

EVALUATION OF BID
PROPOSALS

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FOR: REQUIREMENTS CONTRACT FOR FERRIC CHLORIDE

Bid File No.: 9562
Bid Opening: 10/20/2020

<u>BIDDERS</u>	<u>TOTAL NET BID AMOUNT</u>
1. Kermira Water Solutions Inc. 4321 W. 6 th Street Lawrence, KS 66049	\$1,218,821.80
2. Pioneer Engineering Chemical Company PO Box 600 San Felipe, TX 77473	\$1,328,956.30

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Friday, November 27, 5:00 P.M.

The current contract pricing is 2.15% above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment): Ferric Chloride is an essential chemical used daily by the wastewater facility to lower and control the amount of Oxides of Sulfur, SO_x, Through the EPA, the San Joaquin Valley Air Pollution Control District regulates the amount of allowable SO_x to be emitted from the wastewater facility's flares and boiler.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$1,218,821.80
to Kermira Water Solutions Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$922,214</u>	<u> </u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>\$922,214</u>	<u> </u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u> </u>	<u> </u>
Amount Budgeted (If none budgeted, identify source)	<u>\$980,800</u>	<u> </u>

Current ferric chloride utilization is estimated at 1,300 tons annually. This cost is based upon 50% (650 tons) at the existing contract pricing of \$701.84; and, 50% (650 tons) at the proposed contract pricing of \$716.95. This contract will be effective for a period of three years with provisions for two one-year extensions. Funding for future purchases will be included in future fiscal year budgets.