



Airports Department
Request for Qualifications (RFQ)
Air Service Development Consultant Services
RFQ Evaluation Scoring Sheet

1. Scoring Meeting

Date: April 13, 2023

FIRM'S NAME	RFQ PANEL				References	Total	Rank
	Vikkie	Daniel	Francisco				
Alievon Pacific Aviation Consulting, LLC	67	80	71		0	218	3
ASM Global Route Development Consulting Svcs	65	75	78		0	218	3
Campbell Hill Aviation Group, LLC	62	85	83		0	230	1
Crawford Murphy & Tilly (CMT), Inc	60	75	74		0	209	4
ICF SH&E, Inc	67	65	67		0	199	5
InterVISTAS Consulting, LLC	68	80	77		0	225	2
Lufthansa Consulting	51	65	65		0	181	6
Totals:	440	525	515				

2. In-Person Interviews

Date: May 9, 2023

Selection Panel

FIRM'S NAME	Melissa*	Daniel	Francisco
ASM Global Route Development Consulting Svcs	3	2	2
Campbell Hill Aviation Group, LLC	2	1	1
InterVISTAS Consulting, LLC	1	3	3

Scoring Criteria based on:

- A. Presentation
- B. Expertise/Capability
- C. Creativity
- D. Technology
- E. Client Relationships
- F. Airline Contacts

*Melissa Garza-Perry included in interview process due to absence by Vikkie Cal

3. References

FIRM'S NAME	References	Total
ASM Global Route Development Consulting Svcs	5	223
Campbell-Hill Aviation Group, LLC	15	245
InterVISTAS Consulting, LLC	15	240

Overall Rating and Ranking

FIRM'S NAME	Proposal	In-Person Interview	Reference	Total	Ranking
ASM Global Route Development Consulting Svcs	218	7	5	230	3
Campbell Hill Aviation Group, LLC	230	4	15	249	1 Firm AWARDED
InterVISTAS Consulting, LLC	225	7	15	247	2