



August 17, 2020

Sales Quote

Contact : Dary Boualamsy

StradaPal BNA EVO 2 Pay by Plate

(Accepts coins, bills and cards)

Includes:

- Solar Power Operation w/Autonomous Battery
- 7" Color Screen
- 4-Way Bill Stacker Acceptance
- Coin Acceptor/Validator
- EMV M1000 Card Reader
- EMV A1000 Contactless Reader
- 4GModem and Antenna Kit
- Coin Canister
- Thermal Graphic Printer w/Self Sharpening Receipt Cutting Blade
- 1 Roll of Paper
- Personalized Software Including Programming and Testing
- Instructional Graphics and Personalized Rate Plate
- Backlit Keypad
- Increment and Max Buttons for Credit Card Payments
- Credit Card Software and Smartfolio License Fees
- Limited One Year Warranty

	QUANTITY	PRICE	TOTAL
StradaPal BNA Evo 2 Pay by Plate	26	\$8,275	\$215,150
Installation	26	\$0	\$0
Shipping	26	\$0	\$0
TOTAL			\$215,150

Recommended Options				
	Spare Items	QUANTITY	PRICE	TOTAL
Bill Stacker		26	\$330	\$8,580
Coin collection Canisters		26	\$265	\$6,890
Spare Parts Kit (printer, M1000, bill acceptor, main board, coin selector, screen)		1	\$5,900	\$5,900
TOTAL Recommended Options				\$21,370

TOTAL Including Options			\$236,520
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Sale taxes not included
 One Year Warranty
 Extended Warranty- \$425 per meter per year



BOS Management Fees

Smartfolio Back-Office Software Management System

Monthly Fees	Monthly Total
26	\$74
	\$1,924

Includes:

- 2-way wireless connectivity
- Wireless airtime fees
- On-line access to hosted secure server
- Processing and storage of all transactions, maintenance, alarms, & statistic.
- Database space
- PCI Level 1 Certified real-time credit card authorization account set-up and management
- Secure user rights management
- Validations Codes System
- EMV Monthly Service
- Contactless Monthly Service

Direct Contact:

Kerry Loomis
Director of Business Development
Flowbird Urban Intelligence
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Signature _____ Date _____



Flowbird - Confidential Quotation
For: FRESNO, CITY OF

Quote Issued: August 17, 2020

Quote Expires: September 15, 2020

Quote Name: Park and Sanitize (26)

Quote ID: 501

General Information

Bill To:
 FRESNO, CITY OF
 2600 Fresno St
 Room 3065
 ATTN: Tomas Gaffery
 Fresno, California 93721

Contact:
 FRESNO, CITY OF

Prepared By:
 Kerry Loomis

Prepared For:
 DARY BOUALAMSY

Equipment

Product Name	Quantity	Unit Price	Year One Total	Year Two Total	Year Three Total
Park and Sanitize	26	\$398.00	\$10,348.00		
Sales Tax <i>To be added to invoice</i>	1	\$0.00	\$0.00		
Annual Total			\$10,348.00	\$0.00	\$0.00

General Services

Product Name	Quantity	Sales Price	Year One Total	Year Two Total	Year Three Total
Installation	26	\$0.00	\$0.00		
Estimated Shipping	26	\$25.00	\$650.00		
Annual Total			\$650.00	\$0.00	\$0.00

Total Costs

Year One Total	Year Two Total	Year Three Total
\$10,998.00	\$0.00	\$0.00

All prices stated are exclusive of taxes and shipping costs unless specifically itemized in this quotation. Customer is responsible for all taxes or providing proof of tax-exempt status. By accepting this order, Customer agrees to be bound by all applicable terms and conditions or terms of existing contract(s) between Customer and Parkeon dba Flowbird for the same products and services, if any:

Accepted by: _____ Date: ____/____/____ PO _____