



Proposal Evaluation
Firefighting Apparatus and Fire Service Vehicles RFP #113021

Possible Points		Acres Industries, Inc.	Alexis Fire Equipment Company	BME Fire Trucks, LLC	Brindlee Mountain Fire Apparatus, LLC	CAMIONS CARL THIBAUT, INC.	CET Fire Pumps MFG	Chemical Containers, Inc.	Custom Fire Apparatus, Inc.	Dependable Truck & Tank Limited	EJ Metals, LLC	E-ONE, Inc.	FireStopper USA MD	Fort Garry Fire Trucks, Ltd.	Fouts Brothers, Inc.	Hi-Tech Emergency Vehicle Service, Inc.	HME, Incorporated	HUB Fire Engines & Equipment, Ltd.	
Conformance to Terms/ Conditions to Include																			
Documentation	50	38	41	36	41	38	40	33	43	35	40	43	28	42	37	39	43	36	
Pricing	400	333	299	298	278	311	315	299	305	320	265	319	263	271	310	306	319	260	
Financial, Industry and Marketplace Successes	75	52	57	52	59	55	56	55	60	51	55	65	27	61	59	61	60	52	
Bidder's Ability to Sell/ Service Contract Nationally	100	64	77	71	80	71	75	67	75	67	72	88	34	79	71	72	77	65	
Bidder's Marketing Plan	50	35	42	34	39	37	42	34	44	38	35	39	34	43	38	38	40	35	
Value Added Attributes	75	56	50	42	51	56	56	44	60	44	57	60	51	65	57	58	58	57	
Warranty Coverages and Information	50	43	43	40	41	43	40	36	38	40	39	44	37	45	42	42	42	39	
Selection and Variety of Products and Services Offered	200	158	156	140	163	164	151	145	169	146	157	180	116	169	156	151	165	151	
Total Points	1,000	779	765	713	752	775	719	719	809	686	780	838	590	775	770	767	804	695	
Rank Order		14	20	26	22	16	16	25	7	30	13	4	33	16	18	19	8	20	

Possible Points		Laszlo Corporation	Marion Body Works, Inc.	MAXIMETAL, INC.	Metafab, LTD	P.L. Custom Body and Equipment Co., Inc.	Pierce Manufacturing	Rock River Industries, LLC	Rosenbauer South Dakota, LLC	Skeeter Brush Trucks, LLC	Spencer Manufacturing, Inc.	Super Vacuum Manufacturing CO, Inc.	The Sutphen Corporation	Toyne, Inc.	Ty Parker & Son, Inc.	US Fire Equipment, LLC	Ward Apparatus, LLC
Conformance to Terms/ Conditions to Include																	
Documentation	50	28	40	44	34	44	45	43	44	39	39	44	44	41	33	31	41
Pricing	400	253	303	318	301	334	321	324	300	275	271	271	323	311	245	334	270
Financial, Industry and Marketplace Successes	75	41	61	63	49	64	65	59	64	57	54	62	62	61	47	53	55
Bidder's Ability to Sell/ Service Contract Nationally	100	60	72	85	67	80	90	73	87	72	70	86	87	79	66	68	74
Bidder's Marketing Plan	50	33	41	41	35	43	41	44	33	36	34	45	44	40	34	34	38
Value Added Attributes	75	52	59	64	45	63	65	58	58	43	49	60	63	52	43	49	53
Warranty Coverages and Information	50	39	43	43	37	44	43	42	44	42	41	44	44	42	33	39	42
Selection and Variety of Products and Services Offered	200	110	165	169	141	168	179	162	179	148	170	173	176	166	120	154	158
Total Points	1,000	616	784	831	709	840	852	802	820	712	727	785	843	792	621	762	731
Rank Order		32	13	3	29	3	3	9	5	27	24	11	3	10	31	21	23

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