



Form G
Class 6, 7, and 8 Chassis with Related Equipment, Accessories, and Services

	Possible Points	Autocar, LLC	Bayshore Ford Truck Sales, Inc	Birmingham Freightliner, LLC	Hiab USA Inc	I-State Truck, Inc	Kenworth Truck Company	Long Lewis Western Star	Los Angeles Truck Centers	National Auto Fleet Group	Navistar, Inc.	Palmer Trucks, Inc	Peterbilt Motors Company	RWC International, LTD	Volvo Group North America
Conformance to Terms/ Conditions to Include Documentation	50	38	38	34		36	43	32	34	39	40	40	41	35	43
Pricing	400	306	276	255		285	339	242	269	331	328	306	325	281	336
Financial, Industry and Marketplace Successes	75	58	42	44		45	61	43	47	59	62	52	62	47	61
Bidder's Ability to Sell/ Service Contract Nationally	100	83	43	44		45	88	41	44	77	88	49	87	52	88
Bidder's Marketing Plan	50	40	30	30		30	40	27	32	40	41	36	32	37	43
Value Added Attributes	75	59	42	41		44	59	44	41	61	59	52	59	48	62
Warranty Coverages and Information	50	43	41	37		39	46	39	37	41	45	41	43	41	45
Selection and Variety of Products and Services Offered	200	156	121	124		132	170	111	127	179	165	127	159	121	151
Total Points	1,000	782	633	610		656	845	579	632	826	827	702	809	661	829
Rank Order		6	10	12		9	1	13	11	4	3	7	5	8	2

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