

**EVALUATION OF BID
PROPOSALS**

FOR: PRODUCT REQUIREMENTS CONTRACT FOR LIQUID NATURAL GAS (LNG) FUEL

Bid File No. 12400370
Bid Opening: 10/31/2023

<u>BIDDERS</u>	<u>TOTAL NET BID AMOUNT</u>
1. Clean Energy 4675 MacArthur Court, Suite 800 Newport Beach, CA 92660	\$4,119,000.00
2. Applied LNG 5716 Corsa Avenue, Suite 200 Westlake Village, CA 91362	\$4,440,000.00

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, November 27, 2023 5:00 P.M.

The current contract pricing is 1.22% above the previous contract pricing.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The General Services Department, Fleet Management Division, requests approval to establish a requirements contract for the purchase of liquid natural gas (LNG) fuel. This contract will stabilize supply and pricing for LNG fuel used by the City's refuse truck fleet. The Department of Public Utilities, Solid Waste Management Division utilizes 110 refuse trucks to pick up residential waste from residents of the City of Fresno, covering 103 square miles. Due to historical and anticipated costs for this product, the Purchasing Division has recommended a multi-year requirements contract be established to conform to purchasing best practices.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 4,119,000.00
to Clean Energy
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

RBB

Title Director

Date _____

- Approve Dept. Recommendation
 Disapprove
 See Attachment

- Approve GSD/Purchasing Recommendation
 Disapprove

GENERAL SERVICES DEPARTMENT

CITY MANAGER

msperal 12/11/2023
Purchasing Manager Date

[Signature] 12/11/23
City Manager or Designee Date

[Signature] 12/7/23
General Services Director Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$4,119,000</u>	<u>\$2,059,500</u>
Indirect Cost	_____	_____
TOTAL COST	<u>\$4,119,000</u>	<u>\$2,059,500</u>
Additional Revenue or Savings Generated	_____	_____
Net City Cost	_____	_____
Amount Budgeted (If none budgeted, identify source)	<u>\$4,119,000</u>	<u>\$2,059,500</u>