



**COMMENT AND REVIEW**

To the

REQUEST FOR PROPOSAL (RFP) #052015

Entitled

**PORTABLE CONSTRUCTION AND MAINTENANCE EQUIPMENT AND TRAILERS WITH RELATED ACCESSORIES,  
ATTACHMENTS, AND SUPPLIES**

The following advertisement was placed in the Minneapolis, MN *Star Tribune* on April 10, 2015 and April 17, 2015, in Oregon's *Daily Journal of Commerce* on April 10, 2015, in South Carolina's *The State* on April 10, 2015, in Utah's *The Salt Lake Tribune* on April 10, 2015, in *USA Today* on April 10, 2015, and on the NJPA website [www.njpacoop.org](http://www.njpacoop.org), Onvia website [www.onvia.com](http://www.onvia.com), Notice to Bidders website [www.noticetobidders.com](http://www.noticetobidders.com), PublicPurchase.com, Merx, and Biddingo:

*The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of # 052015 PORTABLE CONSTRUCTION AND MAINTENANCE EQUIPMENT AND TRAILERS WITH RELATED ACCESSORIES, ATTACHMENTS AND SUPPLIES. Details of this RFP are available beginning APRIL 10, 2015. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at [RFP@njpacoop.org](mailto:RFP@njpacoop.org). Proposals will be received until MAY 20, 2015 at 4:30 p.m. Central Time at the above address and opened MAY 21, 2015 at 8:00 a.m. Central Time.*

RFPs were requested from and distributed to:

All Around Access, LLC	All Colorado Semi Trailers
Bid Ocean, Inc.	Bonnell Industries, Inc.
Briggs & Stratton Power Products Group, LLC	Britco
Canadian Base Operators	CemenTech
CIF Construction, Ltd.	Cimline
Citycore Construction, Inc.	Cobalt Truck Equipment
Contractor Plan Center	Cummins Crosspoint
DJC Project Center	Dodge Data & Analytics
Doosan Infracore Portable Power	E&S Equipment
Eager Beaver Trailers	Factory Direct Fastening
Five Star Painting	Fort Modular
Frontier Industrial Supply Co.	General Engines Co., Inc.
GPM Pump and Truck	Gregory Industries, Inc.
Gulf Atlantic Pump & Dredge, LLC	Holden Industries, Inc.
Hyundai Construction Equipment of Americas	J&J Trailers Manufacturers and Sales, Inc.

Jobson Consulting, Inc.  
Kawasaki-KCM  
M Space Holdings, LLC  
Modspace  
North America Traffic  
Peterson Trucks, Inc.  
Quick Attach Attachments  
RDK Municipal Truck Center, Inc.  
Solar Technology, Inc.  
SpecTec, LLC  
UC San Diego  
United Rotary Brush Corporation  
Virnig Manufacturing  
Welcome Ramp Systems

Kalyn Siebert  
Knapheide Truck Equipment, Co.  
Maddock Construction Equipment, LLC  
Montondo Trailer, LLC  
Panel Built, Inc.  
Prime Vendor, Inc.  
Rapid International USA, Inc.  
Reclaim Asphalt  
Special-Lite  
Trail King Industries, Inc.  
United Rentals, Inc.  
Verde, Inc.  
Wacker Neuson Corporation

Proposals were opened on May 21, 2015 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Proposals were received from the following:

Clark Equipment Company dba Doosan Portable Power  
General Engines Co., Inc. dba Eager Beaver Trailers  
J&J Trailers Manufacturing and Sales, Inc.  
Multiquip, Inc.  
Panel Built, Inc.  
Solar Technology, Inc.  
Sullair, LLC  
Trail King Industries, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst  
Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst  
Tracy Plinske, NJPA Contract Procurement Analyst  
Keith Hanson, CPA, NJPA Accounting Manager  
Jonathan Yahn, JD, NJPA Contracts and Compliance Manager

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that all proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

Clark Equipment Company dba Doosan Portable Power offers products such as portable air compressors, mobile generators, and light towers. They have a large sales and service force, extensive experience within the industry, and competitive pricing.

Multiquip, Inc. offers compaction equipment, concrete placement and mixers, water pumps and trailers, and generators along with many other products. They offer experience within the industry and competitive pricing.

Sullair, LLC offers portable and stationary air compressors, air tooling and drill compressors along with other products. They have a large sales and service force and experience with NJPA and NJPA members. They also offer competitive pricing.

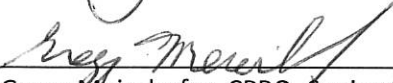
Trail King Industries, Inc. offers trailers for construction, commercial and material hauling, and dumping trailers. They offer a large sales and service force.


For these reasons the NJPA Proposal Review Committee recommends award of NJPA Contract #052015 to

Clark Equipment Company dba Doosan Portable Power	052015-CEC
Multiquip, Inc.	052015-MTQ
Sullair, LLC	052015-SAC
Trail King Industries, Inc.	052015-TKI

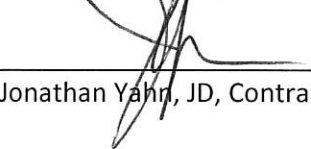
The preceding recommendations were approved at the July 21, 2015 Board meeting.

  
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