

Dear Committee Member:

You have been selected to participate as a non-voting member in the evaluation of proposals that have been received as the result of the above referenced solicitation. Your selection was based upon your technical qualifications in this area and your ability to develop an objective analysis of each proposal.

It is essential that the integrity of the evaluation process be maintained to insure that each offeror is given fair and equal consideration. Your familiarity with particular firms and/or individuals may tend to influence your evaluation; however, you are required in this specific instance to be particularly objective and guard against any tendency that might slant your evaluation in favor of a personal preference.

You are required to report to the Procurement representative named below any actual or potential conflict of interest as defined in A.R.S. Title 38, Article 8. In addition, you must report to the Director of Procurement the existence of any personal relationship with any other offeror or subcontractor of the offeror which could affect or give the appearance of affecting your objectivity.

An additional consideration is the need to maintain strict security regarding the content of any proposal and the proceedings of the Evaluation Committee meetings during the evaluation process. Once the evaluation process has started, it is essential that any contact with the offerors be through, and by, the Procurement representative. In addition, the Evaluation Committee Member shall not communicate, except during formal Committee meetings, with any offeror or sub-contractor of the offeror prior to award. This requirement is mandatory.

To emphasize the importance of the above considerations, you are asked to sign the following statement:

| | 3/15/2019 |
|--------------------------------------|--------------|
| Signature (followed by printed name) | Date |
| | |
| Procurement Representative | Phone Number |



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| | 04/23/19 |
|----------------------------|--------------|
| | Date |
| | |
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| | <u>4/11/19</u> |
|----------------------------|----------------|
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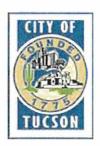
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| and the appropriate award criteria. | C |
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| | |
| Procurement Representative | Phone Number |



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| I have read and understand the above and agreen represented. I know of no conflict of interest on my | part not have a confinited any indiscretion of |
|---|---|
| accepted any gratuities or favors that would comp deliberations of the evaluation committee in strict co | infidence during the evaluation process. My |
| recommerciations shall be based upon an objective/ | 'subjective review of the offeror's proposal(s) |
| | 4/17/19 |
| | Date |
| Procurement Representative | Phone Number |



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| | 4-17-2019 |
|-------------------------|--------------|
| | Date |
| | |
| | |
| FTOCHEREN Representance | Phone Number |



REQUEST FOR PROPOSAL #192163

Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services

| | AGS Safety & Supply | Arizona Commercial Lighting | Best Plumbing Specialties | Copper State Bolt & Nut | Grainger | Graybar | NCS/Single Source | Partsmaster NCH Corporation | Supply One | United Laboratories |
|--------------------|------------------------|-----------------------------------|------------------------------|----------------------------|----------|---------|----------------------|--------------------------------|------------|------------------------|
| Committee Member A | 3 | 6 | 6 | 2 | 1 | 4 | 8 | 8 | 8 | 4 |
| Committee Member B | 4 | 6 | 6 | 2 | 1 | 10 | 9 | 3 | 6 | 4 |
| Committee Member C | 6 | 5 | 3 | 2 | 1 | 8 | 10 | 4 | 9 | 7 |
| Committee Member D | 3 | 7 | 4 | 2 | 1 | 8 | 9 | 5 | 9 | 6 |
| Committee Member E | 4 | 4 | 3 | 1 | 1 | 4 | 10 | 8 | 8 | 7 |
| Totals | 20 | 28 | 22 | 9 | 5 | 34 | 46 | 28 | 40 | 28 |
| OVERALL RANKING | 3 | 5 | 4 | 2 | 1 | 8 | 10 | 5 | 9 | 5 |

| Based on the above rankings, the committee recommends | sentering into exclusive negotiations with the top ranked offerer, |
|--|--|
| Grainger with the intent to award upon successful negotiat | tions |

Committee Recommendation dated: 5/9/2019





REQUEST FOR PROPOSAL #192163

Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services

| Evaluation Criteria: | AGS Safety & Supply | Arizona Commercial Lighting | Best Plumbing Specialties | Copper State Bolt & Nut | Grainger | Graybar | NCS/Single Source | Partsmaster NCH Corporation | Supply One | United Laboratories |
|-------------------------------------|---------------------|--------------------------------|------------------------------|-------------------------|----------|---------|-------------------|--------------------------------|------------|---------------------|
| Method of Approach (50%) | 15 | 5 | /0 | 36 | 50 | 10 | 5 | 5 | 5 | 10 |
| Price Proposal (25%) | 70 | 10 | 5 | 15 | 25 | 10 | 5 | 5 | 5 | 10 |
| Qualifications and Experience (25%) | 10 | 10 | 10 | 15 | 25 | 10 | 5 | 5 | 5 | 10 |
| TOTAL (100 points possible) | 35 | 25 | 25 | 60 | 100 | 30 | 15 | 15 | 15 | 30 |
| OVERALL RANKING | 3 | 6 | 6 | 2 | 1 | 4 | 8 | 8 | 8 | 4 |
| | | | | | | | | | | |

I hereby attest that the points awarded to each offeror listed above were assigned in accordance with the established evaluation criteria and represent my best judgement of the offerors proposals.





