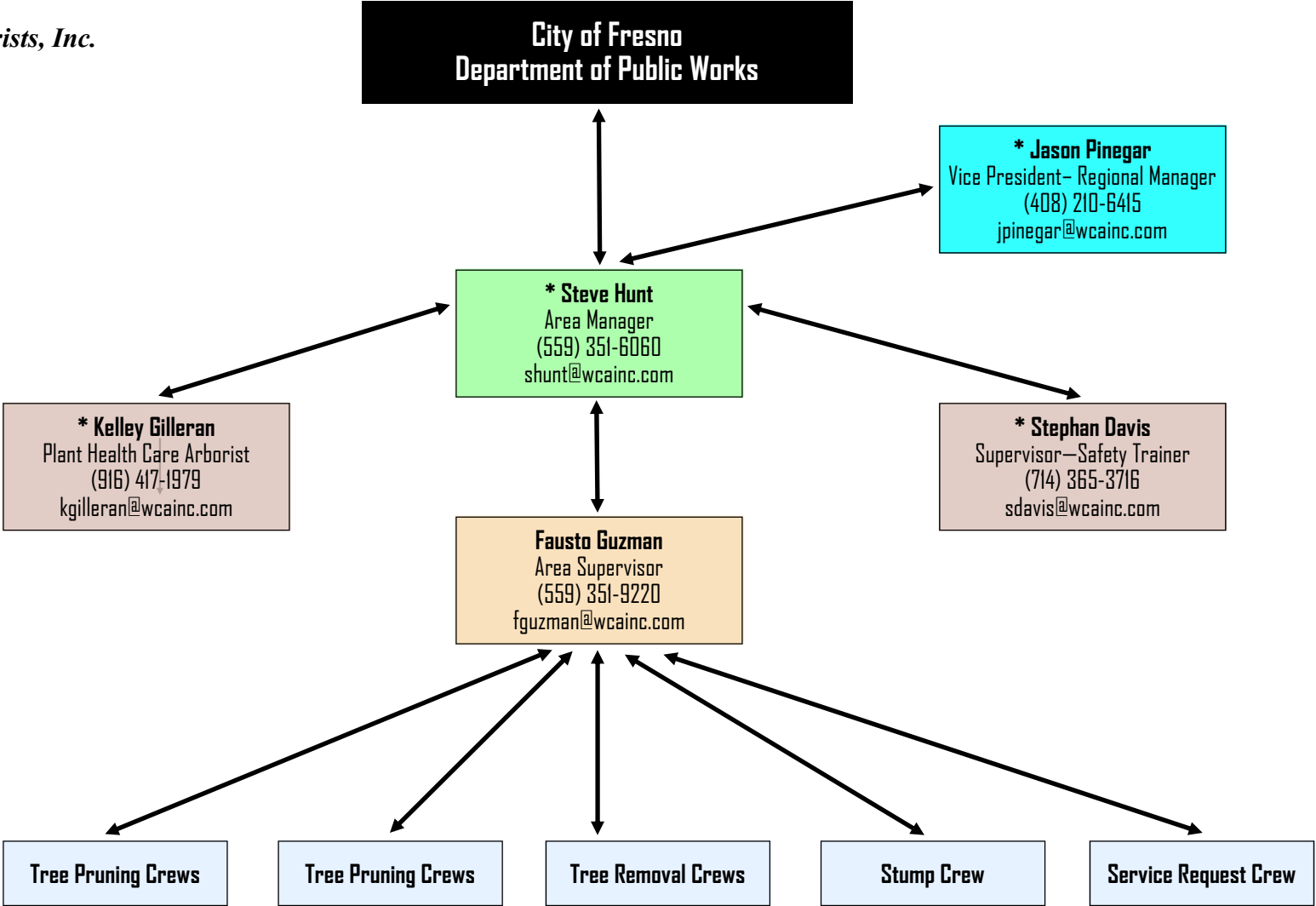


All our 13 locations, including our Fresno Regional Office, have received the esteemed accreditation by the Tree Care Industry Association (TCIA) following a thorough evaluation of our business practices and safety measures. With more than 90 ISA Certified Arborists and over 150 ISA Certified Treeworker Climbers on staff, we specialize in all types of tree care.

Please know that we have proudly served the City of Fresno since 1994, diligently working together with City staff to ensure that the City's urban forest remains healthy and full of vigor. Our growth as an industry leader can be seen by our qualified employees, advancement in industry certifications, professional affiliations, and sustainable business practices. To date, we are contracted with agencies throughout Central California including the Cities of Visalia, Merced, Madera, Chowchilla, and Tulare County and Fresno County.

We are committed to being a socially responsible corporate partner to our customers and the communities we serve. In addition to diverting material from landfills, we repurpose recyclable materials removed from trees into firewood, mulch, compost, and usable raw lumber. We are salvaging trees lost during storms, disease or normal senescence and recycling this wood through our urban wood recycling program, Street Tree Revival. Our urban wood offers a story unlike any other found in a lumber yard or furniture store. By diverting thousands of logs annually from landfills we are successfully capturing and sequestering wood carbon.

