

EVALUATION OF BID PROPOSALS

FOR: REQUIREMENTS CONTRACT REBID OF BULK CALCIUM HYDROXIDE

Bid File No. 9493

Bid Opening: 4/02/2019

BIDDERS	TOTAL NET BID AMOUNT
1. Lhoist North America 2900 W Horizon Ridge Pkwy Henderson, NV 89052	\$1,457,014.65 – net bid <i>MP</i> \$72,850.73 – local preference adjustment \$1,529,865.39 – net bid + adjustment
2. Univar USA Inc. 4465 E Florence Ave Fresno, CA 93725 (Branch Office)	*\$1,503,713.83 (local preference applied) <i>MP</i>

Note: *Section 4-108 of the Fresno Municipal Code (FMC) state the City shall extend a 5% local preference in City Procurement, local preference applied.

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Unit at the latest by Monday, April 22, 2019 5:00 P.M.

The current contract pricing is 30.4% below the previous contract pricing. If the overage is greater than 10% or only one bid was received, give explanation:

Current pricing is \$2.10/gallon, bid amount is \$1.61/gallon.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

Bulk calcium hydroxide is used in the post-treatment process for corrosion control in the distribution system. The Division injects sodium hydroxide as part of the treatment of raw surface water at the water treatment facilities. It is considered to be an effective enhancement chemical for City of Fresno's water supply by conditioning raw water and enhancing the chemical reaction with the primary coagulant, to facilitate effective cleansing of the water. It also adjusts the pH of the treated water entering the water distribution system and ultimately the end-users' facilities (homes and businesses, etc.), thereby controlling the corrosive quality of the treated water on water mains, pipes and other appurtenances.

The Northeast Surface Water Treatment Plant as well as the Southeast Surface Water Treatment Plant adds calcium hydroxide after the treatment and disinfection of drinking water.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

Award a contract in the amount of \$1,503,713.83
to Univar USA, Inc.
as the lowest responsive and responsible bidder.

Remarks:

Reject all bids. Reason:

Department Head Approval



Title Assistant Director D.P.U.

Date 4.30.19

- Approve Dept. Recommendation Approve Finance/Purchasing Recommendation
 Disapprove Disapprove
 See Attachment

FINANCE DEPARTMENT

M. Peral 05/01/2019
Purchasing Manager Date

Michael 5/2/19
Finance Director Date

CITY MANAGER

[Signature] 5/3/19
City Manager or Designee Date

FISCAL IMPACT STATEMENT

PROGRAM: REQUIREMENTS CONTRACT REBID OF BULK CALCIUM
HYDROXIDE

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>\$279,300*</u>	<u>\$1,503,700*</u>
Indirect Cost	<u>\$0</u>	<u>\$0</u>
TOTAL COST	<u>\$279,300</u>	<u>\$1,503,700</u>
Additional Revenue or Savings Generated	<u>\$0</u>	<u>\$0</u>
Net City Cost	<u>\$279,300</u>	<u>\$1,503,700</u>
Amount Budgeted (If none budgeted, identify source)	<u>\$145,900</u>	<u>\$1,165,500</u>

* Assumes running the NESWTF and SESWTF at maximum capacity. If this does occur, additional appropriations will be provided to cover any budget shortfalls.