REQUEST FOR PROPOSAL #192163

Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services

| Evaluation Criteria: | AGS Safety & Supply | Arizona Commercial Lighting | Best Plumbing Specialties | Copper State Bolt & Nut | Grainger | Graybar | NCS/Single Source | Partsmaster NCH Corporation | Supply One | United Laboratories |
|-------------------------------------|---------------------|--------------------------------|------------------------------|-------------------------|----------|---------|-------------------|--------------------------------|------------|---------------------|
| Method of Approach (50%) | 10 | (0 | 10 | 30 | 50 | 0 | 5 | 10 | D | 10 |
| Price Proposal (25%) | 5 | 5 | 5 | 20 | 23 | 5 | 5 | 15 | 10 | 5 |
| Qualifications and Experience (25%) | 10 | 5 | 5 | 20 | 25 | 0 | 5 | 15 | 10 | 10 |
| TOTAL (100 points possible) | 25 | 20 | 20 | 70 | 98 | 5 | 15 | 40 | 20 | 25 |
| OVERALL RANKING | 4 | Le | Lo | 2 |) | 10 | 9 | 3 | le | 4 |
| | | | | | | | | | | |

I hereby attest that the points awarded to each offeror listed above were assigned in accordance with the established evaluation criteria and represent my best judgement of the offerors proposals.

Committee Member Signature Date



REQUEST FOR PROPOSAL #192163

Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services

| Evaluation Criteria: | AGS Safety & Supply | Arizona Commercial Lighting | Best Plumbing Specialties | Copper State Bolt & Nut | Grainger | Graybar | NCS/Single Source | Partsmaster NCH Corporation | Supply One | United Laboratories |
|-------------------------------------|---------------------|--------------------------------|------------------------------|----------------------------|----------|---------|-------------------|--------------------------------|------------|---------------------|
| Method of Approach (50%) | 20 | 5 | _30 | 40 | 50 | | 8 | 30 | Ø | 30 |
| Price Proposal (25%) | 15 | 18 | 18 | 15 | 18 | 18 | 12 | 15 | 15 | 0 |
| Qualifications and Experience (25%) | 15 | 18 | 18 | 20 | 25 | 20_ | 15 | 20_ | 15 | 15 |
| TOTAL (100 points possible) | 50 | 56 | 66 | 15 | 93 | 3 8 | 27 | 65_ | 30 | 4 6 |
| OVERALL RANKING | | 5 | _3 | 2 | | 8 | 10 | 4_ | 9 | 7_ |
| | | | | | | | 70 | | | , |

I hereby attest that the points awarded to each offeror listed above were assigned in accordance with the established evaluation criteria and represent my best judgement of the offerors proposals.

Committee Member Signature



REQUEST FOR PROPOSAL #192163

Maintenance, Repair and Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services

| Evaluation Criteria: | AGS Safety & Supply | Arizona Commercial Lighting | Best Plumbing Specialties | Copper State Bolt & Nut | Grainger | Graybar | NCS/Single Source | Partsmaster NCH Corporation | Supply One | United Laboratories |
|--|---------------------|--------------------------------|------------------------------|-------------------------|----------|---------|-------------------|--------------------------------|------------|---------------------|
| Method of Approach (50%) | 30 | 10 | 20 | 45 | 50 | 0 | 0 | 10 | 0 | 10 |
| Price Proposal (25%) | 10 | 8 | 10 | 20 | 20 | 0 | 0 | 10 | 4 | 0 |
| Qualifications and Experience (25%) | 15 | 9 | 10 | 20 | 25 | m/5 | 0 | 5 | 0 | 10 |
| TOTAL (100 points possible) | 55 | 10 | 40 | 85 | 95 | W 5 | .0 | 25 | 0 | 20 |
| OVERALL RANKING | 3 | 7 | 4 | 2 | j | 8 | 9 | 5 | 9 | 6 |
| | | | | | | | | | | |

I hereby attest that the points awarded to each offeror listed above were assigned in accordance with the established evaluation criteria and represent my best judgement of the offerors proposals.

