

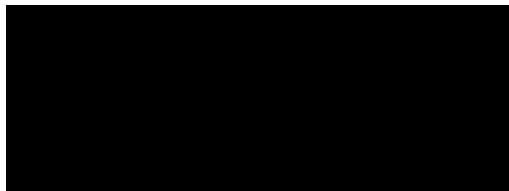


**NOTIFICATION OF APPOINTMENT BY OFFICE OF THE MAYOR
TO BOARD OR COMMISSION**

TO: City Council
THROUGH: Todd Stermer, City Clerk
BY: Jerry P. Dyer, Mayor
 X Reappointment
_____ New Appointment
Name of person replaced: N/A

Name: Douglas Dart

Address:



Phone:

Appointed to: Fresno Regional Workforce Development Board

Term: Through November 1, 2026

Application Form

Profile

Which Boards would you like to apply for?

Fresno Regional Workforce Development Board: Appointed

Douglas

First Name

K

Middle
Initial

Dart

Last Name

[Redacted]

Email Address

[Redacted]

Home Address

Fresno

City

CA

State

93721

Postal Code

What district do you live in? *

District 3

Mobile:

[Redacted]

Primary Phone

Business:

[Redacted]

Alternate Phone

Briefly explain why are you interested in serving on this board or commission?

I want to give back to my community and I believe this board fits best with my experience. I feel that I can help businesses, new and existing, with information, guidance, and resources that I have found and developed over 40 years of business.

Educational background, Schools Attended, Degrees and Certifications

• 23 Years as a licensed full time Realtor/Broker • 40 Years as a licensed California Contractor with Construction Organization Ownership • 16 years of distressed property experience • Manages and re-balances income property profiles for over 200 investors by maintaining the highest returns using decades of experience and utilizing the latest tools, products, programs, and technologies available. • Manages and schedules 7 nightly rental properties in California and Tennessee • Owns and manages 11 doors for monthly rent and lease in Fresno • Member Fresno MLS, the California Regional MLS, California Association of Realtors, and the National Association of Realtors • 5 Star REO Conference Certification • Expert knowledge in REO Market including BPO's, evictions, occupancy certifications, trash out, listings and sales. • Certified through Equator and RES.NET operating systems • Superior knowledge of investment purchases for profit, foreclosure process and current market conditions. • Scheduling and performing prospecting to ensure a high level of real estate leads. • Managing listing clients to ensure ultimate communication resulting in the highest possible returns • Extensive knowledge working with "flip" investors in acquisition, remodeling, and sales strategies • Successful knowledge of the short sale process. • Proven Ability to Work Well with all Levels of Management and Customers • Integrated Quality Processes and Process Improvement strategies to drive quality among real estate team members and schedule performance. • Excellent Interpersonal Relationship Building and Negotiation Skills with Customers, Sub-contractors, Real Estate Agents, bank negotiators and asset managers, vendors, and employees. • Vast experience managing a construction company with annual sales of \$7MM and as many as 45 employees at any one time doing all phases of residential construction. • Owned and operated a cabinet shop for 9 years. • Substantiated Field Experience as a tradesman in all areas of Construction, specializing in finish carpentry. • Management of the processing of Tentative and Final Map plans, including negotiation of Conditions for Approval with County Agencies.

Briefly explain your qualifications or areas of demonstrated expertise for this board or commission.

I have started 9 businesses in my lifetime in 4 different cities, all in California. Currently 3 are still operating and in Fresno. I have learned with boots on the ground the tough transition from the tradesman to the businessman. These years allowed many learning opportunities that I can teach without these businesses owners needing to suffer through the same circumstances their inexperience might get them into. I have also developed a network of working professionals and business leaders that can provide support and knowledge for new and existing businesses. As a licensed California contractor and licensed California real estate broker, I believe I have some real life experience that can help these businesses grow and succeed.

Do you or an immediate family member have any professional or financial relationship that may present a potential conflict of interest for this board, commission or similar body?

Yes No

Work History

Dart Realty, South Of Shaw
Beer Company, Unhitched at
Dart Ranch.

Employer

Owner

Job Title

Work Address

City, State, Zip Code

Provide 3 Personal and Professional References. Provide name, address, and phone number where they may be reached during the day.

Dorothy Carroll, Law Office of D.A. Carroll [REDACTED]
Sontaya Rose, City Of Fresno [REDACTED] Pastor Shawn
Beaty [REDACTED]

Question applies to multiple boards

I declare under penalty of perjury the above information is true and correct.

Yes No