




DATE: March 12, 2019

TO: WILMA QUAN-SCHECTER, City Manager
City Manager's Office

FROM: DON GROSS, Captain 
Communication/Data Analysis Bureau Commander

SUBJECT: UNIQUELY QUALIFIED CONSULTANT CONTRACT FOR COMPUTER SOFTWARE MAINTENANCE BY BROADCAST MICROWAVE SERVICES, INC. D.B.A. DATA 911 OF POWAY, CA


The purpose of this memorandum is to request authorization to dispense with the City's standard Request for Proposal (RFP) process for consultants, set forth in Administrative Order 6-19, so that the Police Department may ask Council to award a consulting contract to Broadcast Microwave Services, Inc. d.b.a. Data 911, as a uniquely qualified consultant to provide software maintenance for their Computer Aided Dispatch (CAD), Mobile Report Entry System (RPW/RX), Auto Vehicle Location (AVL) System and additional supporting peripheral software systems previously provided by their company.

The City and Data911 entered into a contract in December 1997 for purchase of a turnkey Field Automation System (FAS) for the Fresno Police Department. On December 2, 2003, additional changes required the parties to enter into a software enhancement services and hardware extended warranty agreement as part of the FAS Contract, which expired on September 2, 2009. In November 2010, a contract to extend these services and provide additional enhancements was approved and the City exercised both of its options to extend that agreement through June 30, 2014. In October of 2014 another contract was negotiated to extend these services was approved and the City exercised both of its options to extend the agreement through June 30 of 2019.

Because Data 911 owns intellectual property rights to the existing software, no other vendor can provide updates or support for the City. The alternative, which is another web based system, would increase costs dramatically. As such, the Department seeks to forego the RFP process set forth in Administrative Order 6-19 to award a contract to Broadcast Microwave Services, Inc. d.b.a. Data 911.

If you have any additional questions, or require additional information and data, please do not hesitate to contact me at 559-621-2351.

Approved Denied



Wilma Quan-Schechter, City Manager