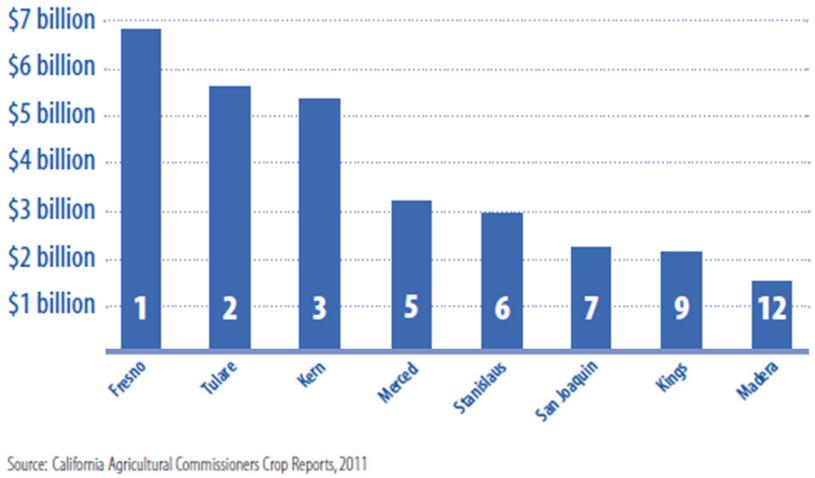
# Sowing Prosperity City of Fresno Farmland Preservation



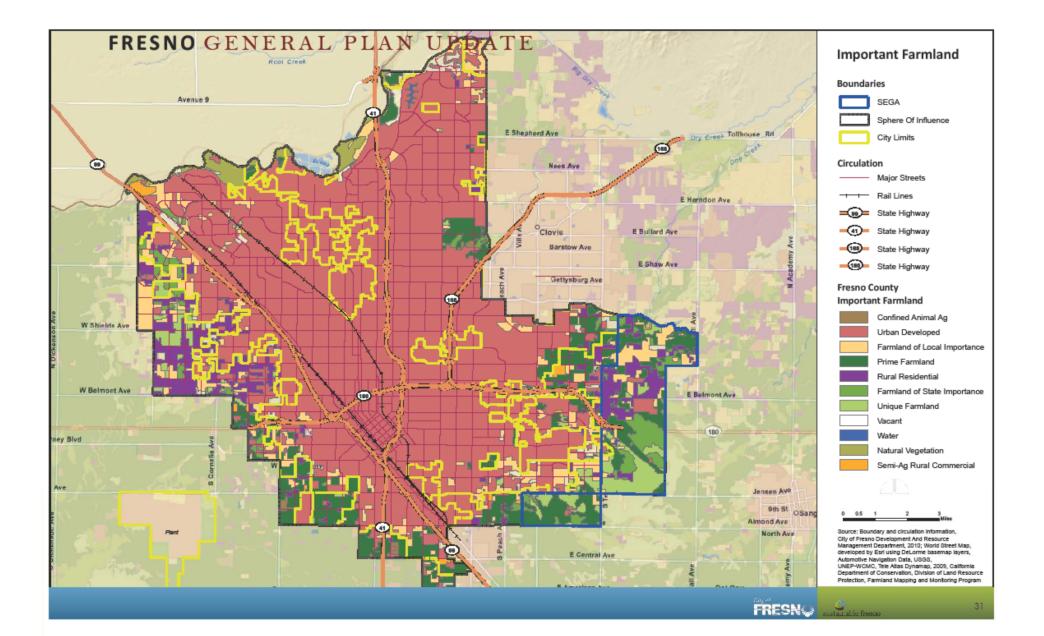
#### Figure A. Annual Value of Agricultural Production and Rank within California

Six of the nation's top 10 agricultural counties are located in the Valley, and the region's farmers produce more than \$30 billion worth of agricultural products annually.

