

Summary of Information Submitted by Proposers

PROPOSERS	ABM (Tony Bautista)	Commercial	Imperial	Janitorial	Rainbow Brite
CRITERIA					
Monthly Cost	\$59,151.00	\$51,985.00	\$49,055.56	\$44,305.95	\$43,596.55
Yearly Cost	\$709,812.00	623.820.00	\$588,666.72	\$531,671.40	\$523,158.60
Ability to meet the stated service requirements	comply	comply	comply	comply	comply
Past Performance based on Statement of Qualifications	comply	comply	comply	comply	comply
Conformance to terms of the RFP	No	comply	No	comply	comply
Financial Stability based on SoQ	comply	comply	comply	comply	comply
PROPOSER QUALIFICATION QUESTIONNAIRE					
Year been in business under this name (SoQ requires 3+ yrs)	26	26	25	26	15
Number of employees assigned to City	need to obtain	need to obtain	12	need to obtain	need to obtain
Reference Check - completed	2 of 3	1 of 3	1 of 3	2 of 3	2 of 3
Any contract terminations within 3 yrs	None	None	None	None	None
Currently possess sufficient inventory to service contract	Yes	Yes	Can Provide	Can Provide	Can Provide
Employee training program:	comply	comply	comply	comply	comply
Organization chart of key personnel provided	comply	comply	comply	comply	comply
Photograph of uniforms for employees	comply	comply	comply	comply	comply
Location	Local	Local	Stockton, Ca.	Local	Lemoore, Ca.
Current City of Fresno Business License	Yes	Yes	No	Yes	No
Background Check	comply	comply	comply	comply	comply
List of Chemicals	comply	comply	comply	No	comply
Deficiencies/Exceptions	Yes	None	Yes	None	None
	Missing checklist, and corporate signature authorization, under 3-yrs in this business name see pg. 24		Missing corporate signature authorization	Submitted two proposals 2014-2015, and then a 2016,	
Notes revised 1/7/15	Non-responsive		Non-responsive		