

**EVALUATION OF BID
PROPOSALS**

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FOR:

BMW POLICE MOTORCYCLES

Bid File No. 3377

Bid Opening: 1-27-15

BIDDERS

TOTAL NET BID AMOUNT

Herwaldt Automotive Group, Inc. dba
Herwaldt Motorsports
5615 E. Westover Ave.
Fresno, CA 93727

\$432,358.88

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, February 9, 2015, 5:00 P.M.

The Budget Allocation for this expenditure is \$ 385,000.00 . The bid was prepared and distributed for a total of 17 motorcycles. This quantity is comprised of 14 replacement units approved in the FY15 Budget, and 3 additional units that are replacing wrecked/totaled ones. The monies allocated in the Budget were \$385,000.00 for replacements, and an additional \$47,358.88 is being used from the payoff monies of totaled units to meet the bid price.

The intention of combining the 14 plus 3 units gives the impression that the contract price is 12.3 % above the Budget Allocation; however, the price "*per unit*" allocated in the approved FY15 Budget is \$27,500.00 The price "*per unit*" bid by Herwaldt Automotive is \$25,432.87 Thus the bid price per unit is actually 7.6% below Budget Allocation.

BACKGROUND OF PROJECT

The need for replacement Police Motorcycles is due to the aging Fleet and high mileage accrued on these units. The 14 units being replaced are 2007 model year and older. Normal replacement is at the 5 year mark. These units have exceeded the planned lifespan of 5 years and 60,000 miles.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 432,358.88
to Herwaldt Automotive Group
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

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Department Head Approval

Brian Marshall

Title Director of Transportation

Date 2-9-15

Approve Dept. Recommendation

Approve Finance/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

FINANCE DEPARTMENT

CITY MANAGER

Gary M... 2/11/15
Purchasing Manager Date

... 2/12/15
City Manager or Designee Date

Michael King 2/11/15
Finance Director Date

FISCAL IMPACT STATEMENT

PROGRAM: Purchase 17 BMW Police Motorcycle replacements

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$432,358.88</u>	_____
Indirect Cost	_____	_____
TOTAL COST	<u>\$432,358.88</u>	_____
Additional Revenue or Savings Generated	_____	_____
Net City Cost	_____	_____
Amount Budgeted (If none budgeted, identify source)	<u>\$432,358.88</u>	_____