## Current Pricing Case

| Colony Fresno RNG Pro Forma Assumptions | Annual Volume |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total RNG Available (annual mmbtu) | 741 | 243,661 |  |  |  |  |  |  |  |
| Fresno Use | 51\% | 123,235 |  |  |  |  |  |  |  |
| Third Party Sales | 49\% | 120,426 |  |  |  |  |  |  |  |
| Citygate gas price (\$/mmbtu) | \$4.00 |  |  |  |  |  |  |  |  |
| Total RIN Annual (gal/etoh eq) | 11.73 | 2,858,193 |  |  |  |  |  |  |  |
| D3 Split Estimated | 70\% | 2,000,735 |  |  |  |  |  |  |  |
| D5 Split Estimated | 30\% | 857,458 |  |  |  |  |  |  |  |
| LCFS Annual (Cl 20 estimated) | 13.83 | 17,623 |  |  |  |  |  |  |  |
| D3 RIN Market Value | \$2.50 | /gal | 100\% |  |  |  |  |  |  |
| D5 RIN Market Value | \$1.00 | /gal | 100\% |  |  |  |  |  |  |
| LCFS Market value | \$90.00 | /ton Co2 | 100\% |  |  |  |  |  |  |
| XNG transport charge | \$3.25 | /mmbtu |  |  |  |  |  |  |  |
| XNG equipment charge | \$54,020 | \$ 648,240 |  |  |  |  |  |  |  |
|  |  |  |  |  | CNG Buyer | Project |  |  |  |
| Annual RNG Revenue to CNG Station | Volume | Unit Price | Market Value |  | Share | Revenues |  | Fresno | Colony |
| 3RD PARTY SALES |  |  |  |  |  |  |  |  |  |
| D3 RIN | 988,836 | \$2.50 | \$2,472,090 | 80\% | \$494,418 | \$1,977,672 | 40\% | \$791,069 | \$1,186,603 |
| D5 RIN | 423,787 | \$1.00 | \$423,787 | 80\% | \$84,757 | \$339,030 | 40\% | \$135,612 | \$203,418 |
| LCFS Volume | 8,710 | \$90.00 | \$783,873 | 60\% | \$313,549 | \$470,324 | 40\% | \$188,129 | \$282,194 |
| Gas Citygate | 120,426 | \$4.00 | \$481,704 |  | \$0 | \$481,704 | 40\% | \$192,682 | \$289,023 |
| Sub Totals |  |  | \$4,161,454 |  | \$892,725 | \$2,787,025 |  | \$1,114,810 | \$1,672,215 |
| FRESNO USE |  |  |  |  |  |  |  |  |  |
| D3 RIN | 1,011,899 | \$2.50 | \$2,529,748 |  | \$0 | \$2,529,748 | 40\% | \$1,011,899 | \$1,517,849 |
| D5 RIN | 433,671 | \$1.00 | \$433,671 |  | \$0 | \$433,671 | 40\% | \$173,468 | \$260,203 |
| LCFS Volume | 8,913 | \$90.00 | \$802,155 |  | \$0 | \$802,155 | 40\% | \$320,862 | \$481,293 |
| Gas Citygate | 123,235 | \$4.00 | \$492,939 |  |  | \$492,939 | 40\% | \$197,176 | \$295,764 |
| Sub Totals |  |  | \$4,258,514 |  | \$0 | \$4,258,514 |  | \$1,703,405 | \$2,555,108 |
| Combined Totals |  |  | \$8,419,968 |  | \$892,725 | \$7,045,539 | \$29 | \$2,818,216 | \$4,227,323 |

Model input assumptions are highlighted in the GREEN cells, RIN and LCFS prices are average over the last 12 months, and biomethane volume is based on 2015 production data given by SCS. The split between D3 and D5 RIN and LCFS "carbon intensity" will be determined by the respective engineered pathways during the Certification process.

