

Agenda Item: File ID#15-1055 (1:30 P.M.)

Date: 12/3/15

FRESNO CITY COUNCIL



Supplemental Information Packet

Agenda Related Items – File ID#15-1055

Contents of Supplement: Correspondence from Edward M. Kashian of Lance-Kashian & Co.

Item(s)

Attached please find a Supplement to File ID#15-1055. The title of the item is as follows:

Actions pertaining to the Fulton Mall Reconstruction Project – Bid File Number 3365

Supplemental Information:

Any agenda related public documents received and distributed to a majority of the City Council after the Agenda Packet is printed are included in Supplemental Packets. Supplemental Packets are produced as needed. The Supplemental Packet is available for public inspection in the City Clerk's Office, 2600 Fresno Street, during normal business hours (main location pursuant to the Brown Act, G.C. 54957.5(2)). In addition, Supplemental Packets are available for public review at the City Council meeting in the City Council Chambers, 2600 Fresno Street. Supplemental Packets are also available on-line on the City Clerk's website.

Americans with Disabilities Act (ADA):

The meeting room is accessible to the physically disabled, and the services of a translator can be made available. Requests for additional accommodations for the disabled, sign language interpreters, assistive listening devices, or translators should be made one week prior to the meeting. Please call City Clerk's Office at 621-7650. Please keep the doorways, aisles and wheelchair seating areas open and accessible. If you need assistance with seating because of a disability, please see Security.

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Lance-Kashian & Co.

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Voice: (559) 438-4800 • Facsimile: (559) 438-4802

December 2, 2015

Honorable Mayor Swearingin
City of Fresno
2600 Fresno Street
Fresno, CA 93721-3600

RE: Redevelopment of the Fulton Mall

Dear Mayor Swearingin,

I write to you as a long-time property owner and investor of Fresno's Fulton Mall. Since the news of the TIGER grant was announced I was again very hopeful that Fresno would attempt to revitalize this wonderful asset in the heart of our Community. Given this funding opportunity I want to share several points as you move forward.

First, I have both agreed and disagreed with the City on varying issues. One of them is that I believe we do not do enough to bring State and Federal funding back to our great City. We are often a donor City to the State and Federal treasuries. However, in this effort we have obtained \$18,000,000 dollars of Federal and State funds that otherwise may have gone to other Urban areas that do not have nearly the need we do. We did the right thing and I commend you for this effort and encourage you to finish.

Second, it is critical that we stay on budget. By doing this we will add to our performance record and be more competitive for others in the future. I raise this issue because I have read recently that the bids for the project came in higher than the funding available. I have been in this position many times in my career. In the private sector I have worked with many General Contractors to award the winner while concurrently formally agreeing that costs will be reduced to fall within budget prior to work beginning. Toward that end, I encourage you to continue to move forward with the project, subject to cost reductions, to meet your budget.

In closing, I want to add that the next step for the Central City is to convert all the one way streets to two-way streets. In my experience in dealing with the Retailers, and other users, this will enhance the downtown significantly. Again, congratulations to you and your staff for achieving the first critical benchmark of getting the Federal Government to infuse a significant amount of equity into the City. The second phase of the construction project is to make the project stay within the budget. I am confident this can be done and support your work to revitalize the Fulton Mall. I remain optimistic about Fresno. If I can be of any assistance in this effort, please do not hesitate to call on me.

Very truly yours,



Edward M. Kashian
Chief Executive Officer

EMK/lc

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