To conclude, our firm has been the City's tree maintenance contractor since 1994, having responded to thousands of tree-related emergencies, trimmed, and removed thousands of trees without any injuries with an employee base of over 800 Union members (of which 27 live in the Fresno area).



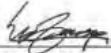
INTERNATIONAL SOCIETY OF ARBORICULTURE

CERTIFIED ARBORIST®


Steve Hunt

Having successfully completed the requirements set by the
International Society of Arboriculture, the above named
is hereby recognized as an ISA Certified Arborist®




Luana Vargas
Director of Credentialing Services
International Society of Arboriculture

WE-1044AT
Certification Number


Caitlyn Pollihan
Executive Director
International Society of Arboriculture

19 Nov 1998
Certified Since

31 Dec 2022
Expiration Date



#0847
ISO/IEC 17024
Personnel Certification Program
ISA Certified Arborist®

INTERNATIONAL SOCIETY OF ARBORICULTURE

CERTIFIED ARBORIST™

Jason Dwayne Pinegar

Having successfully completed the requirements set by the
International Society of Arboriculture, the above named
is hereby recognized as an ISA Certified Arborist®



Luana Vargas
Director of Credentialing Services
International Society of Arboriculture

Caitlyn Pollihan
Executive Director
International Society of Arboriculture

WE-2039AU
Certification Number

16 Jul 1998
Certified Since

30 Jun 2022
Expiration Date



#0847
ISO/IEC 17024
Personnel Certification Program
ISA Certified Arborist®

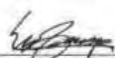
INTERNATIONAL SOCIETY OF ARBORICULTURE

CERTIFIED ARBORIST MUNICIPAL SPECIALIST™

Stephen Glenn Davis, Jr.

Having successfully completed the requirements set by the
International Society of Arboriculture, the above named
is hereby recognized as an ISA Certified Arborist Municipal Specialist®




Luana Vargas
Director of Credentialing Services
International Society of Arboriculture


Caitlyn Pollihan
Executive Director
International Society of Arboriculture

WE-10894ATM
Certification Number

15 Jul 2017
Certified Since

31 Dec 2021
Expiration Date

TREE MAINTENANCE NOTICE

The City has awarded the pruning of parkway trees to West Coast Arborists, Inc., a private contractor. WCA will be pruning trees in front of your property within the next couple of days. Between the hours of 7:00 am and 5:00 pm there will be No Parking signs posted due to the danger of falling limbs. Please do not park on the street until after the trees have been pruned and the area cleaned. Additionally, due to the hazard of falling limbs, we ask that you clear your front yard of cars, furniture and other valuables during the pruning operation. The tree operations are being performed by skilled pruning crews certified by the International Society of Arboriculture, under City supervision, and is part of the City's continuing program to provide the best possible service to its residents. Your cooperation in this effort is very much appreciated. If you have any questions, please contact your local WCA office.

Thank You,
West Coast Arborists, Inc.

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Thank You,
West Coast Arborists, Inc.





WHO WE ARE

West Coast Arborist's (WCA) vision is to deliver the best Urban Forestry Management Program to our customers. We achieve our vision by making total quality our way of doing business, by relentless pursuit of full customer satisfaction in every respect, by empowering our trained people, by leading the industry in state-of-the-art urban tree care services, and by performing superior & safe operations 7 day a week, 24 hour a day. We hold ourselves to the highest standards of ethical conduct and environmental responsibility, communicating openly with our customers and the communities in which we work.

CORPORATE HEADQUARTERS

2200 E. Via Burton, Anaheim, CA 92806
800.521.3714 ▪ corporate@wcainc.com

BAY AREA

760 San Pablo Avenue, Pinole, CA 94564
510.921.3924 ▪ pinole@wcainc.com

FRESNO

5424 N. Barcus Street, Fresno, CA 93722
559.275.2086 ▪ fresno@wcainc.com

INDIO

43712 Jackson Street, Indio, CA 92201
760.984.5240 ▪ indio@wcainc.com

RIVERSIDE

21718 Walnut Avenue, Grand Terrace, CA 92313
909.783.6544 ▪ riverside@wcainc.com

SACRAMENTO

355 Commerce Circle, Sacramento, CA 95815
916.830.7907 ▪ sacramento@wcainc.com

SAN DIEGO

8163 Commercial Street, La Mesa, CA 91942
858.566.4204 ▪ sandiego@wcainc.com

SAN JOSE

390 Martin Avenue, Santa Clara, CA 95050
408.855.8660 ▪ sanjose@wcainc.com

STOCKTON

3625 E. Stevenson Avenue, Stockton, CA 95205
209.547.0297 ▪ stockton@wcainc.com

VENTURA

11405 Nardo Street, Ventura, CA 93004
805.671.5092 ▪ ventura@wcainc.com

ARIZONA

6528 W. Myrtle Avenue, Glendale, AZ 85301
623.226.4236 ▪ arizona@wcainc.com



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WEST COAST ARBORISTS, INC.

WEST COAST ARBORISTS, INC.

City of



TREE MAINTENANCE NOTICE

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