Project Revenues are Projected by applying assumptions to contracted sales agreement still under negotiation with the assumption that the price will be PG\&E City Gas Index $+80 \%$ of RIN sales price $+60 \%$ of LCFS sales price. RIN/LCFS credits are sold bundled with the gas to the CNG Buyer/Marketer who has the responsibility of selling RIN/LCFS credits to end user oil refiners.

## Lower Pricing Case

| Colony Fresno RNG Pro Forma Assumptions | Annual Volume |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total RNG Available (annual mmbtu) | 741 | 243,661 |  |  |  |  |  |  |  |
| Fresno Use | 51\% | 123,235 |  |  |  |  |  |  |  |
| Third Party Sales | 49\% | 120,426 |  |  |  |  |  |  |  |
| Citygate gas price (\$/mmbtu) | \$4.00 |  |  |  |  |  |  |  |  |
| Total RIN Annual (gal/etoh eq) | 11.73 | 2,858,193 |  |  |  |  |  |  |  |
| D3 Split Estimated | 70\% | 2,000,735 |  |  |  |  |  |  |  |
| D5 Split Estimated | 30\% | 857,458 |  |  |  |  |  |  |  |
| LCFS Annual (CI 20 estimated) | 13.83 | 17,623 |  |  |  |  |  |  |  |
| D3 RIN Market Value | \$1.75 | /gal | 70\% |  |  |  |  |  |  |
| D5 RIN Market Value | \$0.70 | /gal | 70\% |  |  |  |  |  |  |
| LCFS Market value | \$63.00 | /ton Co2 | 70\% |  |  |  |  |  |  |
| XNG transport charge | \$3.25 | /mmbtu |  |  |  |  |  |  |  |
| XNG equipment charge | \$54,020 | \$ 648,240 |  |  |  |  |  |  |  |
|  |  |  |  |  | CNG Buyer | Project |  |  |  |
| Annual RNG Revenue to CNG Station | Volume | Unit Price | Market Value |  | Share | Revenues |  | Fresno | Colony |
| 3RD PARTY SALES |  |  |  |  |  |  |  |  |  |
| D3 RIN | 988,836 | \$1.75 | \$1,730,463 | 80\% | \$346,093 | \$1,384,371 | 30\% | \$415,311 | \$969,059 |
| D5 RIN | 423,787 | \$0.70 | \$296,651 | 80\% | \$59,330 | \$237,321 | 30\% | \$71,196 | \$166,124 |
| LCFS Volume | 8,710 | \$63.00 | \$548,711 | 60\% | \$219,484 | \$329,227 | 30\% | \$98,768 | \$230,459 |
| Gas Citygate | 120,426 | \$4.00 | \$481,704 |  | \$0 | \$481,704 | 30\% | \$144,511 | \$337,193 |
| Sub Totals |  |  | \$3,057,529 |  | \$624,907 | \$1,950,918 |  | \$585,275 | \$1,365,642 |
| FRESNO USE |  |  |  |  |  |  |  |  |  |
| D3 RIN | 1,011,899 | \$1.75 | \$1,770,823 |  | \$0 | \$1,770,823 | 30\% | \$531,247 | \$1,239,576 |
| D5 RIN | 433,671 | \$0.70 | \$303,570 |  | \$0 | \$303,570 | 30\% | \$91,071 | \$212,499 |
| LCFS Volume | 8,913 | \$63.00 | \$561,509 |  | \$0 | \$561,509 | 30\% | \$168,453 | \$393,056 |
| Gas Citygate | 123,235 | \$4.00 | \$492,939 |  |  | \$492,939 | 30\% | \$147,882 | \$345,058 |
| Sub Totals |  |  | \$3,128,841 |  | \$0 | \$3,128,841 |  | \$938,652 | \$2,190,189 |
| Combined Totals |  |  | \$6,186,371 |  | \$624,907 | \$5,079,759 | \$21 | \$1,523,928 | \$3,555,831 |