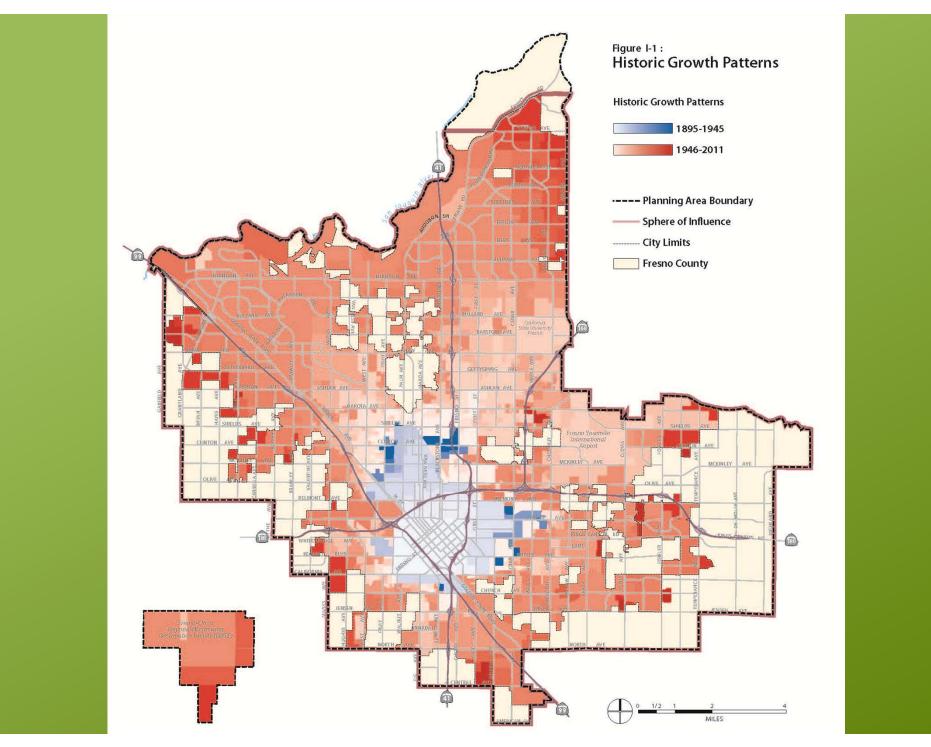


Numbers on bars represent county rank within California.

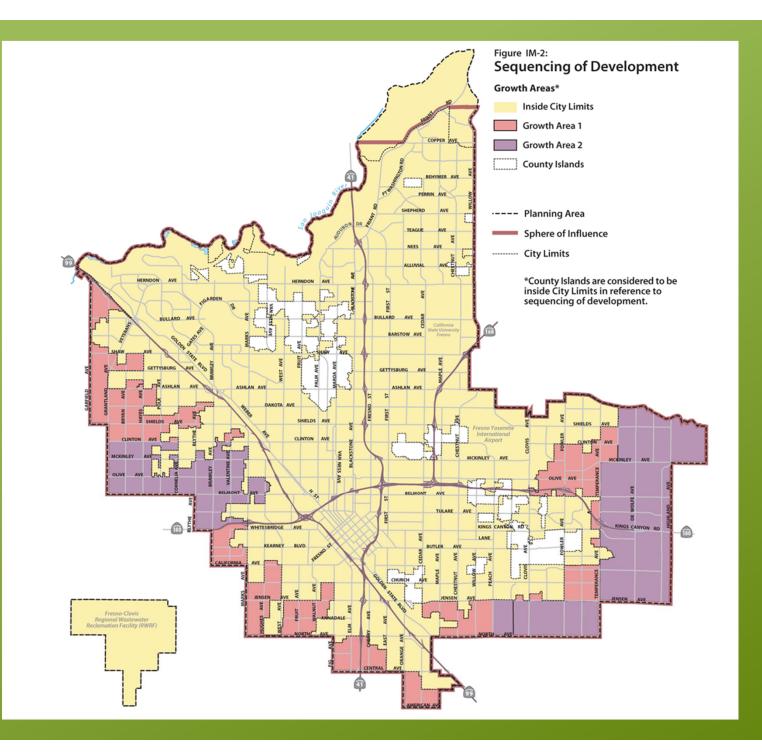
- Fresno is surrounded by high-quality farmland
- 13,219.67 acres within the Sphere Of Influence (SOI) categorized as Prime, Statewide, or Unique farmland
- 1990 to 2008: over 22,000 acres of County farmland converted to urban uses



