

**EXHIBIT A**

## Granicus Proposal for Fresno, CA

**This quote is for budgetary purposes only. Please do not submit a Purchase Order against this document. Pricing subject to change based on the scope. Please contact your Granicus representative for an official quote which will include terms and conditions, period of performance and finalized pricing.**

### Granicus Contact

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### Proposal Details

**Prepared On:** 7/12/2018

**Valid Through:** 8/11/2018

### Pricing

**Payment Terms:** Net 30

**Currency:** USD

### One-Time Fees

Solution	Billing Frequency	Quantity/Unit	One-Time Fee
Meeting Server Configuration (ME)	Upon Delivery	4 Hours	\$900.00
Minutes Template Configuration (ME)	Upon Delivery	1 Each	\$0.00
Minutes - Online Training	Upon Delivery	6 Hours	\$1,350.00
eComment - Setup & Configuration	Upon Delivery	1 Each	\$0.00
Boards and Commissions Data Import	Upon Delivery	10 Hours	\$2,250.00
Boards and Commissions - Online Training	Upon Delivery	1 Hours	\$0.00
<b>SUBTOTAL:</b>			<b>\$4,500.00</b>

**Annual Fees for New Subscriptions**

Solution	Billing Frequency	Quantity/Unit	Annual Fee
Meeting Efficiency Suite	Annual	1 Each	\$12,600.00
eComment	Annual	1 Each	\$4,200.00
Boards and Commissions (City)	Annual	1 Each	\$14,400.00
<b>SUBTOTAL:</b>			<b>\$31,200.00</b>

**Remaining Period(s)**

Solution	Period 1	Period 2
Meeting Efficiency Suite	\$13,482.00	\$14,425.74
eComment	\$4,494.00	\$4,808.58
Boards and Commissions (City)	\$15,408.00	\$16,486.56
<b>TOTAL:</b>	<b>\$33,384.00</b>	<b>\$35,720.88</b>



## Product Descriptions

### Name

### Description

#### Meeting Efficiency Suite

Meeting Efficiency is a hybrid Software-as-a-Service (SaaS) and Hardware-as-a-Service (HaaS) solution that enables government organizations to simplify the in-meeting management and post-meeting minutes creation processes of the clerk's office. By leveraging this solution, the client will be able to streamline meeting data capture and minutes production, reducing staff efforts and decreasing time to get minutes published. During a meeting, record roll calls, motions, votes, notes, and speakers, all indexed with video. Use the index points to quickly edit minutes, templates to format in Microsoft Word or HTML, and publish online with the click of a button. Meeting Efficiency includes:

- Unlimited user accounts
- Unlimited meeting bodies
- Unlimited storage of minutes documents
- Access to one Granicus platform site
- Access to the LiveManager software application for recording information during meetings
- Access to the Word Add-in software component for minutes formatting in MS Word if desired
- One MS Word or HTML minutes template (additional templates can be purchased if needed)

#### eComment

eComment only

#### Boards and Commissions (City)

Boards and Commissions is a Software-as-a-Service (SaaS) solution that enables government organizations to simplify the citizen application and appointment to boards process of the clerk's office. Boards and Commissions includes:

- Unlimited user accounts
- Unlimited boards, commissions, committees, and subcommittees
- Unlimited storage of citizen applications
- Access to one Granicus platform site
- Access to one Boards and Commissions site
- Access to customizable, embeddable iFrame websites for displaying information to citizens
- Access to a customizable online citizen application form including board-specific questions
- Customizable forms for board details, appointment details, and internal tracking details.
- Pre-designed document PDFs for applications, board details and rosters, and vacancy reports
- Downloadable spreadsheets for easy reporting
- Optional custom templates for document or report generation (additional upfront charge applies)

#### Meeting Server Configuration (ME)

Initial set up and implementation of video encoder

**Product Descriptions**

<b>Name</b>	<b>Description</b>
<b>Minutes Template Configuration (ME)</b>	Initial set up and implementation of one minutes template
<b>Minutes - Online Training</b>	online training for Minutes, which allows clients to have online sessions with a Granicus trainer to show clerks how to take minutes during a meeting and how to edit and publish them after a meeting.
<b>Boards and Commissions Data Import</b>	Import legacy data into Boards and Commissions to have access to historical data from a previous system used prior to buying Boards and Commissions.
<b>Boards and Commissions - Online Training</b>	Boards and Commissions - Online Training is for online training for Boards and Commissions, which allows clients to have online sessions with a Granicus trainer to learn how to use the system.

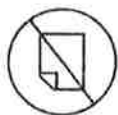


# Boards and Commissions

## Manage seat appointments, vacancies and citizen applications

Boards and Commissions allows clerks and staff to easily manage the entire committee appointment process. The system displays and promotes current and upcoming vacancies on the organization's existing website in real-time. Applicants can apply online, and clerks receive the

information on the admin dashboard in an organized format. Staff can use insightful graphs, searches and filters to review and organize applications, and submit qualified candidate information for selection.



Paperless board management



Customize application forms



Post roster and vacancies online



Search and generate reports on applications



Share information within org



Integrate with Granicus agenda management tools



# eComment

## Boost citizen participation with online feedback on public agendas

eComment is tightly integrated with published agendas to allow citizens to comment on upcoming agenda items, which adds community member voices to the democratic process and makes citizen participation in public meetings convenient. Citizens can review agenda item details, indicate their position on an item, request to speak in a live meeting and leave written or video feedback.

While facilitating an open discussion, agencies can keep feedback from becoming too unwieldy by controlling

which agenda items receive comments and establishing timelines and word count limits for comments.

All comments can be consolidated into an in-depth, graphical report and delivered to elected members prior to a meeting, helping them better understand and consider the views of their constituents. eComment also integrates seamlessly with the Granicus iLegislate app so council members can digitally review feedback and comments on their mobile device.



Boosts citizen participation



Digital feedback on agenda items



Support/reject buttons uncomplicate citizens' positions



Built-in safeguards to maintain brevity and decorum



Automatically enters into public record



In-depth, graphical reporting



# Minutes

## Modernize and simplify meeting minutes creation

Granicus Minutes reduces labor, and streamlines minutes creation by electronically capturing roll-call, agenda items, speakers, motions, votes, and notes through a simple interface. When a meeting ends, the tool transfers captured content to a minutes document, allowing users to finalize minutes quickly and easily in Microsoft Word.

With content 75-80% complete at the time the meeting ends, Minutes saves

staff countless hours in their post-meeting workflow.

Minutes can also integrate with other Granicus products to further streamline the meeting process. Import agendas directly from agenda management systems, digitally capture vote results with VoteCast, and publish minutes alongside indexed meeting recordings using Granicus Video.



Digitally capture meeting content



Record motions, votes and notes



Save time in post-meeting workflow



Finalize minutes in Microsoft Word



Publish PDF or HTML minutes