| | 05/09/19 |
|----------------------------|----------|
| Committee Member Signature | Date |



REQUEST FOR PROPOSAL #192163

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| Evaluation Criteria: | AGS Safety & Supply | Arizona Commercial Lighting | Best Plumbing Specialties | Copper State Bolt & Nut | Grainger | Graybar | NCS/Single Source | Partsmaster NCH Corporation | Supply One | United Laboratories |
|--|---------------------|--------------------------------|------------------------------|-------------------------|----------|---------|-------------------|--------------------------------|------------|---------------------|
| Method of Approach (50%) | 40 | 40 | 40 | <i>5</i> 0 | 50 | 40 | <i>3</i> 0 | 25 | 30 | 3 0 |
| Price Proposal (25%) | 20 | 28 | 25 | 25 | 25 | 20 | 10 | 25 | 20 | 25 |
| Qualifications and Experience (25%) | 20 | 20 | 20 | 25 | 25 | 20 | 20 | 20 | 20 | 20 |
| TOTAL (100 points possible) | 80 | 80 | 8 5 | <u>ر</u> ۵۵ | 100 | 80 | 60 | 70 | 70 | 75 |
| OVERALL RANKING | 4 | 4 | 3 | | 1 | 4 | 18 | 8 | 8 | 7 |
| | , | | | | | | | | | |

I hereby attest that the points awarded to each offeror listed above were assigned in accordance with the established evaluation criteria and represent my best judgement of the offerors proposals.

| | 5/9/2019 |
|----------------------------|----------|
| Committee Member Signature | Date |



MEMORANDUM

DATE: June 5, 2019

TO: Nathan Daou, CPPO, CPPB, C.P.M., A.P.P.

Procurement Administrator

FROM: Jenn Myers, CPPB

Principal Contract Officer

Subject:

Executive Summary - Request for Proposal No. 192163

Maintenance, Repair, Operations (MRO) Supplies, Parts, Equipment, Materials

and Related Services

Dept./Div.:

City Wide/City Wide

Date Issued:

March 8, 2019

Pre-Proposal Date: March 27, 2019

No. of Individuals Attending:

17

Due Date:

April 11, 2019

No. of Proposals Received:

10

Negotiated Value:

See Below

pCard Accepted:

Yes

BACKGROUND

The City of Tucson issued the above referenced Request for Proposal to select a contractor to provide Maintenance, Repair, Operations (MRO) Supplies, Parts, Equipment, Materials and Related Services. The solicitation was publicly posted on the City's website and notices were emailed to all registered vendors who have indicated that email is their preferred delivery method.

EVALUATION

A committee was formed to evaluate the proposals based upon the selection criteria set forth in the RFP. The committee was comprised of the following members and signed Committee Member Statements were received from all:

Voting Committee Members

Non-Voting Advisory Committee Members

The City received proposals from the following firms:

AGS Safety & Supply

Arizona Commercial Lighting

Best Plumbing Specialties

Copper State Bolt & Nut NCS/Single Source

Grainger

Graybar Supply One

United Laboratories

Partsmaster NCH Corporation

Prior to releasing the proposals to the committee, Becca Cammack and I conducted an initial review of the proposals to ensure that all requested information had been submitted. As a result, all proposals were deemed eligible for the committee's review. The committee is charged with the final determination of acceptability.

On April 17, 2019, I met with the evaluation committee and discussed the role of the committee and the evaluation process. Each committee member received a copy of the City's Guidelines for Evaluation, the evaluation criteria and copies of the proposals.

On April 30 & May 9, 2019, the committee reconvened to discuss the relative strengths and weaknesses of the proposals with regard to the evaluation criteria set forth in the solicitation. After discussing all of the proposals, the committee members individually scored and ranked the proposals. The committee members' rankings were totaled to arrive at an overall ranking. As a result, the committee recommended entering into exclusive negotiations with the top-ranked Offeror, Grainger, with the intent of proceeding to contract award upon successful completion of negotiations.

NEGOTIATED VALUE

Through negotiations, Grainger reduced their pricing on different line items on functional alternatives by \$4796.42. The City also negotiated terms and conditions which resulted in more coverage and less risk for the City.

CONTRACT OFFICER RECOMMENDATION:

I attest that the evaluation process was conducted in accordance with the Tucson Procurement Code and all applicable rules and regulations. Based upon the evaluation committee's recommendation, it is recommended that this contract shall be awarded to:

Grainger

Concurrence:

Nathan Daou, CPPD, CPPB, C.P.M., A.P.P.

Procurement Administrator

6-7-19 Data