

EVALUATION OF BID
PROPOSALS

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FOR: REQUIREMENTS CONTRACT FOR BULK SODIUM HYDROXIDE, 25% AND 50%

Bid File No.9429
Bid Opening:11/7/17

BIDDERS

TOTAL NET BID AMOUNT

1. Univar USA Inc.
8201 S 212th St.
Kent, WA 98032
2. Olin Corporation
Dba Olin Chlor Alkali Products and Vinyls
26700 South Banta Road
Tracy, CA 95304

\$307,998.68

\$342,499.62
(non-responsive)*

*NOTE: Bidder is non-responsive due to not providing proof of authorized signature.

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, December 4, 2017 by 5:00 P.M.

The current contract pricing is 67 % above the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

Caustic soda prices rose at a robust pace in May 2017. Since then demand of caustic soda has increased, while production has decreased, causing a dramatic increase of pricing. The Water Division has also added another facility (Southeast Surface Water Treatment Facility) to be delivered to, which is another factor that contributes to the increase. (16)

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Sodium Hydroxide is used at both the North East Plant and T-3 Surface Water Treatment Facilities to adjust pH of the raw water to bring into an optimum pH range for effective use of the coagulant. It is also used on the treated water for pH adjustment as a part of our corrosion control program.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$307,998.68
to Univar USA Inc.
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval

HM Fidell
Title Water System Manager
Date 12-29-2017

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT

[Signature] 1-5-18
Purchasing Manager Date

[Signature] 1/5/18
Finance Director Date

CITY MANAGER

[Signature] 1/7/18
City Manager or Designee Date

FISCAL IMPACT STATEMENT

PROGRAM: REQUIREMENTS CONTRACT FOR BULK SODIUM HYDROXIDE,
25% AND 50%

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$154,999.34</u>	<u>\$307,998.68</u>
Indirect Cost	<u>-0-</u>	<u>-0-</u>
TOTAL COST	<u>\$154,999.34</u>	<u>\$307,998.68</u>
Additional Revenue or Savings Generated	<u>-0-</u>	<u>-0-</u>
Net City Cost	<u>\$154,999.34</u>	<u>\$307,998.68</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$155,000.00</u>	<u>\$308,000.00</u>