• Fresno has experienced prolific urban growth over the past 50 years



- Fresno has experienced prolific urban growth over the past 50 years
- And will continue to grow, accommodating ~425,000 more residents by 2050



NATURAL RESOURCES AGENCY

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#### DEPARTMENT OF CONSERVATION

Managing California's Working Lands

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American Farmland Trust SAVING THE LAND THAT SUSTAINS US

> San Joaquin Valley Office 894 East Divisadero Street #201 Fresno California 93721

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• General Plan Policy RC-9-c:

**Farmland Preservation Program.** In coordination with regional partners or independently, establish a Farmland Preservation Program. When Prime Farmland, Unique Farmland, or Farmland of Statewide Importance is converted to urban uses outside City limits, this program would require that the developer of such a project permanently protect an equal amount of similar farmland elsewhere through easement.

### Sustainable Agricultural Lands Conservation Program Grant Timeline

- <u>March 20</u>: Staff submitted paperwork to the Department of Conservation
- <u>April 9</u>: Resolution presented. Council denies pending workshop
- May 14: Workshop and resolution hearing
- <u>June 30</u>: Strategic Growth Council approves selected grant proposals

### Sustainable Agricultural Lands Conservation Program Grant Proposal

- Purpose of the Proposal:
  - To secure funding to help the City of Fresno develop a Farmland Preservation Program (FPP)
- Purpose of an FPP:
  - To conserve farmland and promote agriculture

### **Farmland Preservation Programs**

- What is a Farmland Preservation Program?
  - General Plan and Zoning
  - Market-Based Programs

**Different Tools – Different Jurisdictions** 

### **Farmland Preservation Programs**

 What other SJV jurisdictions have programs?
– Clovis, Hughson, Lathrop, Manteca, Merced County, Reedley, San Joaquin County, Stanislaus County, Stockton, Tracy, Tulare, Visalia

## **Farmland Preservation Benefits**

- When you invest in agriculture you invest in the economy
  - A 2011 study on the agricultural chain in California found that agriculture supports ~2.5 million jobs, and contributes more than \$300 billion to the state's economy
  - A UC Agricultural Issues Center study found that:
    - Every agricultural processing job is associated with 2.46 jobs in related fields
    - Every \$1 of farm production in the SJV adds \$1.89 to the local economy
  - Thus, Fresno County's annual ag production true impact exceeds \$6.9 billion and is valued closer to \$13 billion
- 150 food-related manufacturers in the city of Fresno
- A growing connection to the new tech-based economy

### **Farmland Preservation Benefits**

#### U.S.

#### California's Centers of Technology: Bay Area, L.A., San Diego, and ... Fresno?

How would you build a high-tech center in a vast farming zone? You might start by applying tech solutions to farming problems of water use and sustainability in all forms.



One of Presno's downlown mursis, this one on the Econo Inn. The "Mursi District" heedquarters of Sitwise Industries is a few blocks swary. (Creative Presno)







### **Farmland Preservation Benefits**

 Adherence to program policies could result in less-than-significant impacts under CEQA, helping to streamline development in greenfield areas A Program by Fresno, for Fresno Developing our own program gives us an opportunity to...

### • Prioritize

- Define our own priorities

### • Incentivize

 Incentivize development in key geographic areas and industry sectors

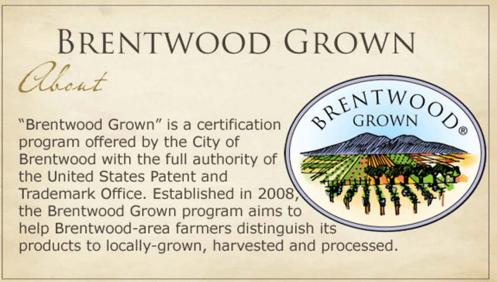
### • Protect

Protect our heritage and economy for future generations

- If awarded, the grant can help us:
  - Establish a process to develop our own program designed to meet our unique needs
  - Collaborate with neighboring agencies to learn how our program can provide regional benefit

- If awarded, the grant can help us:
  - Perform research to...
    - <u>Take Inventory</u>: Identify type, quantity, and quality of farmland
    - <u>Examine Options</u>: Identify a wide range of conservation options and perform economic analysis of such options
    - <u>Deliver</u>: Identify best practices for successful implementation, including establishing a proper timeline for program roll-out

- Example of a tailor-made program:
  - The City of Brentwood utilizes program funds to invest in agricultural enterprise activities, such as marketing, agri-tourism, and business development.

