

**EVALUATION OF BID
PROPOSALS**

FOR: Product Requirements Contract for Bulk Sodium Hydroxide, 25% and 50%

Bid File No. 12301172

Bid Opening: 02/07/2023

BIDDERS TOTAL NET BID AMOUNT

1. Univar USA, Inc. 4465 E. Florence Ave. Fresno, CA 93725	\$1,184,975.19
2. Brenntag Pacific, Inc. 175 N. Hughes Ave. Fresno, CA 93706	\$1,233,813.95

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, March 06, 2023 5:00 P.M.

The current contract pricing is 23 % above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

The previous BF 9429 had 25% sodium hydroxide at a unit price of \$905/dry ton and the current BF 12301172 has 25% sodium hydroxide at a unit price of \$1101/dry ton: a difference of \$196/dry ton (a 22% increase). The previous BF 9429 had 50% sodium hydroxide at a unit price of \$745/dry ton and the current BF 12301172 has 50% sodium hydroxide at a unit price of \$923/dry ton: a difference of \$178/dry ton (a 24% increase). The aggregate increase is 23%.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment): Sodium hydroxide is used at the Northeast Surface Water Treatment Facility, Southeast Surface Water Treatment Facility and T-3 Surface Water Treatment Facility to adjust the pH of raw water into optimum pH range for effective use of the coagulant. It is also used on the treated water for pH adjustment as part of the corrosion control program.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 1,184,975.19 to Univar USA, as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Brock D. Buche, PE, PLS
Title Director
Date 4/7/23

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove


See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER



Purchasing Manager 04/24/2023
Date



City Manager or Designee 4/24/23
Date



Brian Barr (Apr 24, 2023 10:35 PDT)
General Services Director Apr 24, 2023
Date