

**EVALUATION OF BID  
PROPOSALS**

FOR: Product Requirements Contract for Ortho Polyphosphate

Bid File No. 12401056  
Bid Opening: 04/10/2024

<b><u>BIDDERS</u></b>	<b><u>TOTAL NET BID AMOUNT</u></b>
1. Carus, LLC 315 Fifth Street Peru, IL 61354	\$2,762,662.46
2. Brenntag Pacific, Inc. 175 N. Hughes Avenue Fresno, CA 93706	\$2,850,154.182
3. Chemrite, Inc. 5202 Belle Wood Court, STE 104 Buford, GA 30518	\$3,552,164.06
4. Thatcher Company of California, Inc. 8625 Unsworth Avenue Sacramento, CA 95828	\$3,725,071.44
5. Shannon Chemical Corporation P.O. Box 376 Malvern, PA 19355	\$8,236,085.50

Each bidder has agreed to allow the City sixty-four (64) days from the date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, May 13, 2024, 5:00 P.M.

The current contract pricing is 55% below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation: The unit price per gallon has dropped from \$16.93 a gallon from the current contract (BF 9479) to \$9.32 from the current lowest bidder.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment): Ortho Polyphosphate is added to the water system to perform three broad functions: inhibit corrosion of water mains/plumbing (iron, steel, galvanized, asbestos/cement, lead, copper), sequester nuisance metals in the water supply (iron, manganese, calcium, magnesium), and improve the quality of water in the distribution system by removing scale deposits and tuberculation, discourage microbial film formation/regrowth, and stabilizing free chlorine disinfectant residuals.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a contract in the amount of \$ 2,762,662.46  
to Carus, LLC  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Brock D. Buche, PE PLS  
Director of Public Utilities

Date 5/7/24

Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove

Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

  
Purchasing Manager      07/11/2024  
Date

  
City Manager or Designee      7/15/24  
Date

DocuSigned by:  
  
7/12/2024  
General Services Director      Date

**FISCAL IMPACT STATEMENT**

PROGRAM: Ortho Polyphosphate (Bid File #12401056)

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$2,762,662.46</u>	<u>\$920,887.49</u>
Indirect Cost	<u>0</u>	<u>0</u>
<b>TOTAL COST</b>	<b><u>\$2,762,662.46</u></b>	<b><u>\$920,887.49</u></b>
Additional Revenue or Savings Generated	<u>0</u>	<u>0</u>
<b>Net City Cost</b>	<b><u>\$2,762,662.46</u></b>	<b><u>\$920,887.49</u></b>
 Amount Budgeted (If none budgeted, identify source)	 <u>\$3,593,703.00</u>	 <u>\$1,197,901.00</u>