

**REPORT FROM EVALUATION COMMITTEE
REQUEST FOR PROPOSAL FOR DPU/WATER NESWTF VIJEO CITECTSCADA/MODICON
UNITY SOFTWARE INSTALLATION AND INTEGRATION
RFP NO. 3401**

COMMITTEE MEMBERS:

Christopher Carroll – DPU – Water System Supervisor
Wade Kammer –DPU – Programmer/Analyst IV
Larry Lyford – Citizen
Laura Rapp, Buyer II- Finance/Purchasing Facilitator

BACKGROUND:

The goal of this Request for Proposal (RFP) was to solicit proposals to upgrade and integrate the existing Northeast Surface Water Facility SCADA software to Vijeo CitectSCADA and upgrade the existing PLC software to Modicon Unity Pro.

Only one proposal was received. We believe this is due to not only the complex nature of this project, but the required experience of the proposer and the proposer's current staff. The City of Fresno has a unique combination of concurrent systems and we believe that there are very few integrators, nationwide, who have the required expertise and certification to successfully accomplish such an integration. Enterprise Automation has met all of the requirements.

Evaluation of Integrators' proposals were based on; ability; conformance to requirements, terms and conditions of RFP; financial stability; past performance and experience; qualifications of key personnel; employee training and certification; and quality of scope of work proposed as well as cost.

EVALUATION BY COMMITTEE:

Partners In Control, Inc. dba Enterprise Automation:

Only one proposal was received for this RFP. This proposer conformed to all the RFP requirements, and provided all documentation as requested. The proposer has many past projects in the water industry, including experience with the City of Fresno Water Division, whom they are currently working with. They have the ability to execute this project with ample staff that is qualified and certified for this specific process. The references were checked and the response was good. The proposal cost is \$1,204,814.00.

RECOMMENDATION

1. The Committee recommends award of a contract to Partners in Control, Inc. dba Enterprise Automation. Their proposal meets all the RFP requirements and offers the good value to the City.
2. Enterprise Automation has demonstrated the quality of their services to the Water Division on past and present projects. Their service will provide the best value for the City and its affected employees, in their ability and commitment to allow the City to continue to provide safe, clean drinking water and meet stringent State Water regulatory requirements.

See attached

Summary of Information Submitted by Proposers