

EVALUATION OF BID
PROPOSALS

FOR: RC FOR LIQUID NATURAL GAS (LNG)

Bid File No. 9475
Bid Opening:
10/2/2018

BIDDERS

1. CLEAN ENERGY
4675 MACARTHUR COURT SUITE 800
NEWPORT BEACH CA 92660

2. APPLIED LNG TECHNOLOGIES
5716 CORSA AVE SUITE 200
WESTLAKE VILLAGE CA 91362

TOTAL NET BID AMOUNT

\$2,034,750.00

\$2,085,000.00

Each bidder has agreed to allow the City NINETY (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, OCTOBER 22ND, 2018 BY 5:00 P.M.

The current contract pricing is 11.46 % below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

Current contract pricing is \$2,298,049.65 the new bid is \$2,034,750.00 this is 11.46% below current contract.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Municipal Fleet division is responsible for purchasing, storing, and dispensing Liquid Natural Gas for the City of Fresno's refuse truck fleet. Solid Waste management operates 100 trucks powered by natural gas. These trucks collect municipal solid waste, recyclables, and green waste for over 111,000 residential customers. The Municipal Fleet Division is in need of a contract for the purchase of LNG for the City of Fresno's refuse truck fleet. A requirements contract is required due to the total dollar amount of the products purchased during each fiscal year. Last year the Municipal Fleet Division purchased over \$1,030,000 of LNG totaling 1.5 million gallons.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$ 2,034,750.00
to Clean Energy
as the lowest responsive and responsible bidder.

Remarks:

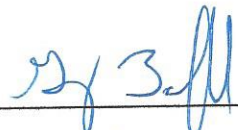
Reject all bids. Reason:

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Department Head Approval



Title Interim Director
Date 10/12/18

- Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
 Disapprove Disapprove
 See Attachment

FINANCE DEPARTMENT

CITY MANAGER

Purchasing Manager Date

City Manager or Designee Date

Finance Director Date

FISCAL IMPACT STATEMENT

PROGRAM: RC FOR LIQUID NATURAL GAS (LNG)

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$2,034,750.00</u>	<u>\$1,017,375.00</u>
Indirect Cost	_____	_____
TOTAL COST	<u>\$2,034,750.00</u>	<u>\$1,017,375.00</u>
Additional Revenue or Savings Generated	_____	_____
Net City Cost	_____	_____
Amount Budgeted (If none budgeted, identify source)	<u>\$2,034,750.00</u>	<u>\$1,017,375.00</u>