

LISTING OF PROPOSERS

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FOR: REQUEST FOR PROPOSALS REQUIREMENTS CONTRACT FOR HIGH PRESSURE
WATER BLAST FOR RUBBER REMOVAL ON RUNWAY AND CENTERLINE
SURFACES

RFP No. 12501969

RFP Opening: 04/29/2025

PROPOSERS

(In alphabetical order)

TOTAL PROPOSAL AMOUNT

1. CR Contracting LLC
64435 Strickler Ave Suite 100
Bend, Oregon 97703
2. KR Surface Industries
1605 Whipple Rd
Hayward, CA 94544
3. UA Mobile Wash
1267 Barrett Ave
Richmond, CA 94801

Each proposer has agreed to allow the City one hundred twenty (120) days from date proposals were opened to accept or reject their proposal.

DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☐ Award a contract in the amount of \$ _____ to _____
in accordance with the Selection Committee recommendation.

☒ Reject all proposals. Reason:

Upon further review, it was determined that key information regarding disposal of the water after the high-pressure rubber removal was not included in the RFP. Such omission causes the proposed costs to be unreliable due to the additional work that needs to be completed. Therefore, the committee recommends rejecting all bids for this RFP and then conducting a new RFP process.

Remarks:

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WATER BLAST FOR RUBBER REMOVAL ON RUNWAY AND CENTERLINE
SURFACES

RFP No. 12501969

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Department Head Approval

Signed by:

Francisco Partida

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Francisco Partida

Title Interim Director of Aviation

Date 9/17/2025

☒ Approve Dept. Recommendation

☐ Disapprove

☐ See Attachment

☒ Approve GSD/Purchasing Recommendation

☐ Disapprove

GENERAL SERVICES DEPARTMENT

CITY MANAGER

mperaf

Purchasing Manager

09/19/2025

Date

Julio Hernandez 9/22/25

City Manager or Designee

Date

DocuSigned by:

Brian Barr

9/19/2025

General Services Director

Date

RFP COMMITTEE REPORT

REPORT FROM EVALUATION COMMITTEE REQUIREMENTS CONTRACT FOR HIGH PRESSURE WATER BLAST FOR RUBBER REMOVAL ON RUNWAY AND CENTERLINE SURFACES FRESNO YOSEMITE INTERNATIONAL AIRPORT RFP No. 12501969

COMMITTEE MEMBERS:

RICHARD ROGERS – Airports Facilities Manager, City of Fresno, Airports Department

TRAVIS SCHAEFER- Airports Airside Superintendent, City of Fresno, Airports Department

DANNY TOHME - Housing & Neighborhood Revitalization Manager, City of Fresno, Planning and Development Department

NON-VOTING COMMITTEE MEMBER:

MELISSA GARZA-PERRY – Airports Properties Manager, City of Fresno, Airports Department

FACILITATOR:

TAMRA TORRENCE - Senior Procurement Specialist, General Services Department

BACKGROUND

The City of Fresno, Airports Department (hereinafter "Airport") is soliciting proposals to for High Pressure Water Blast for Rubber Removal on Runway and Centerline Surfaces at Fresno Yosemite International Airport. This RFP is for a term of two (2) years with three (3) possible (1) one-year extensions, for a possible total term of five (5) years. This agreement will be awarded to the Proposer(s) deemed to be the best value for the City of Fresno, Airports Department.

The selection committee determined that interviews were not needed to clarify proposed work to be completed at the Airport.

SIGNIFICANT EVENTS

Bid Release – March 28, 2025

Bid Opening - April 29, 2025

Committee Meeting – June 18, 2025

Final Committee Evaluation- July 16, 2025

EVALUATION FOR SELECTION PROCESS AND EVALUATION CRITERIA

The following Evaluation Criteria was established to accomplish the goals and objectives of this RFP.

The Selection Committee will evaluate the proposals on the following criteria:

- a. **Cost** as shown on the proposal form.
- b. **Ability** to meet the stated service requirements.
- c. **Past Performance and Experience** based on References and experience shown on "Letter of Qualifications and Experience."
- d. **Conformance** to the terms and conditions of the RFP.
- e. **Financial Stability** based on information provided in the Letter of Qualifications.
- f. **Other** related information.

EVALUATION DETERMINATION

The evaluation process will provide credit only for those capabilities and advantages which are clearly stated in the Proposer's written proposals. In other words, advantages which are not stated will not be considered in the evaluation process.

Proposers whose proposals include a failure to comply with or take exception to these Specifications may not be considered for award and dropped from the evaluation process.

COMMITTEE NOTES

CR Contracting LLC. – Proposal rated as follows:

- a. **Cost** – Pricing was the middle priced out of the three (3) submitted proposals.
- b. **Ability** to meet the stated service requirements. – Based on the information provided, CR Contracting LLC., does have the ability to meet the Airports requirements as stated in the RFP.
- c. **Past Performance and Experience** based on References and experience shown on "Letter of Qualifications and Experience." - CR Contracting LLC., showed that they have a history of good performance based on the Letter of Qualifications and Experience and references provided.
- d. **Conformance** to the terms and conditions of the RFP. CR Contracting LLC., met all the terms and conditions of the RFP.
- e. **Financial Stability** based on information provided in the Letter of Qualifications. CR Contracting LLC., met all the terms and conditions of the RFP.

KR Surface Industries – Proposal rated as follows:

- a. **Cost** – Pricing was the highest of the three (3) submitted proposals.
- b. **Ability** to meet the stated service requirements. – Based on the information provided, KR Surface Industries does have the ability to meet the Airports requirements as stated in the RFP.
- c. **Past Performance and Experience** based on References and experience shown on "Letter of Qualifications and Experience." - KR Surface Industries showed that they have a history of excellent performance based on the Letter of Qualifications and Experience and references provided.
- d. **Conformance** to the terms and conditions of the RFP. KR Surface Industries met all the terms and conditions of the RFP.

e. **Financial Stability** based on information provided in the Letter of Qualifications. KR Surface Industries met all the terms and conditions of the RFP.

UA Mobile Wash – Proposal rated as follows:

- a. **Cost** – Pricing was the lowest of the three (3) submitted proposals.
- b. **Ability** to meet the stated service requirements. – Based on the information provided, UA Mobile Wash does have the ability to meet the Airports requirements as stated in the RFP.
- c. **Past Performance and Experience** based on References and experience shown on "Letter of Qualifications and Experience." - PCI showed that they have a history of good performance based on the Letter of Qualifications and Experience and references provided.
- d. **Conformance** to the terms and conditions of the RFP. UA Mobile Wash met all the terms and conditions of the RFP.
- e. **Financial Stability** based on information provided in the Letter of Qualifications. UA Mobile Wash met all the terms and conditions of the RFP.

SUMMARY RECOMMENDATION

Upon further review, it was determined that key information regarding disposal of the water after the high-pressure rubber removal was not included in the RFP. Such omission causes the proposed costs to be unreliable due to the additional work that needs to be completed. Therefore, the committee recommends rejecting all bids for this RFP and then conducting a new RFP process. The vendors that applied during this round of bidding are welcome to submit their proposals again.