



POLICE DEPARTMENT

MEMORANDUM

DATE: May 14, 2020

TO: WILMA QUAN, City Manager
Office of the City Manager

FROM: ANDREW HALL, Chief of Police
Office of the Chief

A handwritten signature in blue ink, appearing to be "A. Hall", written over the "FROM:" line.

SUBJECT: AWARD A SOLE SOURCE AGREEMENT WITH AXON INTERNATIONAL, INC., IN THE AMOUNT OF \$839,900 IN YEAR ONE AND \$788,500 IN THE SUBSEQUENT FOUR YEARS FOR THE PURCHASE AND SERVICE OF FIVE-HUNDRED AND FIFTY SIX (556) AXON FLEX 2 BODY WORN VIDEO CAMERAS AND X26P CONDUCTED ELECTRIC WEAPONS; AUTHORIZE THE CHIEF OF POLICE OR HIS DESIGNEE TO EXECUTE THE AGREEMENT

AXON International, Inc., has patented a body worn video camera technology system-Axon Flex 2 and a secure patented cloud-based video storage component called evidence.com. AXON's trademarked mounting capabilities provide unparalleled options for users to place a video camera on sunglasses, helmets, baseball hats, lapels and uniform epaulettes to provide unobstructed point of views. The variety of mounting options is not available from other manufacturers. AXON has emerged as the leader in body worn video technology and conducted electrical weapons (CEWs).


It is recommended that City Council authorize the Chief of Police or designee to specify AXON, without substitution, for the purchase of (556) AXON Flex 2 body worn cameras and X26P CEWs under the sole source competitive bidding exception without an "or equal" provision in the specifications. It is also recommended that a five (5) year purchase and service contract of \$3,993,900 be awarded to AXON, for the purchase and maintenance of the (556) Axon Flex 2 body worn cameras, related data storage and X26P CEWs.

The purchase contract will cover the entire cost of the cameras, the mounting options the evidence.com cloud based data storage, docking and charging terminals, wireless hub, future equipment as needed, a five year licensing fee, a one year factory warranty and additional two year extended warranty. The warranties will fully cover the cameras and all associated equipment for a total of five years.

MEMORANDUM
ANDREW HALL, Chief of Police
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The FY/2020 budget for the Police Department has designated \$709,900 to be used for the purchase of body worn video cameras and CEWs. The remaining \$130,000 of the AXON Flex 2 body worn cameras, data storage, associated equipment and X26P CEWs will be covered by a Supplemental Law Enforcement Services Account (SLESA) Grant.

- Approve Request
- Deny Request



Wilma Quan, City Manager

5/14/2020
Date