

EVALUATION OF BID  
PROPOSALS

Page 1

FOR: RC FOR SOLAR BUS STOP LIGHTING

Bid File No. 9474  
Bid Opening:  
10/16/2018

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<b>BIDDERS</b>	<b>TOTAL NET BID AMOUNT</b>
1. URBAN SOLAR 1880 SW MERLO DR. BEAVERTON OR 97003	\$547,703.19 <sup>mR</sup>

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Each bidder has agreed to allow the City sixty-three (63) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, 10/30/2018 BEFORE 5:00 P.M.

The current contract pricing is N/A % above/below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

After soliciting feedback from potential bidders it was discovered that there are several possibilities for why only one bid was received. It appears that the solar lighting industry is struggling as a whole with meeting the requirements of Buy America and so only a few manufacturers have managed to do so. In addition, it appears that several interested bidders were unable to provide a lighting configuration that would fit onto FAX's bus stops and still provide the required light levels. Research also discovered that many solar lighting manufacturers have not gotten their products tested and certified by a nationally registered testing laboratory (NRTL) and thus could not meet this specification which is required by FAX in order to satisfy quality and functionality from the devices.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

FAX currently operates a large number of bus stops which are not connected to the power grid. This means that these stops do not have any form of lighting during hours of operation which occur outside of daylight hours. Solar lighting is a more cost effective and time efficient manner for deploying lighting to these unlit locations. The use of solar lighting is also better for our local environment and helps to limit the expansion of utility bills associated with deploying lighting.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 547,703.19  
to Urban Solar  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

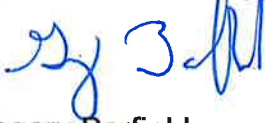
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Department Head Approval



Gregory Barfield

Title Interim Director \_\_\_\_\_

Date 11/01/2018 \_\_\_\_\_

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- |  |   |
|--|---|
| <input checked="" type="checkbox"/> Approve Dept. Recommendation | <input checked="" type="checkbox"/> Approve Finance/Purchasing Recommendation |
| <input type="checkbox"/> Disapprove                              | <input type="checkbox"/> Disapprove   |
| <input type="checkbox"/> See Attachment                          |   |

FINANCE DEPARTMENT

CITY MANAGER

 11/05/2018

Purchasing Manager Date  
Procurement Supervisor

 11/6/18

City Manager or Designee Date

 11/5/19

Finance Director Date

**FISCAL IMPACT STATEMENT**

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$ 547,703.19</u>	<u>\$50,000</u>
Indirect Cost	<u>-</u>	<u>-</u>
TOTAL COST	<u>\$547,703.19</u>	<u>\$50,000</u>
Additional Revenue or Savings Generated	<u>-</u>	<u>-</u>
Net City Cost	<u>\$547,703.19</u>	<u>\$50,000</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$595,935.00</u>	<u>\$50,000</u>

With Council Approval, the City will enter into a multi-year Requirements Contract. The cost shown in the annualized cost column is an estimate only and may be more or less than the initial current cost. Additional purchases shall be consistent with annual budget appropriations for transit amenities.