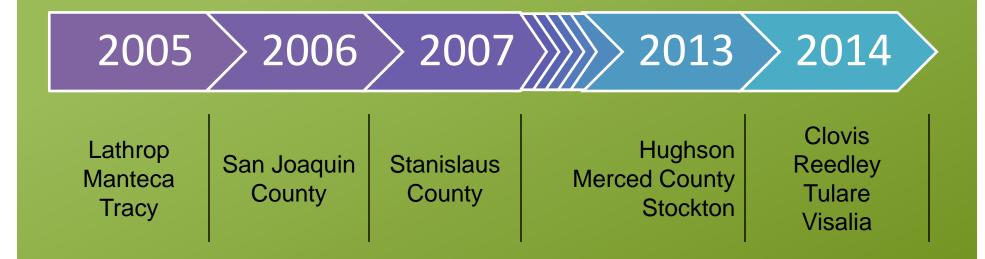


 That's why we want a *program*, not just a policy- so we can provide a holistic approach to *invest* in agriculture, provide more jobs, and strengthen our economy.

- Who will be involved?
  - Key stakeholders (farmers, property owners, building industry, elected officials, etc.)
    - Who will help form the scope and selection of the consultant
  - Council will approve the consultant, and will ultimately vote on the program

- Why should the City develop a program if the County and surrounding cities aren't?
  - Not an either/or, but a both/and issue
    - When our region is prosperous, our city is prosperous
    - When our City supports regional goals, we are more competitive for funding opportunities
    - Supporting agriculture supports our economy
  - The City would invite County representatives to participate on the Advisory Council
  - Final adoption of a policy and program should be done in concert with surrounding jurisdictions

### SJV Programs and Policies Adopted



- Will this increase the cost of housing?
  - A study done for Yolo County found that under various scenarios involving easements, a 1:1 requirement would total less than 1% of the market value across all development types
  - If awarded the grant, part of our research will include identifying what the impact of <u>various</u> preservation options would be for the City

- Will this increase the cost of farmland?
  - Development projects are spread out over time, so it's unlikely there would be a "rush" on ag land conversion that would inflate costs

### Are we legally required to do this?

• A response from the Department of Conservation:

The primary question raised regarding mitigation is whether the State requires the City to have a farmland mitigation policy as part of its General Plan. A strict technical interpretation to this question is no. However, as stated in the Department's comment letters, if the impacts are not addressed at the General Plan level, each project that has farmland conversion impacts coming forward will need to address mitigation during the CEQA process. This has the potential to cause confusion and risk as proposals for mitigation will vary, and could be interpreted as not being an equal process by applicants.

Related to the question about requirements for a farmland mitigation policy is what actions might occur if the City did not adopt such a policy. The Department was also asked if it would take action against the City for failure to approve a mitigation policy in the General Plan. The Department's perspective is that it is much more productive and effective to focus efforts on collaboration with local governments, through the types of planning processes the City is engaged in. However, the Department's perspectives would not provide assurance to the City as CEQA litigation could be filed by many parties, including those who may sense that overarching policies regarding support for agriculture and farmland are being applied unevenly. There are a series of recent rulings that have upheld agricultural land mitigation policies and programs in California, including those that require the placement of conservation easements on similar properties to those being lost to conversion.

### • Do we need to do this now?

– The City could choose to delay in developing a farmland preservation policy and program. However, to the extent we want to be ready for greenfield development in Growth Area 1 as the market rebounds, the City will need to have a policy and program in place unless the Council would prefer to require developments to individually address farmland conversion in their proposals and indemnify the City.

- Can we quickly put a policy in place without involving a longer process?
  - Yes. However, the Administration takes farmland preservation very seriously and wants to ensure a thoughtful approach to preserving our agricultural-based economy and, therefore, recommends a focused process to ensure we have evaluated all creative options to supporting agriculture before permanently converting it to urban development.

