

**EVALUATION OF BID  
PROPOSALS**

FOR: PRODUCT PURCHASE CONTRACT FOR 2023 OR NEWER FORD SUPER DUTY

Bid File No. 12401037  
Bid Opening: 10/13/2023

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**BIDDERS**

**TOTAL NET BID AMOUNT**

1. Swanson Fahrney Ford  
3105 Highland Ave  
Selma, Ca 93662

\$1,770,747.30

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Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, October 30, 2023 5:00 P.M.

The Budget Allocation for this expenditure is \$ 1,639,027. The contract price is 8 % above the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

Due to continuing supply chain constraints caused by COVID 19, the automotive industry is struggling to supply vehicles at a steady rate. This has caused prices to increase across all manufactures in a short amount of time. The original budgetary costing for these vehicles was projected in February of 2021, prior to the sharp escalation in vehicle prices. Availability has also created an environment where our dealers are not comfortable bidding on vehicles and committing to pricing that could change on them while wait for a Purchase Order. Partnering with the Purchasing team, the Fleet Division has done it's best to expedite the formal process as much as possible, but unfortunately there is still a timeline to the process, and this creates risk for our potential bidders.

**BACKGROUND OF PROJECT** (To be completed by Evaluating Department/Division. Explain need for project/equipment):

This procurement includes 30 Ford Super Duty trucks for various departments.

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**DEPARTMENT CONCLUSIONS AND RECOMMENDATION:**

Award a contract in the amount of \$ 1,770,747.30  
to Swanson Fahrney Ford  
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval

  
Brian Barr (Nov 16, 2023 20:27 PST)

Title General Services Director

Date Nov 16, 2023

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Approve Dept. Recommendation

Approve GSD/Purchasing Recommendation

Disapprove


Disapprove

See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER

  
Purchasing Manager      11/16/2023  
Date

  
City Manager or Designee      11/20/23  
Date

  
Brian Barr (Nov 16, 2023 20:27 PST)  
General Services Director      Nov 16, 2023  
Date

**FISCAL IMPACT STATEMENT**

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>1,770,747.30</u>	<u>118,296</u>
Indirect Cost	_____	_____
TOTAL COST	<u>1,770,747.30</u>	<u>118,296</u>
Additional Revenue or Savings Generated	_____	_____
Net City Cost	<u>1,770,747.30</u>	<u>118,296</u>
Amount Budgeted (If none budgeted, identify source)	<u>1,639,027</u>	<u>118,296</u>