

EVALUATION OF BID  
PROPOSALS

Page 1

FOR: REQUIREMENTS CONTRACT FOR READY MIX CONCRETE

Bid File No. 9390

Bid Opening:

12/6/16

**BIDDERS**

**TOTAL NET BID AMOUNT**

1. Builders Concrete Inc.  
PO Box 9129  
Fresno, CA 93790

\$548,127.16

---

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Tuesday, December 27, 2016 5:00 P.M.

The current bid is 68.32% below the previous contract pricing, which is due to a reduction of quantities in the specifications. This quantity more accurately reflects what has historically been used over the last couple of years, and is in line with current projections.

Advertising commenced on November 19, 2016, and involved posting a notice inviting bids on the City website, the Business Journal, and 8 different building exchanges. Specs were distributed to 17 prospective bidders.

A public bid opening was held on December 6, 2016, and only one bid was received. Builder's Concrete was the sole bidder with a bid amount of \$548,127.16.

Builders Concrete is the currently contracted vendor. Staff is satisfied with their service and feels that the proposed price is competitive. While staff expected other vendors to bid, we did hear that several of the others are committed to High Speed Rail and decided not to submit a bid. This is not the first time that this contract has been awarded after only receiving one bid. Back in 2013 this same material contract was awarded to the sole bidder.

**BACKGROUND OF PROJECT**

The Department of Public Works, Street Maintenance Division seeks a requirements contract for Ready Mix concrete materials for use by City crews on various street maintenance projects such as repairs to sidewalk, curbs, gutters, ADA curb ramps, and valley gutters. These materials are used throughout the year, and are delivered to the jobsite by the Contractor. The execution of a requirements contract establishes a firm price secured through competitive bidding, for a specified time, and allows the City to make material purchases as needed.

The funding source for these material purchases are various forms of Gas Tax and Measure C funding.

EVALUATION OF BID  
PROPOSALS

FOR: REQUIREMENTS CONTRACT FOR READY MIX CONCRETE

Bid File No. 9390  
Bid Opening:  
12/6/16

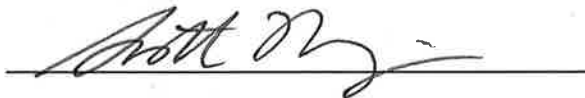
DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 548,127.16  
to Builders Concrete Inc  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Title Public Works Director

Date 12/20/16

- Approve Dept. Recommendation     Approve Finance/Purchasing Recommendation  
 Disapprove     Disapprove  
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

  
Purchasing Manager    Date

  
City Manager or Designee    Date

  
Finance Director    Date

## FISCAL IMPACT STATEMENT

PROGRAM:

| <u>RECOMMENDATION</u>                                      | <u>TOTAL OR<br/>CURRENT</u> | <u>ANNUALIZED<br/>COST</u> |
|------------------------------------------------------------|-----------------------------|----------------------------|
| Direct Cost                                                | <u>\$548,127.16</u>         | <u>\$548,127.16</u>        |
| Indirect Cost                                              | <u>0</u>                    | <u>0</u>                   |
| TOTAL COST                                                 | <u>\$548,127.16</u>         | <u>\$548,127.16</u>        |
| Additional<br>Revenue or Savings<br>Generated              | <u>0</u>                    | <u>0</u>                   |
| Net City Cost                                              | <u>\$548,127.16</u>         | <u>\$548,127.16</u>        |
| Amount Budgeted<br>(If none budgeted,<br>identify source)* | <u>\$688,400.00</u>         | <u>\$688,400.00</u>        |

\* This is a requirements contract, meaning that there is no obligation to purchase a minimum amount of material if budgets and scopes of work planned are adjusted.