



FRESNO YOSEMITE International Airport

City of Fresno Airports Department
4995 E Clinton Way, Fresno, California 93727-1525
(559) 621-4500 • flyfresno.com

DATE: May 23, 2023

TO: GEORGEANNE A. WHITE, City Manager
City Manager's Office

FROM: HENRY THOMPSON, A.A.E., C.A.E., IAP, Director of Aviation
Airports Department

SUBJECT: AWARD A UNIQUELY QUALIFIED SERVICE AGREEMENT FOR JOB COACHING, EDUCATION, AND SOCIAL SKILLS FOR ADULTS WITH DEVELOPMENTAL AND INTELLECTUAL DISABILITIES WITH THE ARC FRESNO/MADERA COUNTIES IN THE AMOUNT OF \$484,055 AT FRESNO YOSEMITE INTERNATIONAL AIRPORT (FAT)

The purpose of this memorandum is to request that the City Manager make a uniquely qualified finding for The ARC Fresno/Madera Counties ("ARC"), as set forth in Administrative Order (AO) 6-28 and Fresno Municipal Code Section 4-107(h), so that the Airports Department (Airport) may seek Council award of a litter abatement services agreement to remove litter from property owned and operated by the airport, which will also provide job coaching, education and development of social skills within a real-world setting.

ARC is a local nonprofit organization that provides vocational skills, training, and job placement services for adults with intellectual and developmental disabilities through its Vocational Services Division. Job placements are offered in various specialties, including but not limited to litter abatement, landscaping, janitorial services and confidential shredding services for individuals and businesses.

ARC is an integral part of the Airport's community outreach program. In 2018, the Airport entered into a similar agreement with ARC, and it is coming to the end of its term on June 30, 2023. The agreement has provided more than seventeen individuals with 33,000 hours of paid work experience. This experience has resulted in numerous benefits for these participants that include: the development of professional skills through interactions with coworkers, Airport staff and the public; the ability to move out on their own; the opportunity of opening their own businesses; and competitive employment obtained on their own or via a job coach.

ARC's litter abatement services are performed Monday through Friday, observing City holidays. Locations served in and around FAT include rental car facilities, associated street frontages around the perimeter fence line, airport parking lots and parking garage.

The proposed services agreement is a price-per-location-based contract and includes rates for trash bags and off-site dumpster fees. The anticipated annual costs during the

five (5) year term are \$91,173.94 in FY24, \$93,909.17 in FY25, \$96,726.43 in FY26, \$99,628.33 in FY27, and \$102,617.08 in FY28, for an agreement total of \$484,054.85.

ARC is uniquely qualified to perform these services in a socially beneficial and responsible manner due to their ability to provide supervised cleaning services to the Airport by employing individuals from the intellectually and developmentally disabled community.

The Airport does not have the staff available to perform litter abatement activities surrounding the airport facilities properly. To perform this function internally, five full-time maintenance workers are required at an annual cost of \$277,535, adding up to \$1,387,675 for the five-year term period, which is not financially responsible, and would not create the same social benefits derived from the Airport's partnership with ARC.

FAT welcomes visitors and residents to Fresno and the Central Valley. ARC's services in keeping the areas around FAT clean and presentable is an important component of maintaining a positive customer experience and is financially responsible as well as socially prudent.

If you have any questions, or require additional information, please do not hesitate to contact me at 559-621-4600.

City Manager's Uniquely Qualified Determination:

Approved _____



Denied _____


Georgeanne A. White, City Manager

5/25/23
Date

Attachment: Facility Map

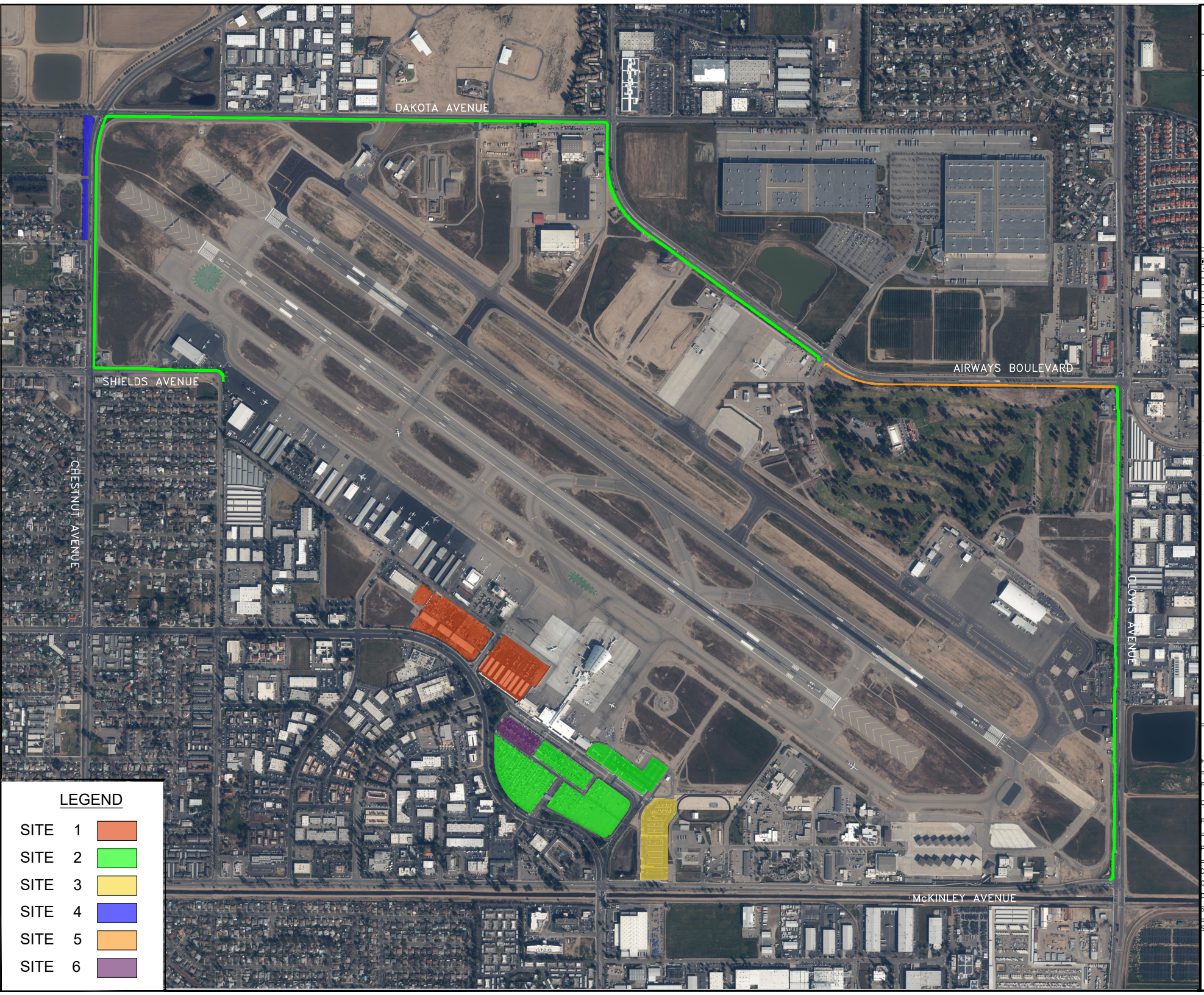
REVISIONS/REFERENCE		
REV. NO.	DATE	DESCRIPTION

AIRPORTS DEPARTMENT
 FRESNO YOSEMITE INTERNATIONAL AIRPORT
 ARC DUTY AREAS MAP

DIRECTOR OF AVIATION
 HENRY THOMPSON, AIA, AIAA, AIAA

PROJECT MGR. ---
 CONST. MGR. ---
 PLANNING MGR. ---

PROJECT I.D. ---
 DRAWN BY: NRC
 CHECKED BY: ---
 DATE: 04/06/2022
 SCALE: 1" = 100'



LEGEND

- SITE 1
- SITE 2
- SITE 3
- SITE 4
- SITE 5
- SITE 6