

LISTING OF PROPOSERS

FOR: REQUIREMENTS CONTRACT REQUEST FOR PROPOSALS FOR PROPERTY BOARD UPS

RFP No. 9610
RFP Opening: 12/14/2021

<u>PROPOSERS</u> (In alphabetical order)	<u>TOTAL PROPOSAL AMOUNT</u>
1. Beam and Company, Inc. 5470 E. Lamona Ave. Fresno, CA 93727	\$25,650.00
2. Renaissance General Restoration Contracting, Inc. 41466 Avenue 14 Madera, CA 93636	\$62,250.00

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 25,650.00
to Beam and Company, Inc
in accordance with the Selection Committee recommendation.

Reject all proposals. Reason:

Remarks:

Department Head Approval

 BURNES FOX

Title ACTING CHIEF FOR PAUL BALDWIN

Date 3/7/22

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- Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
 Disapprove Disapprove
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

W. Speral 03/31/2022
Purchasing Manager Date

[Signature] 4/1/22
City Manager or Designee Date

Michael [Signature] 3/31/22
Finance Director Date

**REPORT FROM EVALUATION COMMITTEE
REQUEST FOR PROPOSALS FOR REQUIREMENTS CONTRACT FOR
PROPERTY BOARD UPS**

RFP NO. 9610

COMMITTEE MEMBERS:

- Todd Miller - Sergeant, Fresno Police Department
- Sean Severson - Officer, Fresno Police Department
- Jason Musser - Officer, Fresno Police Department
- Howard Lacy - Housing Program Supervisor, City Attorney's Department/Anti-Slum Enforcement Team - ASET

FACILITATOR:

- Sherri Cuadros - Procurement Specialist, Department of Finance

BACKGROUND

The goal of this Request for Proposals (RFP) was to solicit proposals to provide professional property board up services for the City of Fresno. The contractor will be responsible for labor and materials for securing the exteriors of the buildings as needed per calls for service from the Fresno Police Department.

Proposals were submitted by two vendors according to the Request for Proposals December 14, 2021 deadline.

SIGNIFICANT EVENTS

Bid Release – November 10, 2021
Bid Opening – December 14, 2021
Committee Meeting – January 12, 2022
Bidders Q&A – February 4, 2022
Final Committee Evaluation – February 15, 2022

EVALUTION FOR DETERMINATION

The committee reviewed the two proposals, which ranged in cost from \$25,650.00 to \$62,250.00. The committee members evaluated these two proposers on:

- 1) Cost as shown on the proposal form
- 2) Conformance to the terms and conditions of the RFP
- 3) Ability to meet the stated service requirements

- 4) Past Performance and Experience based on References and experience shown on "Statement of Qualifications and Experience.
- 5) Financial stability based on information provided in the statement of qualifications.
- 6) Other related information.

COMMITTEE NOTES

Beam and Company, Inc

Beam and Company, Inc. has been providing emergency service board ups for commercial and residential properties for over 20 years. Currently they service property management companies, government agencies, and property owners. They are a 24 hour 7 day a week operation with a call center and on call staff. Their staff is fully trained to board up properties and secure buildings. Additionally, they have dedicated materials and equipment used specifically for property board ups. Beam and Company, Inc has been in business since 1980 serving the greater Fresno.

Renaissance General Restoration Contracting, Inc

Renaissance general has been in business since 1994 serving the communities of Fresno, Clovis, Madera, and Merced with nearly 3 decades of experience in fire restoration. They currently provide board up service for the Fresno Police and Fire Departments, Clovis Police and Fire Departments and the City and County of Madera. Board ups is their primary mission, it is what they are staffed for and what they do on a daily basis besides providing emergency board up for multiple cities they also service many property management companies. Their crews have nearly seven years' experience in providing board ups.

SUMMARY RECOMMENDATION

The committee agreed unanimously that Beam and Company, Inc. was best suited for this RFP. Although both were qualified to perform the duties of this RFP, Beam and Company, Inc. came in with a lower bid but still met all the requirements.