

**EVALUATION OF BID
PROPOSALS**

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FOR: FYIA AIRFIELD LIGHTING CONTROL AND MONITORING SYSTEM (ALCMS)
UPGRADE

Bid File No. 3585
Bid Opening:
8/7/2018

BIDDERS

TOTAL NET BID AMOUNT

1. VELLUTINI CORPORATION DBA
ROYAL ELECTRIC COMPANY
8481 CARBIDE COURT
SACRAMENTO CA 95828

\$380,418.95



Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, August 20th, 2018 at 5:00 P.M.

The Engineer's Estimate for this expenditure is \$ 414,750.00 . The contract price is 8.3 % below the Engineer's Estimate. If the overage is greater than 10% or only one bid was received, give explanation:

Only one (1) bid was received for this project. The Notice Inviting Bids was advertised in the Business Journal on July 6, 2018, posted on the City's website (Planet Bids) and was downloaded by three (3) prospective bidders. One sealed bid proposal was received and opened in a public bid opening on August 7, 2018.

There are only two firms in the United States that are approved by the Federal Aviation Administration (FAA) to program the software for the ALCMS, Crouse Hinds Airport Lighting Products and ADB Safegate. Staff contacted both companies and notified them of the upcoming solicitation. ADB Safegate was the only firm that provided a quote to the only bidder, Vellutini Corporation dba Royal Electric Company. The Consulting Engineer for the project has indicated that this is consistent with similar projects at other airports in California.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Airfield Lighting Control and Monitoring System (ALCMS) includes the hardware and software required to operate runway and taxiway lighting at FAT. The existing system, installed in 2004 during the electrical vault upgrade project, is at the end of its useful life and no longer supported by the manufacturer. The proposed project is necessary to ensure continued, safe, operation of the airport.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ \$380,418.95
to VELLUTINI CORPORATION DBA ROYAL ELECTRIC COMPANY
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:
Department Head Approval


Title Director of Aviation
Date 8/22/18

☒ Approve Dept. Recommendation ☒ Approve Finance/Purchasing Recommendation
☐ Disapprove ☐ Disapprove
☐ See Attachment

FINANCE DEPARTMENT

CITY MANAGER

Purchasing Manager

Date

City Manager or Designee

Date

Finance Director

Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$380,418.95</u>	<u> </u>
Indirect Cost	<u> \$0.00</u>	<u> </u>
TOTAL COST	<u>\$380,418.95</u>	<u> </u>
Additional Revenue or Savings Generated	<u> \$0.00</u>	<u> </u>
Net City Cost	<u>\$380,418.95</u>	<u> </u>
Amount Budgeted (If none budgeted, identify source)	<u>\$463,900.00</u>	<u> </u>